

# Financial Statements for the Year Ended March 31, 2019

The Bank of Okinawa, Ltd.

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# I. Bank of Okinawa Financial Statements for the Year Ended March 31, 2019

## 1. Earnings (non-consolidated)

### ➤ Year-on-year comparison

Ordinary income for the reporting period increased ¥544 million year on year to ¥39,031 million. Despite a decrease in interest and dividends on securities, this increase was largely attributable to increases in interest on loans, gains on sale of securities, and other interest income.

Business profit on core banking operations increased ¥151 million year on year to ¥8,257 million. Although fees and commissions decreased, this result was mainly due to an increase in gains on foreign exchange transactions.

Ordinary profit increased ¥722 million year on year to ¥9,575 million. This result was mainly due to increases in gains (losses) on securities and business profit on core banking operations, despite a decrease in recoveries of written-off claims and an increase in credit cost. In addition, net income for the reporting period stood at ¥6,824 million, up ¥607 million year on year.

## Business performance (non-consolidated)

(¥ million)

	(Japanese)	No.	FY17	FY18	
				Amounts	YoY increase (decrease)
Ordinary income	経 常 収 益	1	38,486	39,031	544
Gross business profit	業 務 粗 利 益	2	27,861	28,715	854
Interest income	資 金 利 益	3	27,449	27,373	(75)
Fees and commissions	役 務 取 引 等 利 益	4	2,084	1,943	(140)
Expenses for the disposal of bad debt included in trust account	うち信託勘定不良債権処理額	5	-	-	-
Other business profit	そ の 他 業 務 利 益	6	(1,672)	(601)	1,070
Gains (losses) on bond trading	うち国債等債券関係損益	7	(1,523)	(813)	710
Expenses (excluding non-recurrent items)	経 費 ( 除 く 臨 時 処 理 分 )	8	21,278	21,271	(6)
Personnel expenses	う ち 人 件 費	9	9,439	9,482	42
Non-personnel expenses	う ち 物 件 費	10	10,313	10,295	(17)
Business profit on core banking operations (A)	コ ア 業 務 純 益	11	8,106	8,257	151
Provision of general allowance for possible loan losses	一 般 貸 倒 引 当 金 繰 入 額	12	(7)	-	7
Net business profit (B)	業 務 純 益	13	6,589	7,444	854
Non-recurrent items	臨 時 損 益	14	2,262	2,131	(131)
Recoveries of written-off claims	う ち 償 却 債 権 取 立 益	15	384	253	(131)
Net gains (losses) on equity securities	う ち 株 式 等 関 係 損 益	16	1,720	1,901	181
Credit-related cost	う ち 与 信 関 連 コ ス ト	17	200	317	116
Ordinary profit	経 常 利 益	18	8,852	9,575	722
Extraordinary gains (losses)	特 別 損 益	19	(30)	(89)	(58)
Income before income taxes	税 引 前 当 期 純 利 益	20	8,821	9,485	664
Total income taxes and other taxes	法 人 税 等 合 計	21	2,604	2,661	56
Net income	当 期 純 利 益	22	6,216	6,824	607

(Note) Credit cost

No. (17+12+5) FY18 ¥317 million

FY17 ¥193 million

### 《Explanation of terms》

(A) Business profit on core banking operations

No. (13+12-7+5)

An indicator of Bank earnings capacity, comprising net business profit (non-consolidated) excluding variable factors.

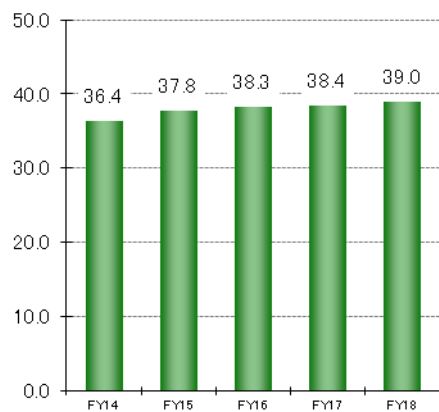
(B) Net business profit

No. (2-8-12)

Roughly equivalent to operating income at companies outside the banking sector

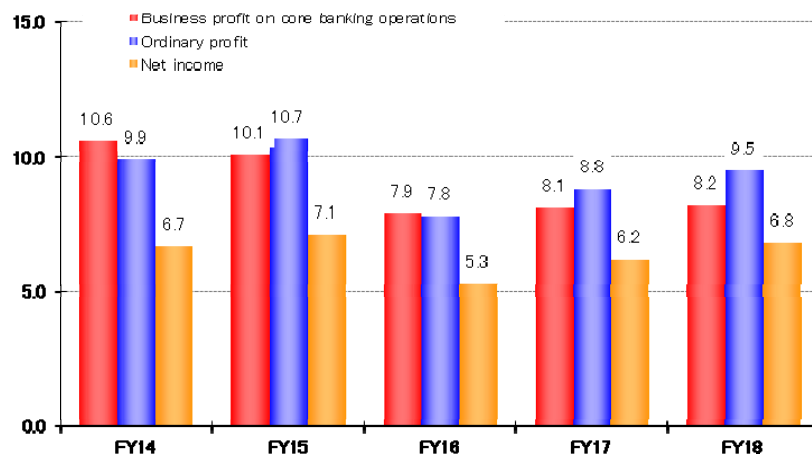
### Ordinary Income

(¥ billion)



### Income

(¥ billion)



## 2. Major assets and liabilities (non-consolidated)

### (1) Loans and bills discounted

#### ➤ Year-on-year comparison

The aggregate balance of loans and bills discounted under banking and trust accounts stood at ¥1,631.7 billion as of the end of the reporting period, up ¥69.1 billion (4.42%) year on year, and the average aggregate balance was ¥1,565.7 billion, up ¥89.3 billion (6.05%) year on year. This increase was largely attributable to flourishing demand for both corporate and personal funding in line with the steady track of the economy in Okinawa Prefecture.

Out of the term-end balance, business loans, in particular, increased ¥40.6 billion (5.19%) year on year. This was the result of the proactive response toward the funding needs of prefectural companies, as well as efforts to strengthen relationships with clients through our “Strong Relations Plan.”

Consumer loans increased ¥26.2 billion (4.02%) year on year. This increase was largely attributable to increases in mortgage loans and apartment loans.

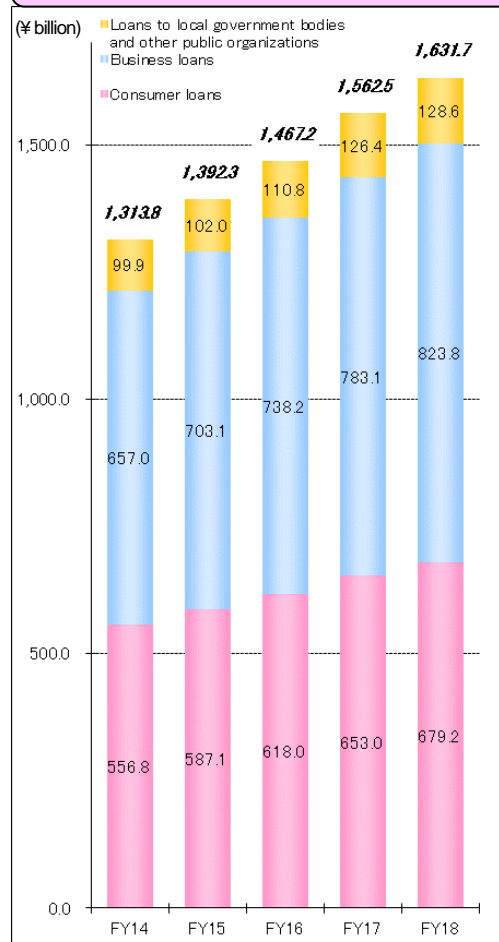
#### Term-end balance

(¥ billion, %)

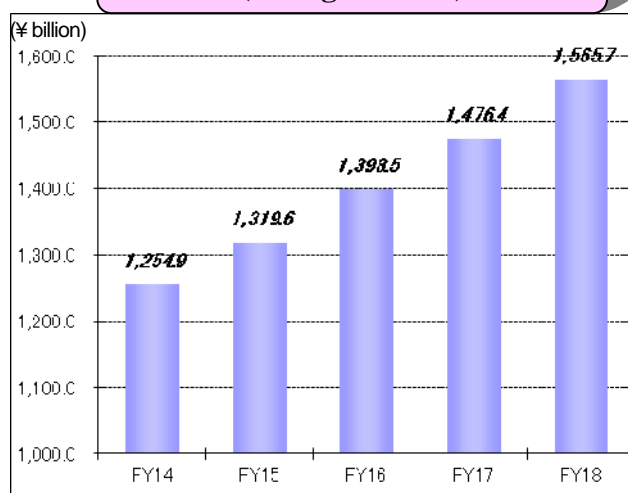
	(Japanese)	FY17	FY18		
			Amounts	YoY increase (decrease)	%
Loans and bills discounted (term-end balance)	貸出金（期末残高）	1,562.5	1,631.7	69.1	4.42
Business loans	事業性貸出	783.1	823.8	40.6	5.19
Consumer loans	生活密着型ローン	653.0	679.2	26.2	4.02
Mortgage loans	住宅ローン	579.0	603.5	24.5	4.24
Loans to local government bodies and other public organizations	国・地公体向け貸出	126.4	128.6	2.2	1.76
Loans and bills discounted (average balance)	貸出金（平均残高）	1,476.4	1,565.7	89.3	6.05

(Note) Including trust accounts.

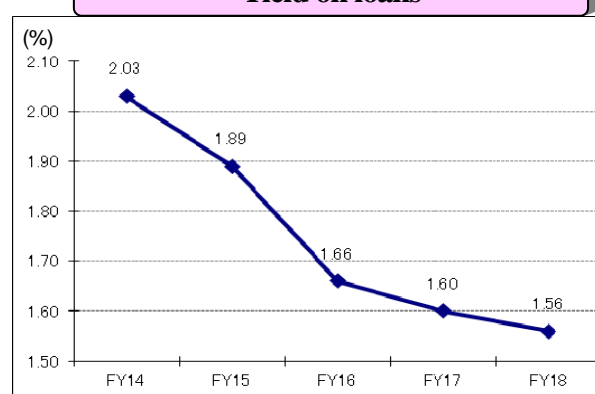
#### Loans and bills discounted (term-end balance)



#### Loans and bills discounted (average balance)



#### Yield on loans



(\*) Trust accounts are not included in the yield calculation.

## (2) Deposits

### ➤ Year-on-year comparison

The aggregate balance of deposits under banking and trust accounts increased ¥31.7 billion (1.58%) year on year to ¥2,037.0 billion as of the end of the reporting period. This result mainly reflected the steady increase in deposits thanks to enhanced efforts in regard to individuals, including securing retirement payments and direct payroll deposits, and efforts to strengthen sales to the employees of clients, despite decreases in deposits from financial institutions and public funds due to the effects of the negative interest rate. The average aggregate balance of deposits under banking and trust accounts increased ¥59.3 billion (3.02%) year on year to ¥2,019.0 billion.

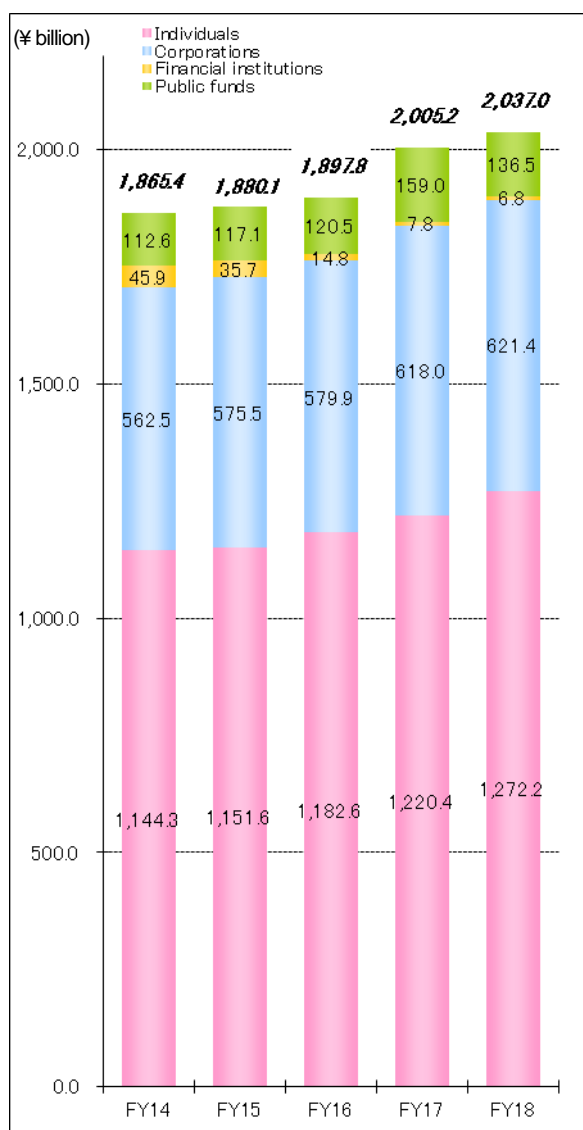
#### Term-end balance

(¥ billion, %)

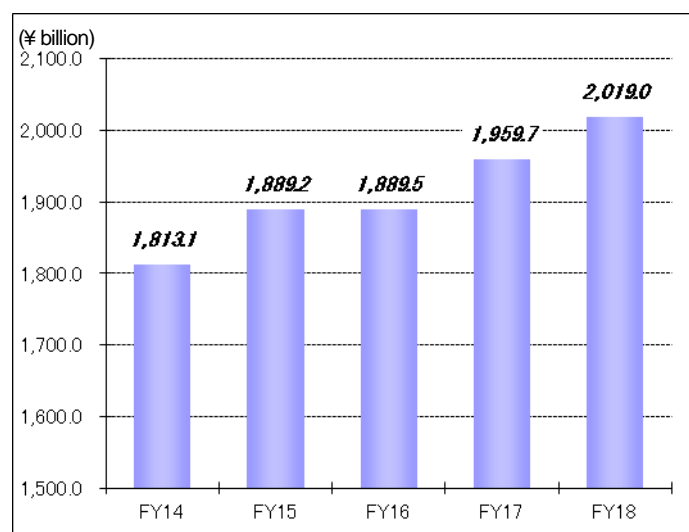
	(Japanese)	FY17	FY18		
			Amounts	YoY increase (decrease)	%
Deposits (term-end balance)	預金 (期末残高)	2,005.2	2,037.0	31.7	1.58
Individuals	個人	1,220.4	1,272.2	51.7	4.23
Corporations	法人	618.0	621.4	3.4	0.56
Financial institutions	金融機関	7.8	6.8	(0.9)	(12.03)
Public funds	公金	159.0	136.5	(22.4)	(14.13)
Deposits (average balance)	預金 (平均残高)	1,959.7	2,019.0	59.3	3.02

(Note) Including trust accounts.

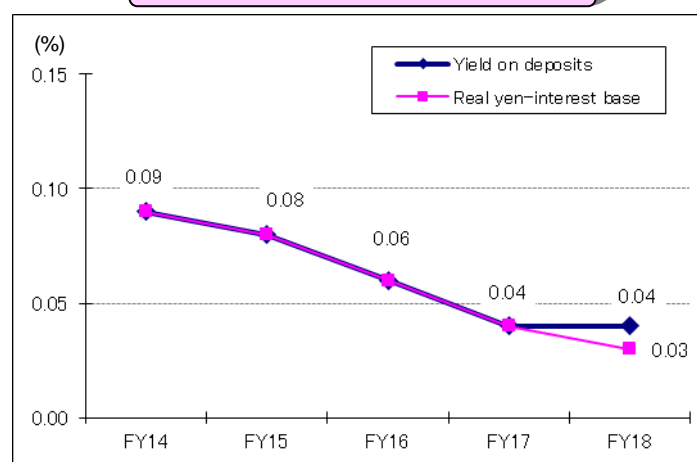
#### Deposits (term-end balance)



#### Deposits (average balance)



#### Yield on deposits



(\*) Trust accounts are not included in the yield calculation.

(\*) Real yen-interest rate base: real yield on yen deposits in foreign currency time deposits with forward contract (swap), after interest-rate adjustment between currencies

### (3) Securities

#### ➤ Year-on-year comparison

The balance of securities stood at ¥392.3 billion, a year-on-year decrease of ¥66.0 billion (14.41%). This was primarily due to efficient fund management with attention to financial market trends, mainly in domestic bonds and investment trusts.

The total unrealized gain on securities decreased ¥0.6 billion (3.58%) year on year to ¥16.1 billion.

#### Term-end balance

(¥ billion, %)

	(Japanese)	FY17	FY18		
			Amounts	YoY increase (decrease)	%
Securities	有価証券	458.4	392.3	(66.0)	(14.41)
Bonds	債券	339.9	321.7	(18.2)	(5.37)
Stocks	株式	31.4	24.2	(7.2)	(22.99)
Others	その他	86.9	46.3	(40.5)	(46.66)

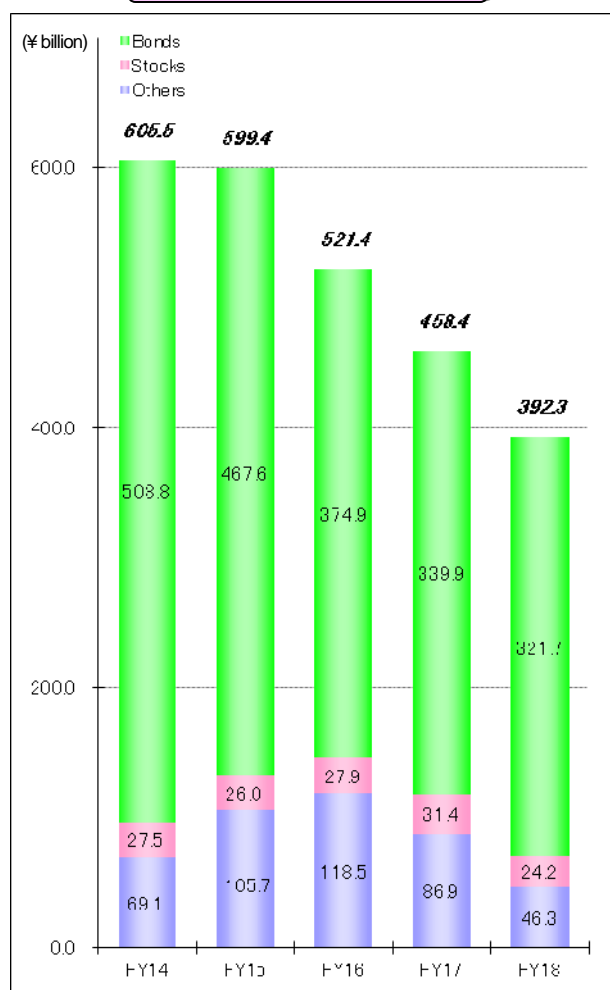
#### Unrealized gains and losses

(¥ billion, %)

	(Japanese)	FY17	FY18		
			Amounts	YoY increase (decrease)	%
Securities	有価証券	16.7	16.1	(0.6)	(3.58)
Bonds	債券	7.2	8.0	0.8	12.39
Stocks	株式	10.9	7.0	(3.8)	(35.12)
Others	その他	(1.3)	0.9	2.3	(170.71)

(Note) "Others" include foreign securities and investment trusts.

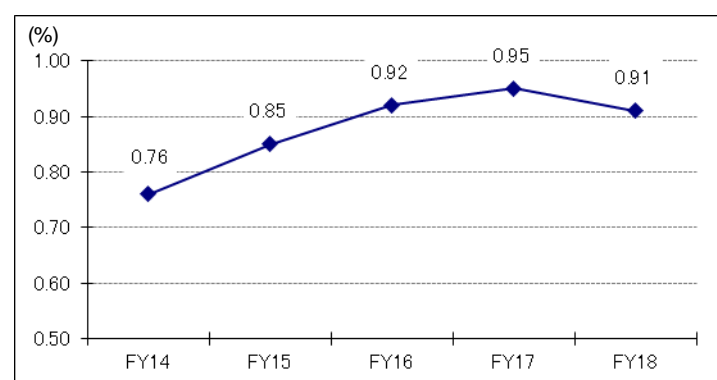
#### Balance of securities



#### Trends in unrealized gains (losses)



#### Trends in yields on securities



#### (4) Assets in custody

##### ➤ Year-on-year comparison

The balance of total assets in custody stood at ¥150.7 billion as of the end of the reporting period, up ¥0.2 billion year on year. Although assets in custody for JGBs and investment trusts decreased due to sluggish sales as well as increases in redemptions and cancellations, this increase was largely attributable to strong sales of personal pension insurance, etc.

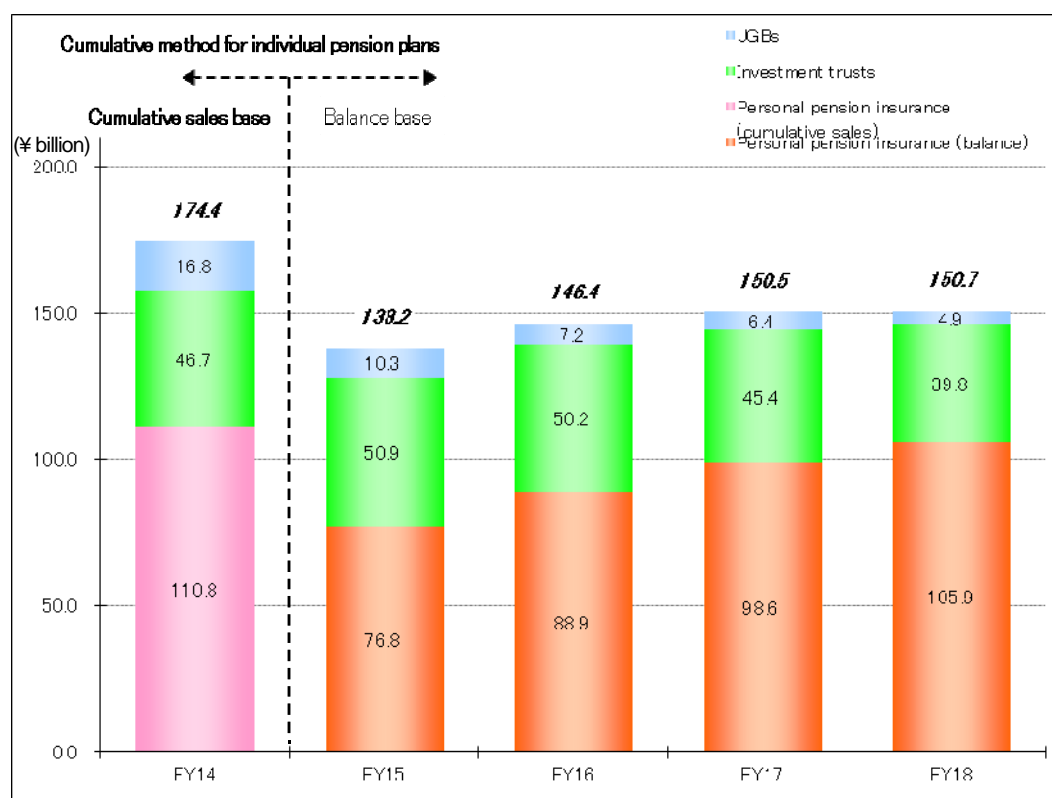
##### Term-end balance

	(Japanese)	FY17	FY18	
			Amounts	YoY increase (decrease)
Assets in custody	預かり資産	150.5	150.7	0.2
JGBs	国債	6.4	4.9	(1.4)
Investment trusts	投資信託	45.4	39.8	(5.5)
Personal pension insurance	個人年金保険等	98.6	105.9	7.2

《Assets in custody》

\* “Assets in custody” collectively refers to the customers’ asset management products.

#### Assets in custody



\* Figures for FY14 and before are based on cumulative sales, while those for FY15 and after are based on balance.



### 3. Expenses (non-consolidated)

#### ➤ Year-on-year comparison

Personnel expenses increased ¥42 million year on year to ¥9,482 million owing partly to an increase in temporary employment costs in line with an increase in the number of temporary employees, despite a decrease in overtime work allowance in line with the reduction of overtime hours.

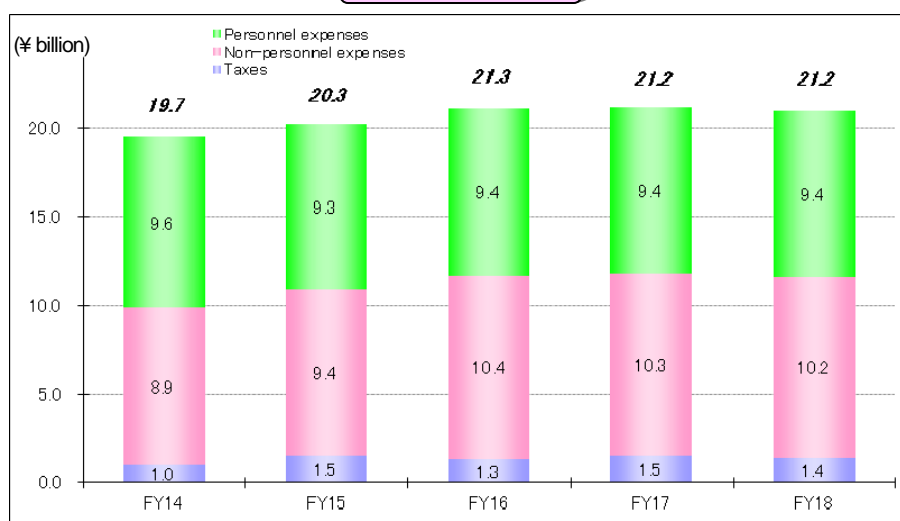
Non-personnel expenses decreased ¥17 million year on year to ¥10,295 million mainly due to decreases in depreciation and amortization expenses as well as operations consignment expenses.

Taxes decreased ¥32 million year on year to ¥1,494 million, mainly due to a reactionary decline in real estate acquisition tax from the previous fiscal year, on top of decreases in fixed asset tax and consumption tax, despite an increase in factor-based enterprise tax.

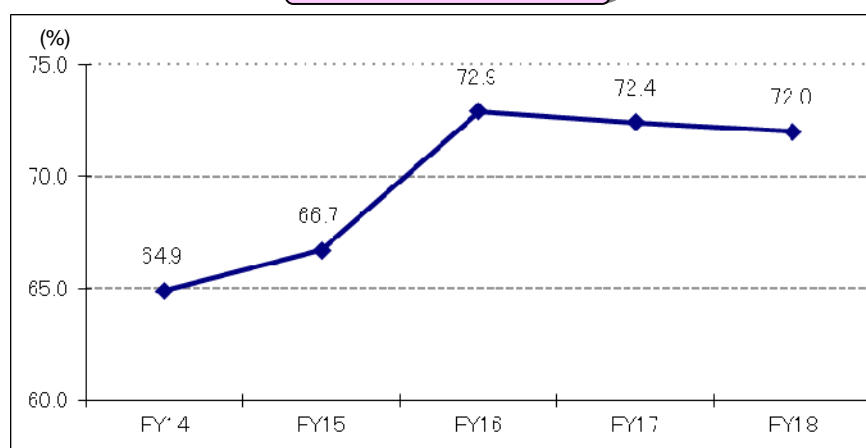
#### Breakdown of expenses

		(¥ million, %)		
	(Japanese)	FY17	FY18	
			Amounts	YoY increase (decrease)
Expenses	経 費	21,278	21,271	(6)
Personnel expenses	人 件 費	9,439	9,482	42
Non-personnel expenses	物 件 費	10,313	10,295	(17)
Taxes	税 金	1,526	1,494	(32)
Gross business profit on core banking operations	コ ア 業 務 粗 利 益	29,384	29,529	144
Core OHR	コ ア O H R	72.4	72.0	(0.4)

#### Expenses



#### Core OHR



#### 4. Asset soundness (non-consolidated)

##### (1) Credit cost

###### ➤ Year-on-year comparison

Provision of general allowance for possible loan losses decreased ¥668 million year on year to ¥675 million of reversal of allowance, due to the decrease in the historical bad debt rate of assets requiring caution and assets requiring monitoring.

Bad debt disposal increased ¥792 million year on year to ¥992 million, mainly due to an increase in the specific allowance for loan losses in line with decreases in ranks of borrower categories.

In overall terms, credit cost increased ¥123 million year on year to ¥317 million.

##### Credit cost

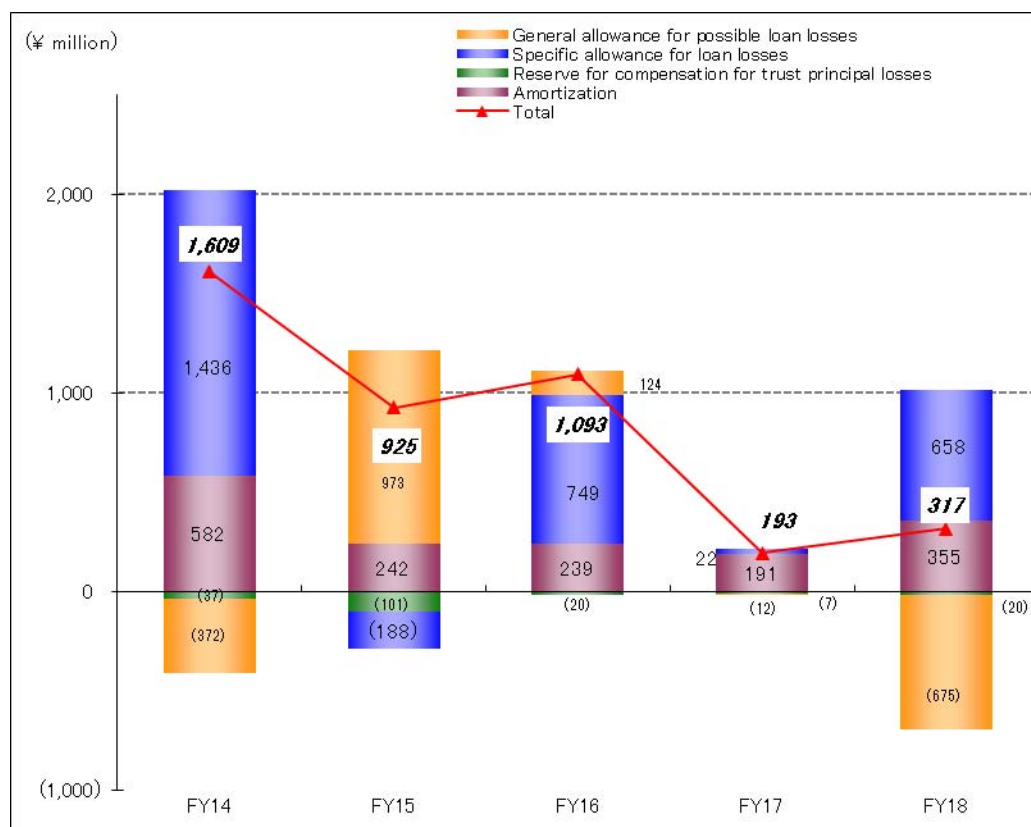
(¥ million)

	(Japanese)	FY17	FY18	
			Amounts	YoY increase (decrease)
Credit cost	与 信 費 用	193	317	123
Provision of general allowance for possible loan losses	一 般 貸 倒 引 当 金 繰 入 額	(7)	(675)	(668)
Bad debt disposal	不 良 債 権 処 理 額	200	992	792
Provision of specific allowance for loan losses	個 別 貸 倒 引 当 金 繰 入 額	22	658	635
Provision of reserve for compensation for trust principal losses	信 託 元 本 補 填 引 当 金 繰 入 額	(12)	(20)	(7)
Written-off of loans	貸 出 金 償 却	191	355	163

(Notes)

1. Including trust accounts.
2. Credit cost refers to expenses incurred in ensuring the soundness of claims (total of provision of general allowance for possible loan losses and bad debt disposal).

##### Credit cost



## (2) Mandatory disclosure of bad debt

### ➤ Year-on-year comparison

The balance of bad debt subject to mandatory disclosure under Japan's Financial Reconstruction Law as of the end of the reporting period decreased ¥2.2 billion year on year to ¥19.3 billion. The ratio of loans subject to mandatory disclosure also decreased 0.19 percentage points to 1.18%.

The above-mentioned ratio remains at a low level, which poses no problem with the soundness of bank assets.

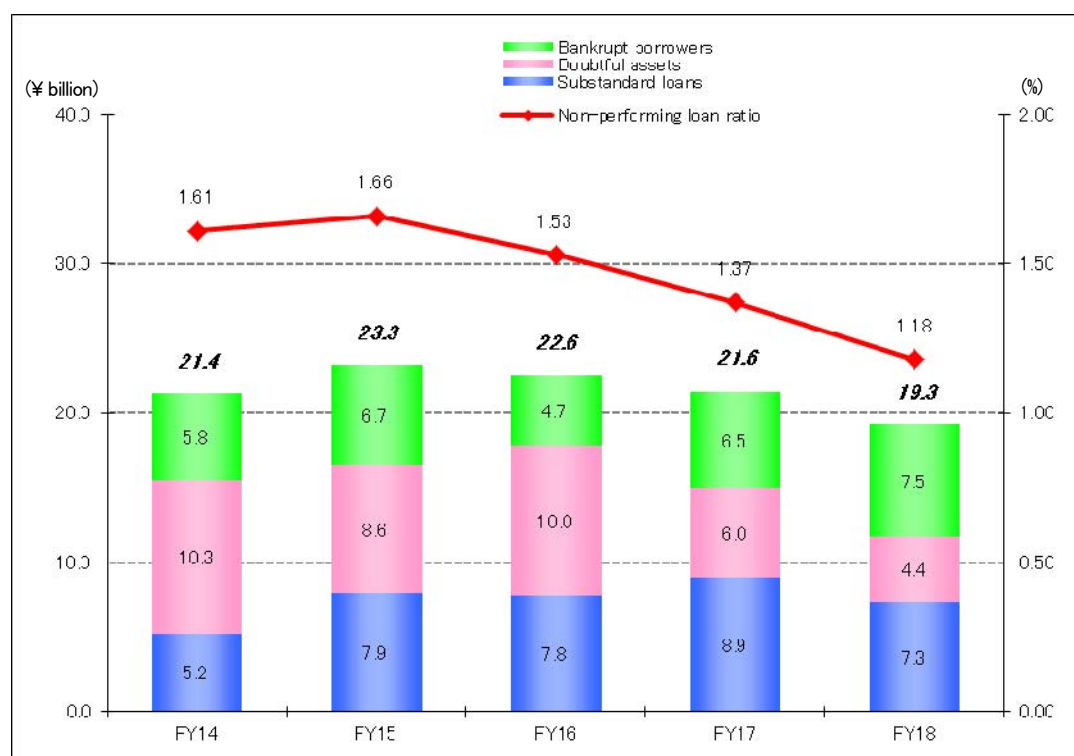
### (Mandatory disclosure of bad debt under the Financial Reconstruction Law)

(¥ billion, %)

	(Japanese)	FY17	FY18		(Reference)
			Amounts	YoY increase (decrease)	Prior to partial charge-offs
Mandatory disclosure of bad debt (a)	開 示 債 権	21.6	19.3	(2.2)	21.2
Bankrupt borrowers	破 産 更 生 等 債 権	6.5	7.5	0.9	9.4
Doubtful assets	危 険 債 権	6.0	4.4	(1.5)	4.4
Substandard loans	要 管 理 債 権	8.9	7.3	(1.6)	7.3
Normal assets	正 常 債 権	1,552.3	1,622.3	69.9	1,622.3
Total credit balance (b)	総 与 信 額	1,573.9	1,641.7	67.7	1,643.5
Non-performing loan ratio (a/b)	開 示 債 権 比 率	1.37	1.18	(0.19)	1.29

(Note) Including trust accounts.

### Mandatory disclosure of bad debt (non-consolidated)



## 5. Capital ratio (domestic standards)

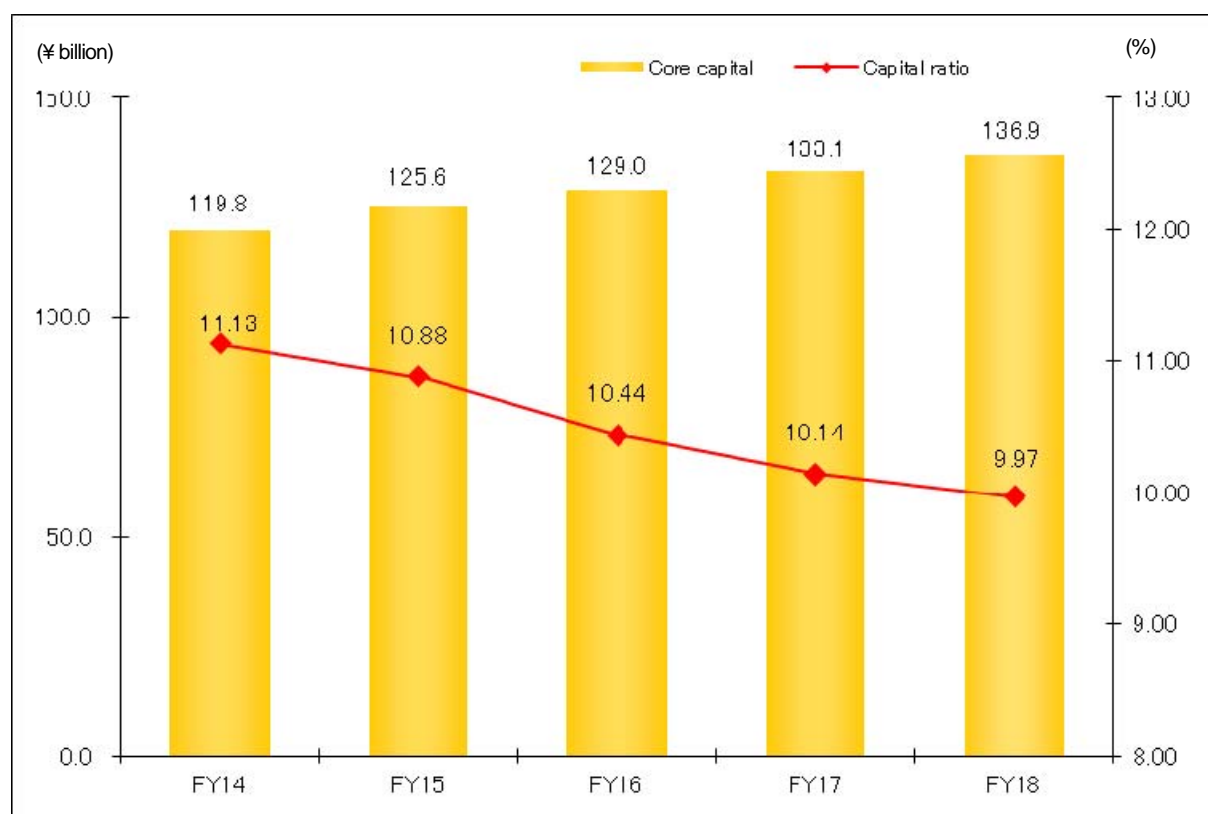
### ➤ Year-on-year comparison, non-consolidated

The capital ratio was 9.97%, a year-on-year decline of 0.17 percentage points, due to an increase in risk-weighted assets mainly led by an increased amount of loans, although (core) regulatory capital increased due to an increase in retained earnings.

(¥ billion, %)

		Non-consolidated			Consolidated		
		FY17	FY18		FY17	FY18	
			Amounts	YoY increase (decrease)		Amounts	YoY increase (decrease)
(Core) regulatory capital (a)	自己（コア）資本額	133.1	136.9	3.7	144.5	148.4	3.8
Basic elements	基礎項目	134.2	138.3	4.0	145.6	149.8	4.1
Adjustments	調整項目（△）	1.1	1.3	0.2	1.1	1.4	0.2
Risk-weighted assets (b)	リスクアセット	1,312.9	1,373.0	60.0	1,337.9	1,400.1	62.1
Capital ratio (a/b)	自己資本比率	10.14	9.97	(0.17)	10.80	10.59	(0.21)

### Capital ratio (non-consolidated)



## 6. Performance forecasts

### Non-consolidated full-term performance forecasts

#### ➤ Ordinary income

Ordinary income is forecast to decrease ¥5.1 billion year on year to ¥33.9 billion due chiefly to decreases in gain on sales of bonds, gain on sales of equity securities, and interests and dividends on securities, despite an expected increase in interest on loans.

#### ➤ Net business profit on core banking operations

Net business profit on core banking operations is forecast to decrease ¥1.4 billion year on year to ¥6.8 billion. This decrease is largely attributable to decreases in interest income and fees and commissions, as well as increases in personnel expenses and non-personnel expenses.

#### ➤ Ordinary profit

Ordinary profit is forecast to be ¥6.6 billion which is a ¥2.9 billion decrease from the previous fiscal year, chiefly due to decreases in business profit on core banking operations and gains (losses) on securities, and an increase in credit cost.

#### ➤ Net income

Net income is forecast to decrease ¥2.1 billion year on year to ¥4.7 billion.

### Non-consolidated (¥ billion)

	(Japanese)	FY19 first-half forecasts	FY19 full-term forecasts	YoY increase (decrease)
Ordinary income	経常収益	17.1	33.9	(5.1)
Business profit on core banking operations	コア業務 純益	3.3	6.8	(1.4)
Net business profit	業務純益	2.9	7.2	(0.2)
Ordinary profit	経常利益	2.7	6.6	(2.9)
Net income	当期(中間) 純利益	1.7	4.7	(2.1)
Bad debt disposal*	不良債権 処理額	0.5	0.9	(0.0)

\*Bad debt disposal amounts include under trust accounts.

### Consolidated (¥ billion)

	(Japanese)	FY19 first-half forecasts	FY19 full-term forecasts	YoY increase (decrease)
Ordinary income	経常収益	24.8	49.5	(4.0)
Ordinary profit	経常利益	3.2	7.8	(2.7)
Net income	当期(中間) 純利益	1.9	5.2	(1.9)

### Mandatory disclosure of bad debt (under the Financial Reconstruction Law)

FY19 first-half forecasts		FY19 full-term forecasts	
Non-consolidated	Consolidated	Non-consolidated	Consolidated
1% to 1.99%	1% to 1.99%	1% to 1.99%	1% to 1.99%

### Capital ratio

FY19 first-half forecasts		FY19 full-term forecasts	
Non-consolidated	Consolidated	Non-consolidated	Consolidated
9% to 9.99%	10% to 10.99%	9% to 9.99%	10% to 10.99%

\*Forecasts for fiscal 2019 in this report are based on information available at the present time and assessments of future factors likely to affect performance. Actual results may differ widely from our forecasts.

## II. Summary of Business Results for the Year Ended March 31, 2019

### 1. Business performance

#### Non-consolidated

(¥ million)

		(Japanese)	FY18	YoY increase (decrease)	FY17
Gross business profit		業 務 粗 利 益	28,715	854	27,861
	Net interest income	資 金 利 益	27,373	(75)	27,449
	Net fees and commissions	役 務 取 引 等 利 益	1,943	(140)	2,084
	Trust fees	う ち 信 託 報 酬	156	(52)	209
	Expenses for the disposal of bad debt included in trust account	(1) 信 託 勘 定 不 良 債 権 処 理 額	-	-	-
	Other business profit	そ の 他 業 務 利 益	(601)	1,070	(1,672)
Expenses (excluding non-recurrent items)		経 費 (除 く 臨 時 処 理 分)	21,271	(6)	21,278
	Personnel expenses	人 件 費	9,482	42	9,439
	Non-personnel expenses	物 件 費	10,295	(17)	10,313
	Taxes	税 金	1,494	(32)	1,526
Net business profit (prior to provision of general allowance for possible loan losses)		業 務 純 益 (一 般 貸 倒 繰 入 前)	7,444	861	6,582
	Excluding gains (losses) on bond trading	除 く 国 債 等 債 券 関 係 損 益 ( 5 勘 定 戻 )	8,257	151	8,106
Provision of general allowance for possible loan losses		(2) 一 般 貸 倒 引 当 金 繰 入 額	-	7	(7)
Net business profit		業 務 純 益	7,444	854	6,589
	Gains (losses) on bond trading	う ち 国 債 等 債 券 関 係 損 益 ( 5 勘 定 戻 )	(813)	710	(1,523)
Non-recurrent items		臨 時 損 益	2,131	(131)	2,262
	Recoveries of written-off claims	う ち 償 却 債 権 取 立 益	253	(131)	384
	Net gains (losses) on equity trading	う ち 株 式 等 関 係 損 益 ( 3 勘 定 戻 )	1,901	181	1,720
	Losses on bad debt disposal	(3) う ち 不 良 債 権 処 理 損 失	355	141	213
	Provision of specific allowance for loan losses	個 別 貸 倒 引 当 金 繰 入 額	-	(22)	22
	Written-off of loans	貸 出 金 償 却	355	163	191
	Reversal of allowance for loan losses	(4) う ち 貸 倒 引 当 金 戻 入 益	17	17	-
	Reversal of general allowance for loan losses	一 般 貸 倒 引 当 金 戻 入 額	675	675	-
	Provision of specific allowance for loan losses	個 別 貸 倒 引 当 金 繰 入 額	658	658	-
	Reversal of reserve for compensation for trust principal losses	(5) う ち 信 託 元 本 補 填 引 当 金 戻 入 額	20	7	12
Ordinary profit		経 常 利 益	9,575	722	8,852
Extraordinary gains (losses)		特 別 損 益	(89)	(58)	(30)
	Gain on receipt of national subsidies	国 庫 補 助 金 受 贈 益	203	203	-
	Losses on disposal of noncurrent assets	固 定 資 産 処 分 損 益	(64)	(33)	(30)
	Impairment loss	減 損 損 失	85	84	0
	Loss on tax purpose reduction entry of noncurrent assets	固 定 資 産 圧 縮 損	143	143	-
Income before income taxes		税 引 前 当 期 純 利 益	9,485	664	8,821
Income taxes-current		法 人 税、住 民 税 及 び 事 業 税	2,796	229	2,567
Income taxes-deferred		法 人 税 等 調 整 額	(135)	(172)	37
Total income taxes		法 人 税 等 合 計	2,661	56	2,604
Net income		当 期 純 利 益	6,824	607	6,216
Credit cost ((1) + (2) + (3) - (4) - (5))		与 信 費 用	317	123	193

# Consolidated

(¥ million)

		(Japanese)	FY18	YoY increase (decrease)	FY17
Gross business profit		連 結 業 務 粗 利 益	32,297	465	31,831
	Interest income	資 金 利 益	27,988	(230)	28,219
	Trust fees	信 託 報 酬	156	(52)	209
	Fees and commissions	役 務 取 引 等 利 益	2,651	(302)	2,953
	Other business profit	そ の 他 業 務 利 益	1,500	1,050	450
Operating expenses		営 業 経 費	23,663	(245)	23,908
Loan-loss provisions		貸 倒 償 却 引 当 費 用	990	274	716
	Provision of general allowance for possible loan losses	一 般 貸 倒 引 当 金 繰 入 額	(721)	(623)	(98)
	Provision of specific allowance for loan losses	個 別 貸 倒 引 当 金 繰 入 額	882	825	57
	Written-off of loans	貸 出 金 償 却	829	72	757
Net gains (losses) on equity securities		株 式 等 関 係 損 益	1,903	196	1,706
Other		そ の 他	1,042	(210)	1,252
Ordinary profit		経 常 利 益	10,588	422	10,166
Extraordinary gains (losses)		特 別 損 益	(90)	(59)	(30)
	Gain on receipt of national subsidies	国 庫 補 助 金 受 贈 益	203	203	-
	Losses on disposal of noncurrent assets	固 定 資 産 処 分 損 益	(65)	(34)	(30)
	Impairment loss	減 損 損 失	85	84	0
	Loss on tax purpose reduction entry of noncurrent assets	固 定 資 産 圧 縮 損	143	143	-
Income before income taxes		税 金 等 調 整 前 当 期 純 利 益	10,498	362	10,136
Income taxes-current		法 人 税 、 住 民 税 及 び 事 業 税	3,279	164	3,114
Income taxes-deferred		法 人 税 等 調 整 額	(149)	(141)	(7)
Total income taxes		法 人 税 等 合 計	3,129	22	3,106
Net income		当 期 純 利 益	7,369	339	7,029
Net income attributable to non-controlling interests		非 支 配 株 主 に 帰 属 す る 当 期 純 利 益	169	(40)	210
Net income attributable to owners of the parent		親 会 社 株 主 に 帰 属 す る 当 期 純 利 益	7,199	379	6,819

(Note) Gross business profit = interest income + fund procurement cost for the acquisition of money held in trust + trust fees + fees and commissions + other business profit

(Reference)

(¥ million)

Net business profit (on a consolidated basis)*	連 結 業 務 純 益	9,698	1,229	8,469
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(Note) Gross business profit - operating expenses (excluding non-recurrent items) - provision of general allowance for possible loan losses

(Consolidated)

(Number of companies)

Number of consolidated subsidiaries	連 結 子 会 社 数	8	0	8
Number of entities accounted for using equity method	持 分 法 適 用 会 社 数	0	0	0

## 2. Net business profit (non-consolidated)

(¥ million)

	(Japanese)	FY18	YoY increase (decrease)	FY17
Net business profit (prior to provision of general allowance for possible loan losses)	業 務 純 益 (一般貸引繰入前)	7,444	861	6,582
Per staff (¥ thousand)	職員一人当たり (千円)	6,581	751	5,830
Net business profit	業 務 純 益	7,444	854	6,589
Per staff (¥ thousand)	職員一人当たり (千円)	6,581	744	5,836

(Note) The average number of employees during the term (excluding those seconded to other organizations) is employed.

## 3. Interest margins (non-consolidated)

(%)

	(Japanese)	FY18	YoY increase (decrease)	FY17
Yield on fund operation (A)	資 金 運 用 利 回	1.40	0.00	1.40
Yield on loans	貸 出 金 利 回	1.56	(0.04)	1.60
Yield on securities	有 価 証 券 利 回	0.91	(0.04)	0.95
Fund procurement cost (B)	資 金 調 達 原 価	1.08	(0.03)	1.11
Yield on deposits	預 金 等 利 回	0.04	0.00	0.04
Yield on external debt*	外 部 負 債 利 回	(0.00)	0.00	(0.00)
Gross interest margin (A)-(B)	総 資 金 利 鞘	0.32	0.03	0.29

(Note) External debt\* = call money + bills sold + borrowed money

### (2) Domestic

(%)

	(Japanese)	FY18	YoY increase (decrease)	FY17
Yield on fund operation (A)	資 金 運 用 利 回	1.39	0.02	1.37
Yield on loans	貸 出 金 利 回	1.56	(0.04)	1.60
Yield on securities	有 価 証 券 利 回	0.87	0.04	0.83
Fund procurement cost (B)	資 金 調 達 原 価	1.03	(0.04)	1.07
Yield on deposits	預 金 等 利 回	0.02	(0.02)	0.04
Yield on external debt*	外 部 負 債 利 回	(0.00)	0.00	(0.00)
Gross interest margin (A)-(B)	総 資 金 利 鞘	0.36	0.06	0.30

(Note) External debt\* = call money + bills sold + borrowed money



#### 4. Gains and losses on securities (non-consolidated)

(¥ million)

	(Japanese)	FY18	YoY increase (decrease)	FY17
Gains (losses) on securities	有 価 証 券 関 係 損 益	1,087	891	196
Gains (losses) on bond trading	国債等債券関係損益 ( 5 勘 定 尻 )	(813)	710	(1,523)
Gains on sale of bonds	売 却 益	772	(471)	1,244
Gains on redemption of bonds	償 還 益	-	-	-
Losses on sale of bonds	売 却 損	1,586	(1,181)	2,767
Losses on redemption of bonds	償 還 損	-	(0)	0
Write-off	償 却	-	-	-
Net gains (losses) on equity securities	株 式 等 関 係 損 益 ( 3 勘 定 尻 )	1,901	181	1,720
Gains on sale of equity shares	売 却 益	2,865	1,035	1,830
Losses on sale of equity shares	売 却 損	963	873	90
Write-off	償 却	-	(19)	19

#### 5. Capital ratio (domestic standards)

##### (1) Capital ratio (domestic standards) (non-consolidated)

(¥ million, %)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
(1) Capital ratio	自 己 資 本 比 率	9.97	(0.17)	(0.03)	10.14	10.00
(2) Basic elements of core capital	コア資本に係る 基 礎 項 目	138,341	4,048	2,619	134,293	135,722
45% of the difference between the revalued land and the book value	うち土地の再評価 差 額 の 4 5 %	541	(123)	(123)	664	664
General allowance for possible loan losses	う ち 一 般 貸 倒 引 当 金	3,591	(675)	(865)	4,267	4,457
Qualifying subordinated debt	うち負債性資本 調 達 手 段 等	-	-	-	-	-
(3) Adjustments to core capital	コア資本に係る 調 整 項 目	1,356	256	280	1,100	1,075
(4) Capital ratio (2)-(3)	自 己 資 本	136,985	3,792	2,338	133,193	134,646
(5) Risk-weighted assets	リスクアセット	1,373,061	60,088	27,890	1,312,973	1,345,171

## (2) Capital ratio (domestic standards) (consolidated)

(¥ million, %)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
(1) Capital ratio	自己資本比率	10.59	(0.21)	(0.06)	10.80	10.65
(2) Basic elements of core capital	コア資本に係る基礎項目	149,884	4,187	2,621	145,697	147,262
45% of the difference between the revalued land and the book value	うち土地の再評価差額の45%	541	(123)	(123)	664	664
General allowance for possible loan losses	うち一般貸倒引当金	4,392	(721)	(911)	5,114	5,304
Qualifying subordinated debt	うち負債性資本調達手段等	-	-	-	-	-
(3) Adjustments to core capital	コア資本に係る調整項目	1,483	295	323	1,187	1,160
(4) Capital ratio (2)-(3)	自己資本	148,401	3,891	2,298	144,509	146,102
(5) Risk-weighted assets	リスクアセット	1,400,164	62,195	29,478	1,337,968	1,370,685

## 6. ROE (non-consolidated)

(%)

	(Japanese)	FY18	YoY increase (decrease)	FY17
Net business profit basis	業務純益ベース	5.15	0.45	4.70
Business profit on core banking operations basis	コア業務純益ベース	5.71	(0.07)	5.78
Net income basis	当期純利益ベース	4.72	0.29	4.43

(Calculation formula) 
$$\frac{\text{Net business profit (business profit on core banking operations, net income)}}{(\text{Net assets at the beginning of period} + \text{net assets at the end of period}) \div 2} \times 100$$

\* Business profit on core banking operations = Net business profit – gains (losses) on bond trading + provision of general allowance for possible loan losses + written-off claims under trust accounts

\* Subscription rights to shares are excluded from net assets.

## (Reference)

## ROE (shareholders' equity basis; non-consolidated)

(%)

	(Japanese)	FY18	YoY increase (decrease)	FY17
Net business profit basis	業務純益ベース	5.62	0.46	5.16
Business profit on core banking operations basis	コア業務純益ベース	6.23	(0.11)	6.34
Net income basis	当期純利益ベース	5.15	0.29	4.86

(Calculation formula) 
$$\frac{\text{Net business profit (business profit on core banking operations, net income)}}{(\text{Shareholders' equity at the beginning of period} + \text{shareholders' equity at the end of period}) \div 2} \times 100$$

### III. Loans and Bills Discounted

#### 1. Risk-monitored loans (under the Banking Law)

\* Partial charge-offs are recorded.

\*\* Accrued interests are not recorded (on the self-assessment basis).

#### Non-consolidated

(¥ million)

			(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Risk-monitored assets	リスク管理債権	Loans to bankrupt borrowers	破綻先債権額	1,289	572	436	716	853
		Delinquent loans	延滞債権額	10,762	(1,119)	(846)	11,882	11,609
		Past due loans (3 months or more)	3ヶ月以上延滞債権額	443	(130)	200	574	242
		Restructured loans	貸出条件緩和債権額	6,881	(1,481)	(1,968)	8,363	8,849
		Total	合計	19,376	(2,159)	(2,177)	21,536	21,554

(Note) Including trust accounts.

(¥ million)

Loans (term-end balance)	貸出金残高 (末残)	1,631,735	69,183	48,536	1,562,551	1,583,199
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(Note) Including trust accounts.

(%)

As a percentage of total loans	貸出金残高比	Loans to bankrupt borrowers	破綻先債権	0.07	0.03	0.02	0.04	0.05
		Delinquent loans	延滞債権	0.66	(0.10)	(0.07)	0.76	0.73
		Past due loans (3 months or more)	3ヶ月以上延滞債権	0.02	(0.01)	0.01	0.03	0.01
		Restructured loans	貸出条件緩和債権	0.42	(0.11)	(0.13)	0.53	0.55
		Total	合計	1.18	(0.19)	(0.17)	1.37	1.36

(Note) Including trust accounts.

#### Consolidated

(¥ million)

			(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Risk-monitored assets	リスク管理債権	Loans to bankrupt borrowers	破綻先債権額	1,291	546	415	745	876
		Delinquent loans	延滞債権額	11,269	(1,130)	(844)	12,400	12,114
		Past due loans (3 months or more)	3ヶ月以上延滞債権額	443	(130)	200	574	242
		Restructured loans	貸出条件緩和債権額	6,881	(1,481)	(1,968)	8,363	8,849
		Total	合計	19,886	(2,197)	(2,197)	22,083	22,083

(Note) Including trust accounts.

(¥ million)

Loans (term-end balance)	貸出金残高 (末残)	1,620,066	69,361	48,546	1,550,704	1,571,520
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(Note) Including trust accounts.

								(%)
As a percentage of total loans	貸出金残高比	Loans to bankrupt borrowers	破綻先債権	0.08	0.03	0.02	0.04	0.05
		Delinquent loans	延滞債権	0.69	(0.10)	(0.07)	0.79	0.77
		Past due loans (3 months or more)	3ヶ月以上延滞債権	0.02	(0.01)	0.01	0.03	0.01
		Restructured loans	貸出条件緩和債権	0.42	(0.11)	(0.13)	0.53	0.56
		Total	合計	1.22	(0.19)	(0.17)	1.42	1.40

(Note) Including trust accounts.

## 2. Allowance for loan losses

### Non-consolidated

(¥ million)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Allowance for possible loan losses	貸倒引当金	6,628	(664)	(682)	7,293	7,310
General allowance	一般貸倒引当金	3,591	(675)	(865)	4,267	4,457
Specific allowance	個別貸倒引当金	3,036	11	183	3,025	2,852
Reserve for compensation for trust principal losses	信託元本補填引当金	62	(20)	(13)	83	76

### Consolidated

(¥ million)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Allowance for possible loan losses	貸倒引当金	9,042	(602)	(747)	9,644	9,789
General allowance	一般貸倒引当金	4,392	(721)	(911)	5,114	5,304
Specific allowance	個別貸倒引当金	4,649	119	164	4,530	4,485
Reserve for compensation for trust principal losses	信託元本補填引当金	62	(20)	(13)	83	76

## 3. Coverage of risk monitored loans

### Non-consolidated

(¥ million, %)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Risk-monitored loans (A)	リスク管理債権額	19,376	(2,159)	(2,177)	21,536	21,554
Coverage	保 全 額	16,667	(1,916)	(1,826)	18,583	18,493
Allowance for possible loan losses (B)	貸倒引当金	4,019	(600)	(410)	4,619	4,429
Collateral and guarantees (C)	担 保 ・ 保 証 等	12,648	(1,315)	(1,416)	13,964	14,064
Coverage ratio (B+C)/(A)	保 全 率	86.01	(0.27)	0.21	86.28	85.79
Allowance for possible loan losses (B/A)	貸倒引当金	20.74	(0.70)	0.19	21.45	20.54
Collateral and guarantees (C/A)	担 保 ・ 保 証 等	65.27	0.43	0.02	64.83	65.24

(Note) Including trust accounts.

**Consolidated**

(¥ million, %)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Risk-monitored loans (A)	リスク管理債権額	19,886	(2,197)	(2,197)	22,083	22,083
Coverage	保 全 額	17,171	(1,953)	(1,844)	19,124	19,015
Allowance for possible loan losses (B)	貸 倒 引 当 金	4,126	(586)	(413)	4,713	4,540
Collateral and guarantees (C)	担 保 ・ 保 証 等	13,044	(1,366)	(1,431)	14,410	14,475
Coverage ratio (B+C)/(A)	保 全 率	86.34	(0.25)	0.23	86.60	86.10
Allowance for possible loan losses (B/A)	貸 倒 引 当 金	20.75	(0.59)	0.19	21.34	20.55
Collateral and guarantees (C/A)	担 保 ・ 保 証 等	65.59	0.33	0.04	65.25	65.54

(Note) Including trust accounts.

#### 4. Mandatory disclosure of bad debt under the Financial Reconstruction Law

\* Partial charge-offs are recorded.

##### Non-consolidated

(¥ million, %)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Bankrupt and quasi-bankrupt assets	破産更生債権及びこれらに準ずる債権	7,586	992	888	6,594	6,698
Doubtful assets	危険債権	4,481	(1,592)	(1,320)	6,073	5,801
Substandard loans	要管理債権	7,325	(1,612)	(1,767)	8,937	9,092
Total (A)	合計	19,393	(2,212)	(2,199)	21,605	21,593
Normal assets	正常債権	1,622,332	69,996	49,827	1,552,335	1,572,504
Total credit balance (B)	総与信残高	1,641,725	67,784	47,627	1,573,941	1,594,098
As a percentage of total credit balance (A)/(B)	総与信残高に占める割合	1.18	(0.19)	(0.17)	1.37	1.35
Partial charge-offs	部分直接償却額	1,813	344	(312)	1,468	2,126

(Note) Including trust accounts.

##### Consolidated

(¥ million, %)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Bankrupt and quasi-bankrupt assets	破産更生債権及びこれらに準ずる債権	8,085	955	871	7,129	7,214
Doubtful assets	危険債権	4,492	(1,592)	(1,323)	6,084	5,815
Substandard loans	要管理債権	7,325	(1,612)	(1,767)	8,937	9,092
Total (A)	合計	19,902	(2,249)	(2,219)	22,151	22,122
Normal assets	正常債権	1,610,170	70,203	49,852	1,539,967	1,560,318
Total credit balance (B)	総与信残高	1,630,073	67,954	47,633	1,562,119	1,582,440
As a percentage of total credit balance (A)/(B)	総与信残高に占める割合	1.22	(0.19)	(0.17)	1.41	1.39
Partial charge-offs	部分直接償却額	8,438	1,054	299	7,383	8,138

(Note) Including trust accounts.

#### 5. Coverage of assets subject to mandatory disclosure under the Financial Reconstruction Law

##### Non-consolidated

(¥ million)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Coverage (C)	保全額	16,681	(1,954)	(1,837)	18,636	18,518
	貸倒引当金	4,027	(642)	(423)	4,670	4,450
	担保・保証等	12,654	(1,311)	(1,414)	13,966	14,068

(Note) Including trust accounts.

	(%)
Coverage ratio (C)/(A)	保全率
	86.01
	(0.24)
	0.25
	86.25
	85.76

**Consolidated**

(¥ million)

		(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Coverage	(C)	保 全 額	17,185	(1,991)	(1,855)	19,176	19,040
	Allowance for loan losses	貸 倒 引 当 金	4,134	(629)	(426)	4,764	4,560
	Collateral and guaranteed	担保・保証等	13,050	(1,362)	(1,429)	14,412	14,479

(Note) Including trust accounts.

(%)

Coverage ratio	(C)/(A)	保 全 率	86.34	(0.22)	0.27	86.56	86.07
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**6. Allowance ratio and coverage ratio of assets subject to mandatory disclosure under the Financial Reconstruction Law by asset category and borrower category**

Allowance ratios and coverage ratios of assets subject to mandatory disclosure under the Financial Reconstruction Law

(non-consolidated)

(¥ million, %)

		(Japanese)	As of March 31, 2019			
			Bankrupt and quasi-bankrupt assets	Doubtful assets	Substandard loans	Total
Total credit balance	(A)	総 与 信 額	7,586	4,481	7,325	19,393
Covered portion	(B)	担 保 等 の 保 全 額	5,348	2,985	4,320	12,654
Uncovered portion	(C)=(A)-(B)	未 保 全 額	2,238	1,496	3,004	6,739
Allowance for loan losses	(D)	引 当 額	2,238	827	961	4,027
Allowance ratio	(D)/(C)	引 当 率	100.00	55.27	32.01	59.75
Coverage ratio	[(B)+(D)]/(A)	保 全 率	100.00	85.06	72.11	86.01

(Note) Including trust accounts.

**Allowance ratio and coverage ratio of assets by borrower category (non-consolidated)**

(¥ million, %)

		(Japanese)	As of March 31, 2019			
			Bankrupt assets	Effectively bankrupt assets	Potentially bankrupt assets	Total
Total credit balance	(A)	総 与 信 額	1,289	6,297	4,481	12,068
Covered portion	(B)	担 保 等 の 保 全 額	885	4,463	2,985	8,333
Uncovered portion	(C)=(A)-(B)	未 保 全 額	403	1,834	1,496	3,734
Allowance for loan losses	(D)	引 当 額	403	1,834	827	3,065
Allowance ratio	(D)/(C)	引 当 率	100.00	100.00	55.27	82.07
Coverage ratio	[(B)+(D)]/(A)	保 全 率	100.00	100.00	85.06	94.45

(Note) Including trust accounts.



Allowance ratios and coverage ratios of assets subject to mandatory disclosure under the Financial Reconstruction Law (**consolidated**)  
(¥ million, %)

	(Japanese)	As of March 31, 2019			
		Bankrupt and quasi-bankrupt assets	Doubtful assets	Substandard loans	Total
Total credit balance (A)	総 与 信 額	8,085	4,492	7,325	19,902
Covered portion (B)	担 保 等 の 保 全 額	5,744	2,985	4,320	13,050
Uncovered portion (C)=(A)-(B)	未 保 全 額	2,340	1,507	3,004	6,852
Allowance for loan losses (D)	引 当 額	2,340	832	961	4,134
Allowance ratio (D)/(C)	引 当 率	100.00	55.20	32.01	60.34
Coverage ratio [(B)+(D)]/(A)	保 全 率	100.00	84.97	72.11	86.34

(Note) Including trust accounts.

Allowance ratio and coverage ratio of assets by borrower category (**consolidated**)  
(¥ million, %)

	(Japanese)	As of March 31, 2019			
		Bankrupt assets	Effectively bankrupt assets	Potentially bankrupt assets	Total
Total credit balance (A)	総 与 信 額	1,291	6,793	4,492	12,577
Covered portion (B)	担 保 等 の 保 全 額	885	4,858	2,985	8,729
Uncovered portion (C)=(A)-(B)	未 保 全 額	405	1,935	1,507	3,848
Allowance for loan losses (D)	引 当 額	405	1,935	832	3,172
Allowance ratio (D)/(C)	引 当 率	100.00	100.00	55.20	82.45
Coverage ratio [(B)+(D)]/(A)	保 全 率	100.00	100.00	84.97	94.63

(Note) Including trust accounts.

**7. Asset self-assessment and classification of assets (non-consolidated)**

(¥ million, %)

	(Japanese)	As of March 31, 2019		As of March 31, 2018	
		Amounts	As a percentage of total credit (%)	Amount	As a percentage of total credit (%)
Total credit balance	総 与 信 残 高	1,641,725	100.00	1,573,941	100.00
Classification I	非 分 類 額	1,509,110	91.92	1,458,512	92.67
Total classified amount	分 類 額 合 計	132,615	8.07	115,428	7.33
Classification II	Ⅱ 分 類	132,029	8.04	114,517	7.28
Classification III	Ⅲ 分 類	585	0.03	911	0.06
Classification IV	Ⅳ 分 類	-	-	-	-

(Notes)

- Total credit balance: total balance of securities loaned, loans and bills discounted, foreign exchanges, accrued interest, suspense payments and customers' liabilities for acceptances and guarantees. The provision of specific allowance for loan losses is deducted from figures of each classification.
- Classification I: Assets not classified under Classifications II, III, or IV assets, with no risks of noncollectivity or impairment of asset value  
 Classification II: Assets perceived to have an above-average risk of noncollectivity  
 Classification III: Assets for which final collection or asset value is very doubtful and which pose a high risk of incurring loss for which reasonable estimation is difficult  
 Classification IV: Assets assessed as uncollectible or worthless

Self-assessment borrower categories 自己査定区分	Standards for write-offs and reserves 償却・引当基準
Bankrupt assets 破綻先債権	Provision of specific allowance for possible loan losses in a full amount of the portion not covered by collateral and guarantees, or direct charge-offs 担保・保証等で保全されていない債権額の100%を個別貸倒引当金として計上するか、又は直接償却する。
Effectively bankrupt assets 実質破綻先債権	
Potentially bankrupt assets 破綻懸念先債権	Provision of specific allowance for possible loan losses in an amount of estimated losses calculated by multiplying the estimated loss rate based on the historical default rate 貸倒実績率に基づく予想損失率を乗じて算定した予想損失額に相当する額を個別貸倒引当金として計上する。
Assets requiring monitoring 要管理先債権	Provision of general allowance for possible loan losses in an amount of estimated losses calculated by multiplying the estimated loss rate for three years based on the historical default rate to the asset balance 対象債権残高に対し、貸倒実績率に基づく今後3年間の予想損失率を乗じて算定した予想損失額を一般貸倒引当金として計上する。
Other assets requiring caution その他要注意先債権	Provision of general allowance for possible loan losses in an amount of estimated losses calculated by multiplying the estimated loss rate for one year based on the historical default rate to the asset balance 対象債権残高に対し、貸倒実績率に基づく今後1年間の予想損失率を乗じて算定した予想損失額を一般貸倒引当金として計上する。
Normal assets 正常先債権	

However, the following standards for write-offs and reserves have been adopted for the DCFs and DDSs.

DCF DCF先	Provision of general allowances for possible loan losses in an amount of asset balance after deduction of discounted present value of future cash flows 対象先の将来キャッシュ・フローの割引現在価値を見積り、当該額を対象債権残高から控除した金額を一般貸倒引当金として計上する。
DDS DDS先	Estimated loan losses on total monetary claims in an amount calculated by using the estimated loss rate without regard to preference or subordination, or in an amount equivalent to acquisition cost or write-off cost estimating that the collectible amount of subordinated loans is zero 当該債務者に対する金銭債権全体について、優先・劣後の関係を考慮せずに予想損失率を用いて計上する。又は、資本的劣後ローンの回収可能見込額をゼロと算定し、取得原価又は償却原価と同額を貸倒見込額として計上する。

# 8. Asset self-assessment and mandatory disclosure of assets under the Financial Reconstruction Law (non-consolidated)

Asset self-assessment (by assets category) 自己査定結果（債務者区分） Scope: Total credits 対象：総与信					Assets subject to mandatory disclosure under the Financial Reconstruction Law 金融再生法 開示債権 Scope: Total credits 対象：総与信	Risk-monitored loans リスク 管理債権 Scope: Loans and bills discounted 対象：貸出金	Allowance 引当金	(¥ million)  Coverage ratio (Allowance ratio) 保全率 (引当率)				
Assets category (after charge-offs) 債務者区分 (償却後)	Classification 分類											
	I 非分類	II II 分類	III III 分類	IV IV 分類								
Bankrupt assets 破綻先 1,289	Portion of claims secured by reserves, collateral or guarantees 引当・担保・保証等による保全部分  429		Fully reserved 全額引当	Direct charge-offs 償却引当					Bankrupt and quasi-bankrupt assets 破産更生債権及びこれらに準ずる債権 7,586  Coverage ratio: 保全率：100.00%	Bankrupt loans 破綻先債権 1,289	403	100.00%
Effectively bankrupt assets 実質破綻先 6,297	Portion of claims secured by reserves, collateral or guarantees 引当・担保・保証等による保全部分  2,434								2,434	3,863	Coverage ratio: 保全率：100.00%	Delinquent loans 延滞債権 10,762
Potentially bankrupt assets 破綻懸念先 4,481	Portion of claims secured by reserves, collateral or guarantees 引当・担保・保証等による保全部分  1,840		Necessary amount reserved 必要額を引当 585						Doubtful assets 危険債権 4,481  Coverage ratio: 保全率：85.06%		827	85.06% (55.27%)
Assets requiring caution 要注意先	Collateral: 担保：5,559 Non-Covered: 信用：3,678  1,957								Provision of reserves in an estimated loss amount for three years based on historical default rates. Fully reserved for loans converted to subordinated debt (DDS). 貸倒実績率に基づく3年間の予想損失額を引当。資本的劣後ローン（DDS）は全額引当。	Substandard loans 要管理債権 7,325  Coverage ratio: 保全率：72.11%	Past due loans (3 months or more) 3ヶ月以上延滞債権 443	1,044
	Other assets requiring caution 要管理先以外の要注意先 140,443		Provision of reserves in an estimated loss amount for one year based on historical default rates. 貸倒実績率に基づく1年間の予想損失額を引当。	Restructured loans 貸出条件緩和債権 6,881								
	Normal assets 正常先 1,479,975			Subtotal 小計 19,393  Overall coverage 全体の保全率 86.01%						Total 合計 19,376	1,939	
Total 合計 1,641,725		1,509,110	132,029	585					-	1,641,725	1,631,735	6,660

(Note) Including trust accounts.

## 9. Loans and bills discounted by industrial segment (non-consolidated)

### (1) Loans made by industrial segment (non-consolidated)

(¥ million)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Domestic branches (excl. the special account for international financial transactions)	国内店分(除く特別国際金融取引勘定)	1,631,735	69,183	48,536	1,562,551	1,583,199
Manufacturing	製造業	34,851	(493)	220	35,344	34,630
Agriculture and forestry	農業, 林業	2,312	358	252	1,954	2,059
Fishery	漁業	512	33	29	478	482
Mining and quarrying of stone and gravel	鉱業, 採石業, 砂利採取業	3,493	(224)	244	3,718	3,249
Construction	建設業	51,428	1,778	3,815	49,649	47,612
Electricity, gas, heat and water supply	電気・ガス・熱供給・水道業	10,274	3,672	3,580	6,601	6,693
Telecommunications	情報通信業	11,238	3	1,059	11,235	10,178
Transport and postal activities	運輸業, 郵便業	12,554	(3,688)	(886)	16,242	13,441
Wholesaling and retailing	卸売業, 小売業	99,777	(1,141)	880	100,918	98,896
Finance and insurance	金融業, 保険業	20,835	(1,828)	(1,088)	22,664	21,923
Real estate, and goods rental and leasing	不動産業, 物品賃貸業	502,686	47,831	20,104	454,854	482,581
Miscellaneous services	各種サービス業	182,520	5,505	2,491	177,015	180,029
Local government bodies	地方公共団体	128,642	2,230	12,171	126,411	116,470
Others	その他	570,607	15,146	5,658	555,461	564,948

(Note) Including trust accounts.

### (2) Risk-monitored loans by industrial segment (non-consolidated)

(¥ million)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Domestic branches (excl. the special account for international financial transactions)	国内店分(除く特別国際金融取引勘定)	19,376	(2,159)	(2,177)	21,536	21,554
Manufacturing	製造業	2,018	65	156	1,952	1,862
Agriculture and forestry	農業, 林業	13	8	(0)	4	13
Fishery	漁業	428	(11)	(4)	440	433
Mining and quarrying of stone and gravel	鉱業, 採石業, 砂利採取業	17	(12)	(6)	30	24
Construction	建設業	560	98	94	461	466
Electricity, gas, heat and water supply	電気・ガス・熱供給・水道業	30	7	7	22	22
Telecommunications	情報通信業	178	(77)	41	256	137
Transport and postal activities	運輸業, 郵便業	69	12	(0)	56	69
Wholesaling and retailing	卸売業, 小売業	1,799	(930)	(768)	2,730	2,567
Finance and insurance	金融業, 保険業	-	-	-	-	-
Real estate, and goods rental and leasing	不動産業, 物品賃貸業	2,554	(1,570)	(1,389)	4,124	3,943
Miscellaneous services	各種サービス業	6,595	540	84	6,055	6,510
Local government bodies	地方公共団体	-	-	-	-	-
Others	その他	5,109	(290)	(393)	5,399	5,503

(Note) Including trust accounts.

## (3) Loan and bad debt balances – wholesaling &amp; retailing, construction, real estate, finance (excluding banking)

(¥ million)

			Risk-monitored loans (Banking Law)				
			Total loans	Past due loans (3 months or more)	Restructured loans	Delinquent loans	Bankrupt loans
Wholesaling/ retailing	卸 売 ・ 小 売 業	March 31, 2018	100,918	8	1,171	1,549	1
		September 30, 2018	98,896	-	1,255	1,309	3
		March 31, 2019	99,777	4	689	1,105	1
Construction	建 設 業	March 31, 2018	49,649	5	104	346	5
		September 30, 2018	47,612	-	82	379	3
		March 31, 2019	51,428	4	79	472	3
Real estate	不 動 産 業	March 31, 2018	429,601	157	2,666	1,285	13
		September 30, 2018	458,500	1	2,656	1,182	86
		March 31, 2019	478,075	93	873	1,156	417
Finance (excl. banking)	そ の 他 金 融	March 31, 2018	12,369	-	-	-	-
		September 30, 2018	11,929	-	-	-	-
		March 31, 2019	12,118	-	-	-	-

(Note) Including trust accounts.

(¥ million)

			Mandatory disclosure under the Financial Reconstruction Law			
			Total credit balance	Substandard loans	Doubtful assets	Bankrupt borrowers
Wholesaling/ retailing	卸 売 ・ 小 売 業	March 31, 2018	104,421	1,179	1,172	379
		September 30, 2018	102,536	1,255	861	451
		March 31, 2019	103,319	693	757	351
Construction	建 設 業	March 31, 2018	52,688	109	260	92
		September 30, 2018	50,254	82	293	90
		March 31, 2019	53,481	83	425	58
Real estate	不 動 産 業	March 31, 2018	430,716	2,823	1,010	325
		September 30, 2018	459,503	2,658	783	516
		March 31, 2019	479,048	966	631	943
Finance (excl. banking)	そ の 他 金 融	March 31, 2018	12,373	-	-	-
		September 30, 2018	11,938	-	-	-
		March 31, 2019	12,123	-	-	-

(Note) Including trust accounts.

## (4) Consumer loan balance (non-consolidated)

(¥ million)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Loans to consumers	生活密着型ローン 残 高	678,896 [679,274]	26,358 [26,267]	10,779 [10,754]	652,538 [653,006]	668,117 [668,519]
Housing loans (incl. mortgage loans)	うち住宅ローン 残 高	603,434 [603,595]	24,599 [24,565]	9,362 [9,348]	578,834 [579,030]	594,071 [594,247]
Other than housing loans	うちその他ローン 残 高	75,462 [75,678]	1,758 [1,702]	1,417 [1,405]	73,704 [73,976]	74,045 [74,272]

(Note) Amounts posted under trust accounts are included in the figures recorded on the lower rows.

## (5) Loans to SMEs and ratio of loans to SMEs to total loans (non-consolidated)

(¥ million, %)

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Loans to SMEs	中小企業等貸出残高	1,436,277 [1,437,562]	70,321 [69,976]	37,027 [36,905]	1,365,956 [1,367,585]	1,399,249 [1,400,656]
As a percentage of total loans	中小企業等貸出比率	88.09 [88.10]	0.59 [0.58]	(0.36) [(0.36)]	87.50 [87.52]	88.45 [88.46]

(Note) Amounts posted under trust accounts are included in the figures recorded on the lower rows.

## 10. Loans guaranteed by credit guarantee associations (non-consolidated)

(¥ million)

	(Japanese)	As of March 31, 2019	As of March 31, 2018	As of September 30, 2018
Loans guaranteed by credit guarantee associations	信用保証協会保証付の 融 資 残 高	53,385	52,964	52,890
Special credit lines	うち特別保証枠分	2	3	2

## 11. Loan balance to affiliate non-bank financial institutions (non-consolidated)

(¥ million)

As of March 31, 2019	As of March 31, 2018	As of September 30, 2018
13,858	14,918	14,089

## 12. Deposits and loan balances (non-consolidated)

(¥ million)

			As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Deposits	預 金	(term-end balance)	2,013,587 [2,037,078]	36,600 [31,797]	(10,077) [(11,993)]	1,976,986 [2,005,281]	2,023,665 [2,049,072]
		(average balance)	1,993,637 [2,019,098]	68,718 [59,337]	20 [(1,083)]	1,924,919 [1,959,760]	1,993,616 [2,020,181]
Loans	貸 出 金	(term-end balance)	1,630,450 [1,631,735]	69,528 [69,183]	48,658 [48,536]	1,560,922 [1,562,551]	1,581,792 [1,583,199]
		(average balance)	1,564,373 [1,565,793]	89,744 [89,393]	18,136 [18,062]	1,474,628 [1,476,400]	1,546,237 [1,547,730]

(Note) Amounts posted under trust accounts are included in the figures recorded on the lower rows.

### 13. Deposit made by individuals and corporations by deposit category (average balance; non-consolidated)

(¥ million)

					As of March 31, 2018	As of September 30, 2018
			As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	
Individuals	個人預金		1,253,288	41,500	12,748	1,240,539
	Liquid deposits	流動性預金	781,211	60,739	16,334	764,876
	Time deposits	定期性預金	472,077	(19,238)	(3,585)	475,662
Corporations	法人預金		607,210	20,362	(3,773)	610,983
	Liquid deposits	流動性預金	409,026	32,304	226	408,799
	Time deposits	定期性預金	198,183	(11,941)	(4,000)	202,183

(Notes) 1. Including trust accounts.

2. Deposits from corporations exclude deposits made by local governments and other public bodies and financial institutions.

## IV. Performance Forecasts

### 1. Full-year performance forecasts for the year ending March 31, 2020 (non-consolidated)

(¥ million)

	(Japanese)	Year ending March 31, 2020 forecasts	Year ended March 31, 2019 results
Ordinary income	経 常 収 益	33,900	39,031
Ordinary profit	経 常 利 益	6,600	9,575
Net income	当 期 純 利 益	4,700	6,824
Net business profit	業 務 純 益	7,200	7,444
Net business profit (prior to provision of general allowance )	業務純益（一般貸倒繰入前）	6,800	7,444
Excl. gains (losses) on bond transactions	除く国債等債券関係損益	6,800	8,257
Bad debt disposal	不 良 債 権 処 理 額	900	992

(Note) Including bad debt disposal posted under trust accounts.

### Net business profit (non-consolidated)

(¥ million)

(¥ million)

		Prior to provision of general allowance		After making provision of general allowance	Net business profit posted under trust account (prior to write-off)		
					信託勘定償却前業務純益		
			Excluding gains (losses) on bond trading		Prior to provision of general allowance		After making provision of general allowance
						Excluding gains (losses) on bond trading	
		一般貸引繰入前	除く債券損益	一般貸引繰入後	一般貸引繰入前	除く債券損益	一般貸引繰入後
Year ended March 31, 2018		6,582	8,106	6,589	6,582	8,106	6,589
Year ended March 31, 2019		7,444	8,257	7,444	7,444	8,257	7,444
	1H ended September 30, 2018	3,114	3,988	2,924	3,114	3,988	2,924
Year ending March 31, 2020 forecasts		6,800	6,800	7,200	6,800	6,800	7,200
	1H ending September 30, 2019 forecasts	3,300	3,300	2,900	3,300	3,300	2,900

### 2. Employees and branches (non-consolidated)

#### (1) Employees

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Regular employees	在 籍 行 員 数	1,115	(8)	(40)	1,123	1,155

#### (2) Branches

	(Japanese)	As of March 31, 2019	Comparison with the previous balance-sheet date (March 31, 2018)	Comparison with the previous interim balance-sheet date (September 30, 2018)	As of March 31, 2018	As of September 30, 2018
Number of branches	店 舗 数	65 (4)	0 (0)	0 (0)	65 (4)	65 (4)

(Note) Branches include sub-branches. Figures in parenthesis are the number of sub-branches.



### 3. Shareholdings (non-consolidated)

#### (1) Value of shares held by the Bank

(¥ million)

	Acquisition cost	Fair market value
	取得原価ベース	時価ベース
As of March 31, 2018	20,519	31,434
As of September 30, 2018	20,563	30,845
As of March 31, 2019	17,126	24,207

#### (2) Impairment accounting

(¥ million)

	Net gains (losses) on equity securities	Impairment loss
	株式等関係損益	うち減損処理額
Year ended March 31, 2018	1,720	19
1H ended September 30, 2018	1,177	-
Year ended March 31, 2019	1,901	-

### 4. Bad debt (non-consolidated)

#### (1) Credit cost

(¥ million)

	1) Net provision (reversal) of general allowance	2) Bad debt disposal (bank account)	3) Bad debt disposal (trust account)	Total credit cost 1) + 2) + 3)
	一般貸倒引当金 純繰入額	不良債権処理額 (銀行勘定)	不良債権処理額 (信託勘定)	総与信費用
Year ended March 31, 2018	(7)	200	-	193
Year ended March 31, 2019	(675)	992	-	317
1H ended September 30, 2018	189	526	-	716

(Note) 2) Bad debt disposal (bank account) = specific allowance for loan losses + written-off of loans + losses on sale of credit

#### (2) Bad debt balance

(¥ million)

	Asset self-assessment				
	自己査定				
	Bankrupt assets	Potentially bankrupt assets	Potentially bankrupt assets or below	Assets requiring caution	Total
	1)	2)	1) + 2)	3)	1) + 2) + 3)
	破綻・実質破綻先	破綻懸念先	破綻懸念先以下	要注意先	計
As of March 31, 2018	6,594	6,073	12,667	132,386	145,053
As of September 30, 2018	6,698	5,801	12,500	138,356	150,856
As of March 31, 2019	7,586	4,481	12,068	149,681	161,750

	Under the Financial Reconstruction Law	
	金融再生法基準	
	Substandard loans	Total
	4)	1) + 2) + 4)
	要管理債権	計
As of March 31, 2018	8,937	21,605
As of September 30, 2018	9,092	21,593
As of March 31, 2019	7,325	19,393

(Note) Including trust accounts.

(3) Bad debt final disposal and new occurrence

a. Bad debt balance (under the Financial Reconstruction Law)

(¥ million)

	Bankrupt and quasi-bankrupt assets, etc.	Doubtful assets	Total
	破産更生等債権	危険債権	合計
As of March 31, 2018	6,594	6,073	12,667
As of September 30, 2018	6,698	5,801	12,500
As of March 31, 2019	7,586	4,481	12,068
New occurrence during FY18	2,034	1,198	3,232
Removed from balance sheet during FY18	1,644	2,187	3,832
Net increase (decrease) during FY18	992	(1,592)	(599)
New occurrence during 2H FY18	1,162	851	2,013
Removed from balance sheet during 2H FY18	1,124	1,321	2,446
Net increase (decrease) during 2H FY18	888	(1,320)	(432)

(Note) Including trust accounts.

b. Removal from balance sheet by type of disposal measure

(¥ million)

	(Japanese)	FY18 results	1H FY18 results	FY17 results
Liquidation and similar measures	清算型処理	-	-	-
Corporate rehabilitation	再建型処理	-	-	-
Improved performance by corporate rehabilitation	再建型処理に伴う 業況改善	-	-	-
Securitization	債権流動化	-	-	-
Sale to RCC	RCC向け売却	-	-	-
Direct charge-offs	直接償却	1,002	706	421
Other	その他	2,830	1,789	4,125
Collection/repayment	回収・返済	1,849	1,076	2,983
Improved performance	業況改善	980	712	1,142
Total	合計	3,832	2,495	4,547

(4) Reserves for possible loan losses by borrower category and reserve ratios

				As of March 31, 2019	As of September 30, 2018	As of March 31, 2018
Bankrupt and effectively bankrupt assets	実質破綻・ 破綻先債権	As a percentage of portion not secured by collateral	無担保部分の	100.00 %    ¥2.2 billion	100.00 %    ¥1.5 billion	100.00 %    ¥1.6 billion
Potentially bankrupt assets	破綻懸念先 債権	As a percentage of portion not secured by collateral	無担保部分の	55.27 %    ¥0.8 billion	55.70 %    ¥1.3 billion	57.53 %    ¥1.3 billion
Assets requiring monitoring (substandard loans)	要管理先債権	As a percentage of debt amount	債権額の	11.30 %    ¥1.0 billion	16.33 %    ¥1.6 billion	16.87 %    ¥1.7 billion
Assets requiring caution (excl. substandard loans)	その他要注意 先債権	As a percentage of debt amount	債権額の	1.38 %    ¥1.9 billion	2.01 %    ¥2.5 billion	1.58 %    ¥1.9 billion
Normal assets	正常先債権	As a percentage of debt amount	債権額の	0.05 %    ¥0.6 billion	0.02 %    ¥0.1 billion	0.04 %    ¥0.5 billion

(Note) The Bank recorded provisions for possible losses on assets requiring caution (excl. substandard loans), assets requiring monitoring (substandard loans) and potentially bankrupt assets in the amount of ¥1,530 million, ¥682 million and ¥50 million respectively, as of March 31, 2019, with regard to the portion which has been converted to Debt Debt Swap (DDS).

## (5) Bad debt ratios (under the Financial Reconstruction Law)

(%)

	(Japanese)	FY16	1H FY17	FY17	1H FY18	FY18
Non-consolidated	単 体 ベ ー ス	1.53	1.41	1.37	1.35	1.18
Consolidated	連 結 ベ ー ス	1.58	1.46	1.41	1.39	1.22