

Financial Statements  
for the Year Ended March 31, 2018

The Bank of Okinawa, Ltd.

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# I. Bank of Okinawa Financial Statements for the Year Ended March 31, 2018

## 1. Earnings (non-consolidated)

### ➤ Year-on-year comparison

Ordinary income for the reporting period increased ¥170 million year on year to ¥38,486 million. Despite decreases in interest and dividends on securities and gains on sale of securities, this increase was largely attributable to increases in other non-recurrent income, interest on loans, and recoveries of written-off claims.

Business profit on core banking operations increased ¥192 million year on year to ¥8,106 million. Although interest and dividends on securities decreased, this result was mainly due to an increase in interest on loans, as well as a decrease in interest on deposits.

Ordinary profit increased ¥993 million year on year to ¥8,852 million. This result was mainly due to increases in other non-recurrent income, recoveries of written-off claims, and business profit on core banking operations, as well as a decrease in credit cost, despite a decrease in gains and losses on securities. In addition, net income for the reporting period stood at ¥6,216 million, up ¥856 million year on year.

### Business performance (non-consolidated)

(¥ million)

	(Japanese)	No.	FY16	FY17	
				Amounts	YoY increase (decrease)
Ordinary income	経 常 収 益	1	38,316	38,486	170
Gross business profit	業 務 粗 利 益	2	29,150	27,861	(1,289)
Interest income	資 金 利 益	3	27,196	27,449	253
Fees and commissions	役 務 取 引 等 利 益	4	2,264	2,084	(180)
Expenses for the disposal of bad debt included in trust account	うち信託勘定不良債権処理額	5	-	-	-
Other business profit	そ の 他 業 務 利 益	6	(309)	(1,672)	(1,362)
Gains (losses) on bond trading	うち国債等債券関係損益	7	(72)	(1,523)	(1,451)
Expenses (excluding non-recurrent items)	経 費 ( 除 く 臨 時 処 理 分 )	8	21,310	21,278	(31)
Personnel expenses	う ち 人 件 費	9	9,428	9,439	10
Non-personnel expenses	う ち 物 件 費	10	10,484	10,313	(171)
Business profit on core banking operations (A)	コ ア 業 務 純 益	11	7,913	8,106	192
Provision of general allowance for possible loan losses	一 般 貸 倒 引 当 金 繰 入 額	12	124	(7)	(132)
Net business profit (B)	業 務 純 益	13	7,715	6,589	(1,126)
Non-recurrent items	臨 時 損 益	14	142	2,262	2,119
Recoveries of written-off claims	う ち 債 却 債 権 取 立 益	15	137	384	247
Net gains (losses) on equity securities	う ち 株 式 等 関 係 損 益	16	1,133	1,720	586
Bad debt disposal (non-recurrent items)	う ち 不 良 債 権 処 理 額	17	968	200	(767)
Ordinary profit	経 常 利 益	18	7,858	8,852	993
Extraordinary gains (losses)	特 別 損 益	19	(128)	(30)	97
Income before income taxes	税 引 前 当 期 純 利 益	20	7,730	8,821	1,091
Total income taxes and other taxes	法 人 税 等 合 計	21	2,369	2,604	234
Net income	当 期 純 利 益	22	5,360	6,216	856

(Note) The total amount for bad debt disposal

No. (17+5) FY17 ¥200 million

FY16 ¥968 million

### 《Explanation of terms》

(A) Business profit on core banking operations

No. (13+12-7+5)

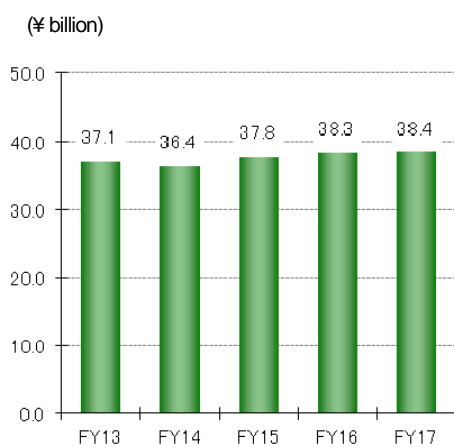
An indicator of Bank earnings capacity, comprising net business profit (non-consolidated) excluding variable factors.

(B) Net business profit

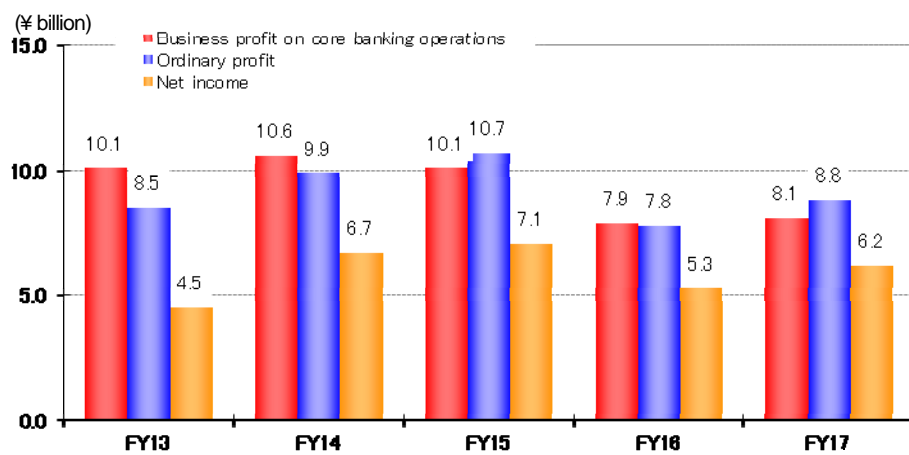
No. (2-8-12)

Roughly equivalent to operating income at companies outside the banking sector

### Ordinary Income



### Income



## 2. Major assets and liabilities (non-consolidated)

### (1) Loans and bills discounted

#### ➤ Year-on-year comparison

The aggregate balance of loans and bills discounted under banking and trust accounts stood at ¥1,562.5 billion as of the end of the reporting period, up ¥95.3 billion (6.49%) year on year. This increase was largely attributable to flourishing demand for both corporate and personal funding in line with the steady track of economic growth in Okinawa Prefecture.

Business loans, in particular, increased ¥44.8 billion (6.07%) year on year. This was the result of the proactive response toward the funding needs of prefectural companies, as well as efforts in uncovering new funding needs based on business evaluations.

Consumer loans increased ¥34.9 billion (5.65%) year on year. This increase was largely attributable to increases in mortgage loans and apartment loans.

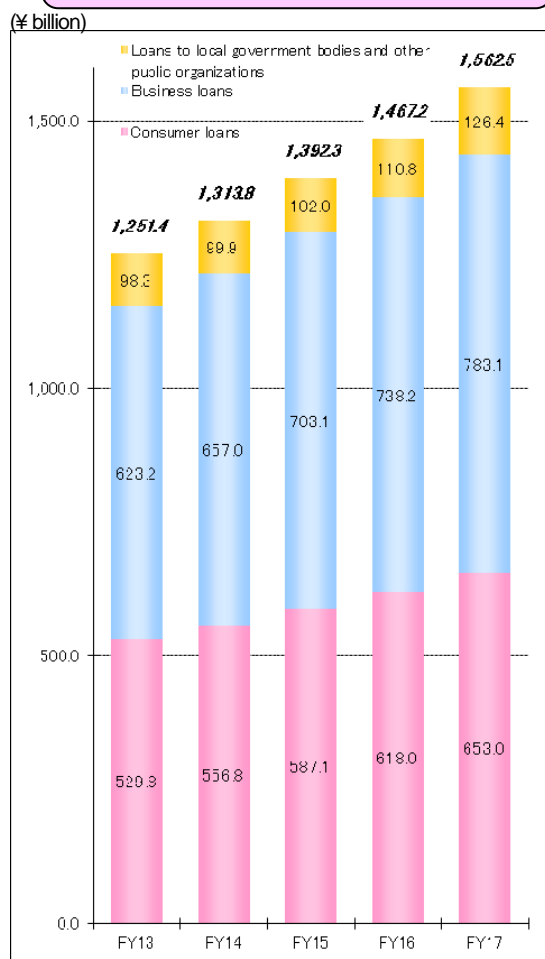
#### Term-end balance

(¥ billion, %)

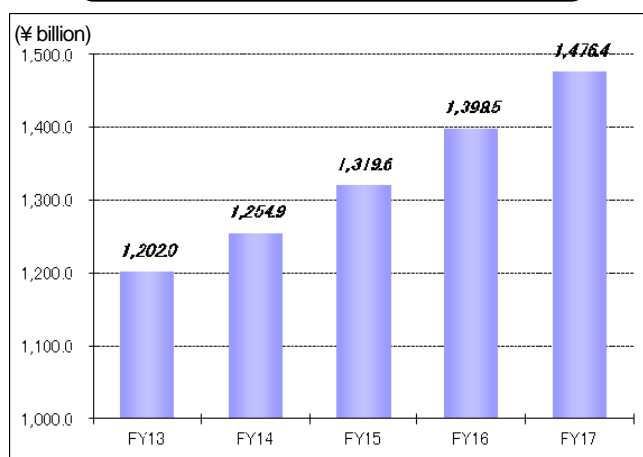
	(Japanese)	FY16	FY17		
			Amounts	YoY increase (decrease)	%
Loans and bills discounted (term-end balance)	貸出金 (期末残高)	1,467.2	1,562.5	95.3	6.49
Business loans	事業性貸出	738.2	783.1	44.8	6.07
Consumer loans	生活密着型ローン	618.0	653.0	34.9	5.65
Mortgage loans	住宅ローン	548.6	579.0	30.4	5.54
Loans to local government bodies and other public organizations	国・地公体向け貸出	110.8	126.4	15.5	13.98
Loans and bills discounted (average balance)	貸出金 (平均残高)	1,398.5	1,476.4	77.8	5.56

(Note) Including trust accounts.

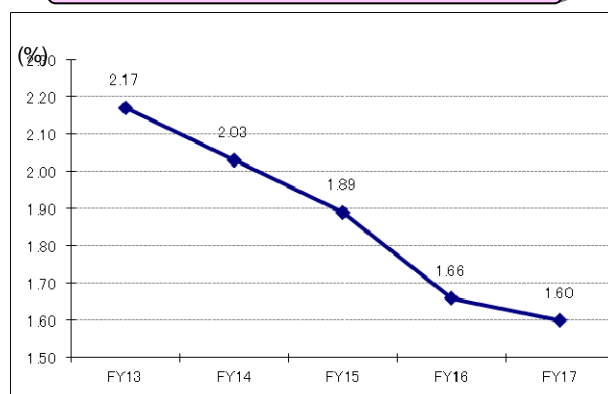
#### Loans and bills discounted (term-end balance)



#### Loans and bills discounted (average balance)



#### Yield on loans



3 (\*) Trust accounts are not included in the yield calculation.

## (2) Deposits

### ➤ Year-on-year comparison

The aggregate balance of deposits under banking and trust accounts increased ¥107.3 billion (5.65%) year on year to ¥2,005.2 billion. This result mainly reflected the steady increase in deposits thanks to enhanced efforts in regard to individual customers, including securing retirement payments and direct payroll deposits, as well as efforts to enhance business relationships under our “Strong Relations Plan” for corporate clients.

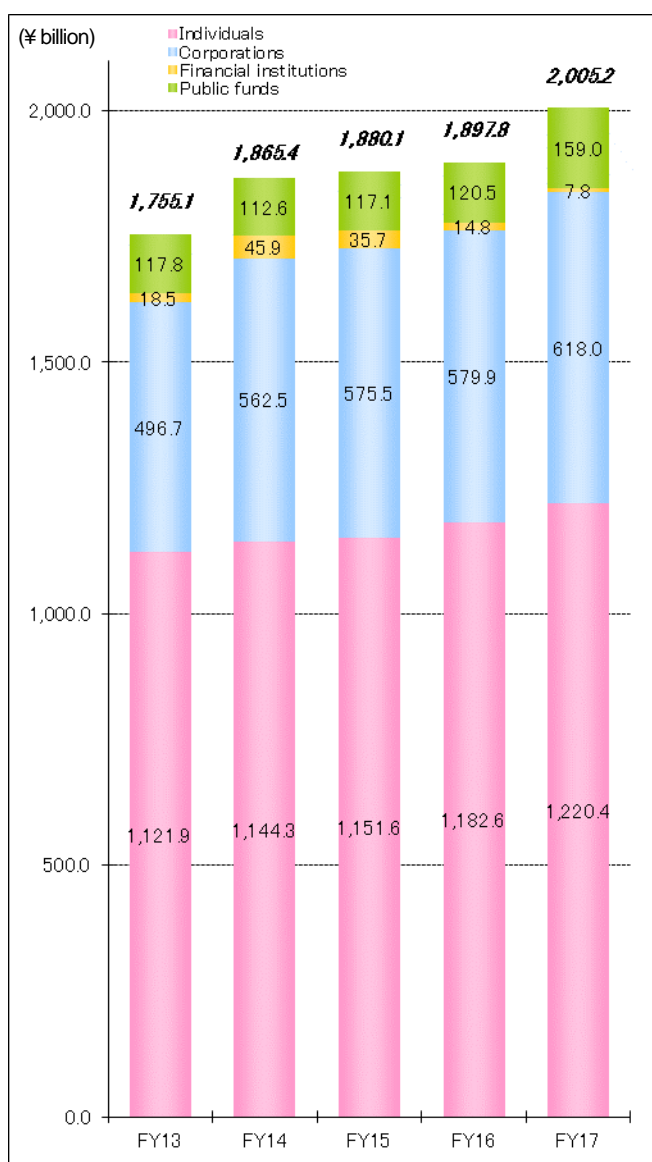
### Term-end balance

(¥ billion, %)

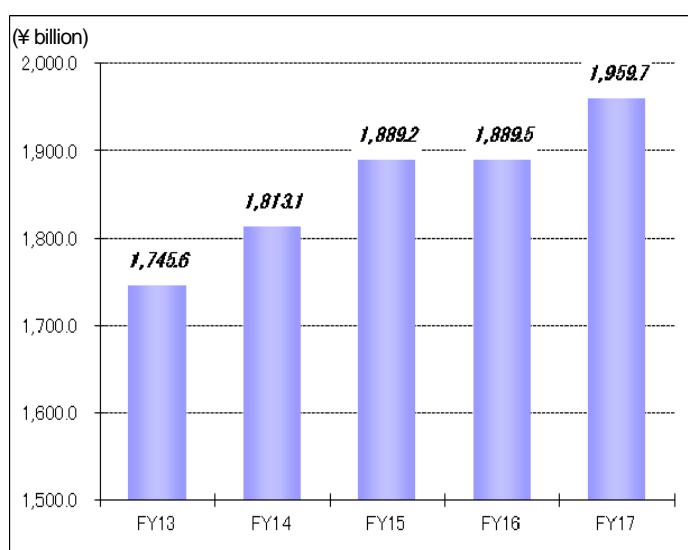
	(Japanese)	FY16	FY17		
			Amounts	YoY increase (decrease)	%
Deposits (term-end balance)	預金 (期末残高)	1,897.8	2,005.2	107.3	5.65
Individuals	個人	1,182.6	1,220.4	37.8	3.20
Corporations	法人	579.9	618.0	38.0	6.56
Financial institutions	金融	14.8	7.8	(7.0)	(47.29)
Public funds	公金	120.5	159.0	38.4	31.90
Deposits (average balance)	預金 (平均残高)	1,889.5	1,959.7	70.2	3.71

(Note) Including trust accounts.

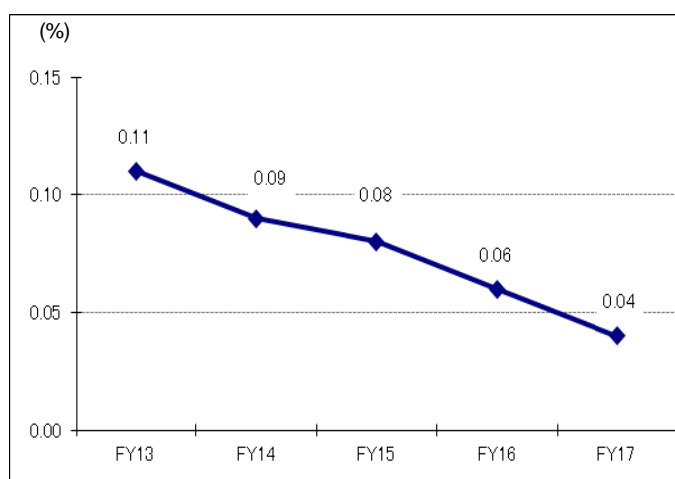
### Deposits (term-end balance)



### Deposits (average balance)



### Yield on deposits



(\*) Trust accounts are not included in the yield calculation.

### (3) Securities

#### ➤ Year-on-year comparison

The balance of securities stood at ¥458.4 billion, a year-on-year decrease of ¥63.0 billion (12.09%). This was primarily due to efficient fund management with attention to financial market trends, mainly in domestic bonds and investment trusts.

The total unrealized gain on securities decreased ¥1.8 million (0.11%) year on year to ¥16.7 billion.

#### Term-end balance

(¥ billion, %)

	(Japanese)	FY16	FY17		
			Amounts	YoY increase (decrease)	%
Securities	有 価 証 券	521.4	458.4	(63.0)	(12.09)
Bonds	債 券	374.9	339.9	(34.9)	(9.32)
Stocks	株 式	27.9	31.4	3.4	12.41
Others	そ の 他	118.5	86.9	(31.5)	(26.63)

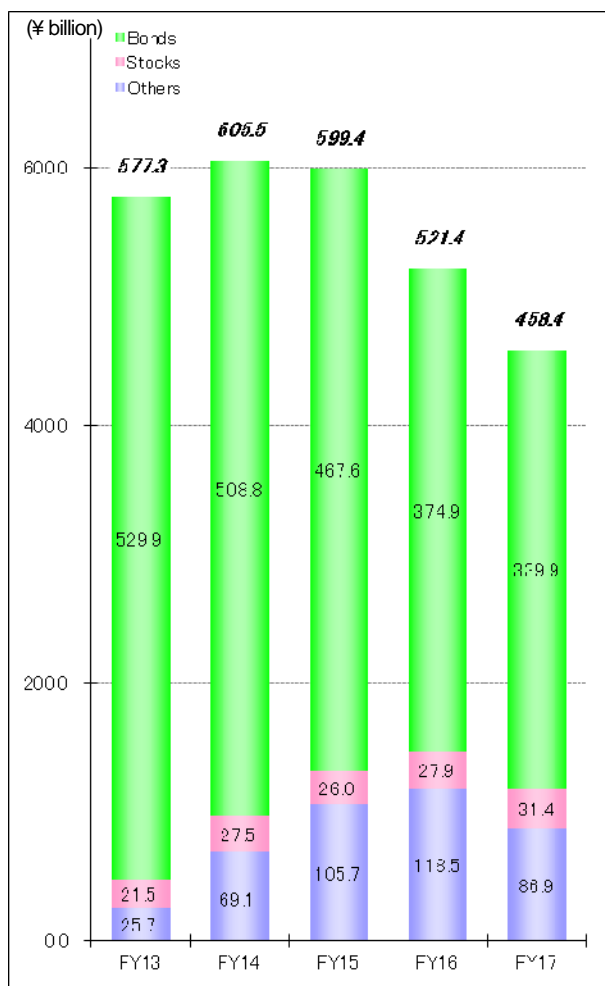
#### Unrealized gains and losses

(¥ billion, %)

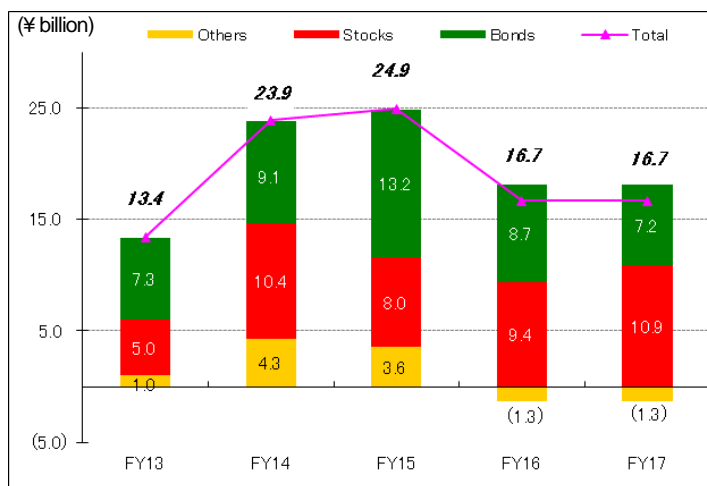
	(Japanese)	FY16	FY17		
			Amounts	YoY increase (decrease)	%
Securities	有 価 証 券	16.7	16.7	(0.0)	(0.11)
Bonds	債 券	8.7	7.2	(1.5)	(17.57)
Stocks	株 式	9.4	10.9	1.4	15.79
Others	そ の 他	(1.3)	(1.3)	0.0	(2.01)

(Note) "Others" include foreign securities and investment trusts.

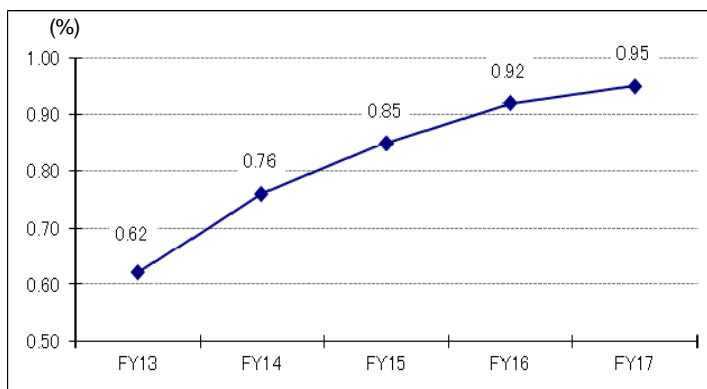
#### Balance of securities



#### Trends in unrealized gains (losses)



#### Trends in yields on securities



#### (4) Assets in custody

##### ➤ Year-on-year comparison

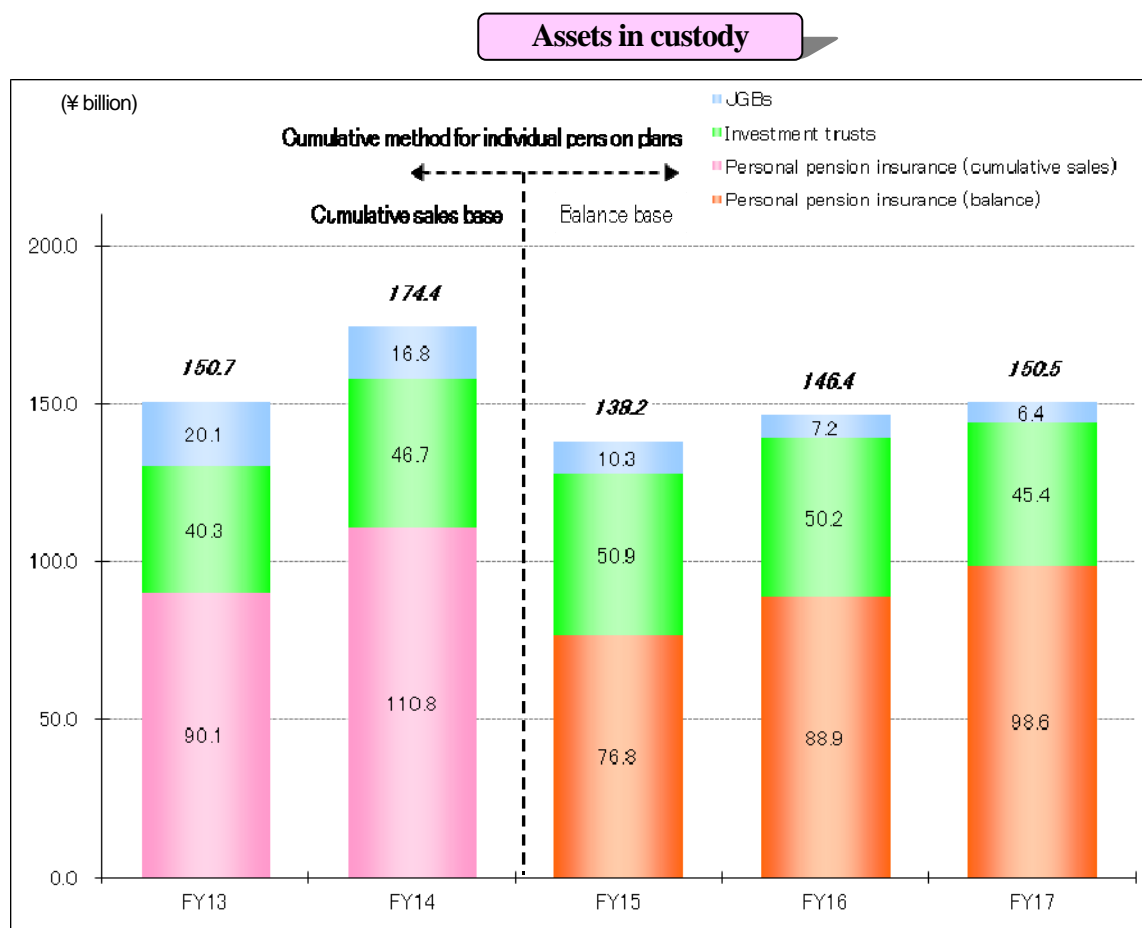
The balance of total assets in custody stood at ¥150.5 billion as of the end of the reporting period, up ¥4.1 billion year on year. Although assets in custody for JGBs and investment trusts decreased due to sluggish sales as well as increases in redemptions and cancellations, this increase was largely attributable to strong sales of personal pension insurance, etc.

##### Term-end balance

	(Japanese)	FY16	FY17	
			Amounts	YoY increase (decrease)
Assets in custody	預かり資産	146.4	150.5	4.1
JGBs	国債	7.2	6.4	(0.7)
Investment trusts	投資信託	50.2	45.4	(4.7)
Personal pension insurance	個人年金保険等	88.9	98.6	9.6

《Assets in custody》

\* “Assets in custody” collectively refers to the customers’ asset management products.



\* Figures for FY14 and before are based on cumulative sales, while those for FY15 and after are based on balance.



### 3. Expenses (non-consolidated)

#### ➤ Year-on-year comparison

Personnel expenses increased ¥10 million year on year to ¥9,439 million owing partly to increases in employee salaries and temporary employment costs in line with an increase in the number of employees.

Non-personnel expenses decreased ¥171 million year on year to ¥10,313 million mainly due to a decrease in depreciation and amortization expenses, as well as a decrease in deposit insurance owing to lower insurance rates.

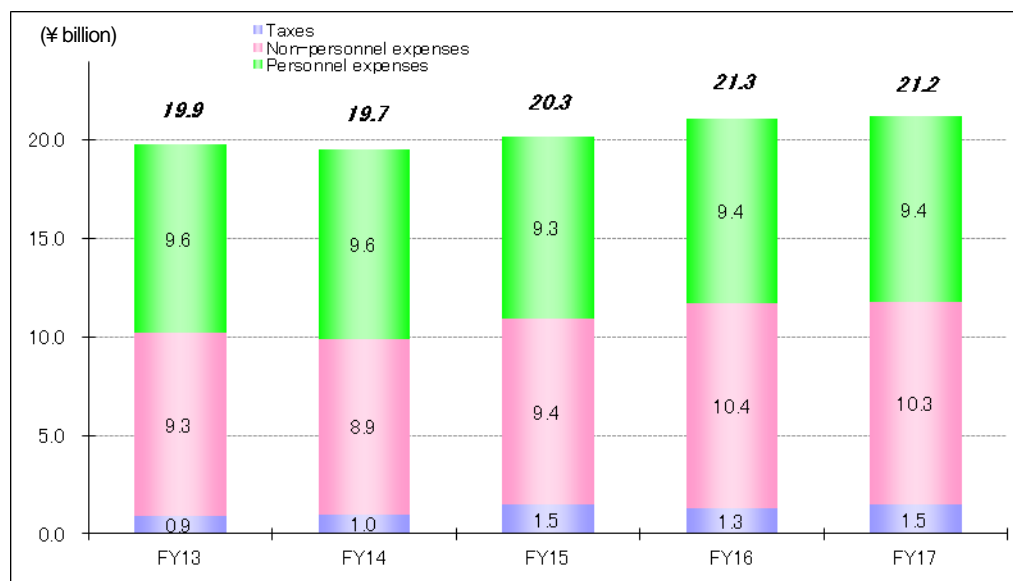
Taxes increased ¥130 million year on year to ¥1,526 million, mainly due to increases in consumption tax and factor-based enterprise tax, as well as an increase in fixed asset tax owing to an increase in depreciable assets.

#### Breakdown of expenses

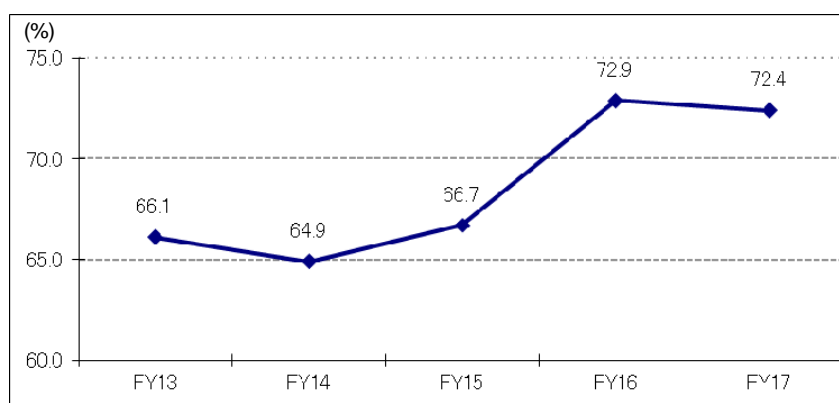
(¥ million, %)

	(Japanese)	FY16	FY17	
			Amounts	YoY increase (decrease)
Expenses	経 費	21,310	21,278	(31)
Personnel expenses	人 件 費	9,428	9,439	10
Non-personnel expenses	物 件 費	10,484	10,313	(171)
Taxes	税 金	1,396	1,526	130
Gross business profit on core banking operations	コア業務粗利益	29,223	29,384	161
Core OHR	コアOHR	72.9	72.4	(0.5)

#### Expenses



#### Core OHR



#### 4. Asset soundness (non-consolidated)

##### (1) Credit cost

###### ➤ Year-on-year comparison

Provision of general allowance for possible loan losses decreased ¥132 million year on year to ¥7 million of reversal of allowance, due to the decrease in the historical bad debt rate of assets requiring caution.

Bad debt disposal decreased ¥767 million year on year to ¥200 million due to successful credit collection in line with the steady track of economic growth in Okinawa Prefecture, as well as the decrease in provision of specific allowance for loan losses as a result of increases in collateral costs and ranks of borrower categories.

In overall terms, credit cost decreased ¥899 million year on year to ¥193 million.

##### Credit cost

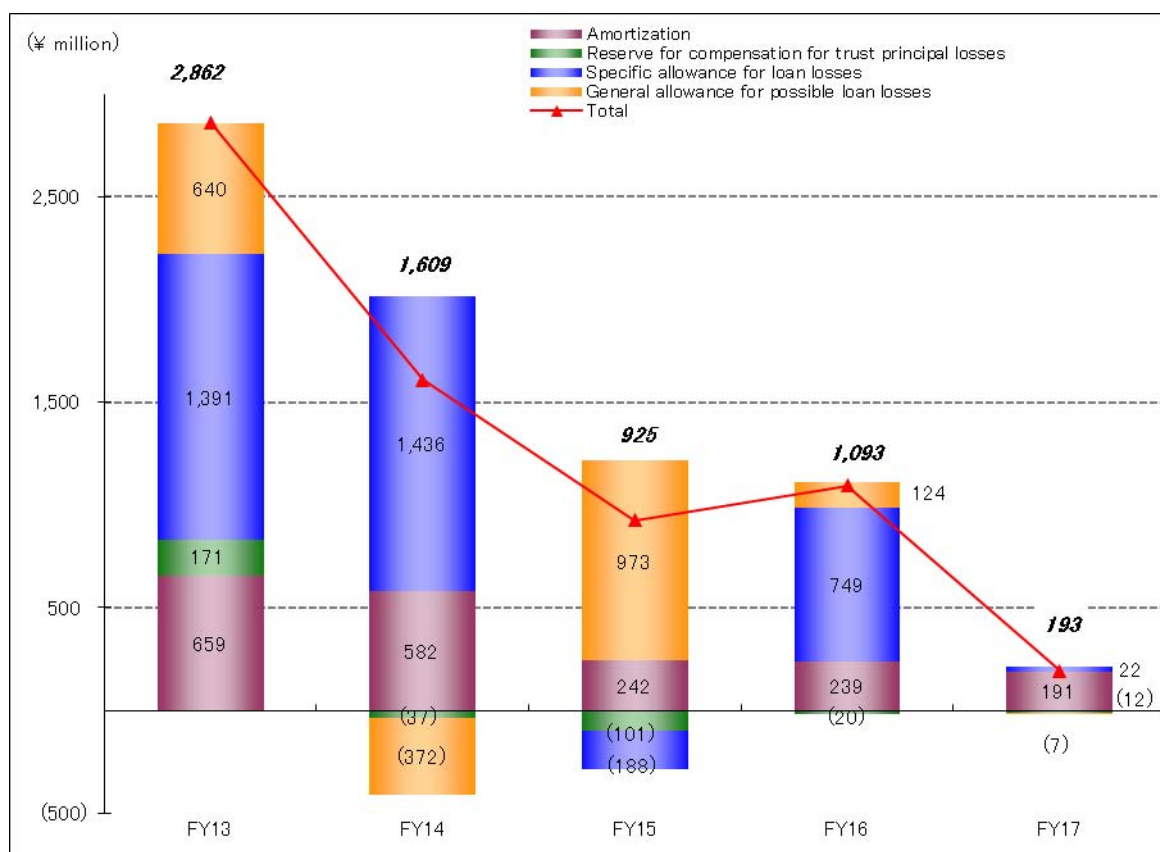
(¥ million)

	(Japanese)	FY16	FY17	
			Amounts	YoY increase (decrease)
Credit cost	与 信 費 用	1,093	193	(899)
Provision of general allowance for possible loan losses	一 般 貸 倒 引 当 金 繰 入 額	124	(7)	(132)
Bad debt disposal	不 良 債 権 処 理 額	968	200	(767)
Provision of specific allowance for loan losses	個 別 貸 倒 引 当 金 繰 入 額	749	22	(726)
Provision of reserve for compensation for trust principal losses	信 託 元 本 補 填 引 当 金 繰 入 額	(20)	(12)	7
Written-off of loans	貸 出 金 償 却	239	191	(47)

(Notes)

1. Including trust accounts.
2. Credit cost refers to expenses incurred in ensuring the soundness of claims (total of provision of general allowance for possible loan losses and bad debt disposal).

##### Credit cost



## (2) Mandatory disclosure of bad debt

### ➤ Year-on-year comparison

The balance of bad debt subject to mandatory disclosure under Japan's Financial Reconstruction Law as of the end of the reporting period decreased ¥1.0 billion year on year to ¥21.6 billion. The ratio of loans subject to mandatory disclosure also decreased 0.16 percentage points to 1.37%.

The above-mentioned ratio remains at a low level, which poses no problem with the soundness of bank assets.

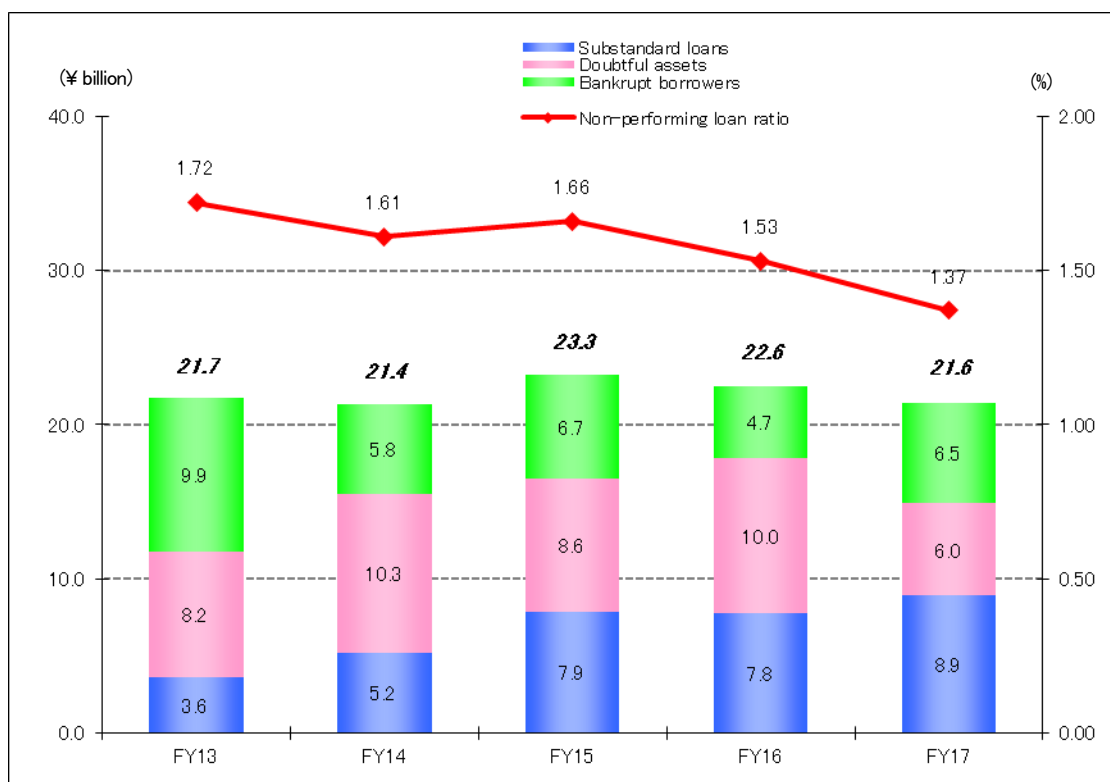
### (Mandatory disclosure of bad debt under the Financial Reconstruction Law)

(¥ billion, %)

	(Japanese)	FY16	FY17		(Reference)
			Amounts	YoY increase (decrease)	Prior to partial charge-offs
Mandatory disclosure of bad debt (a)	開 示 債 権	22.6	21.6	(1.0)	23.0
Bankrupt borrowers	破 産 更 生 等 債 権	4.7	6.5	1.8	8.0
Doubtful assets	危 険 債 権	10.0	6.0	(3.9)	6.0
Substandard loans	要 管 理 債 権	7.8	8.9	1.0	8.9
Normal assets	正 常 債 権	1,455.1	1,552.3	97.2	1,552.3
Total credit balance (b)	総 与 信 額	1,477.7	1,573.9	96.1	1,575.4
Non-performing loan ratio (a/b)	開 示 債 権 比 率	1.53	1.37	(0.16)	1.46

(Note) Including trust accounts.

### Mandatory disclosure of bad debt (non-consolidated)



## 5. Capital ratio (domestic standards)

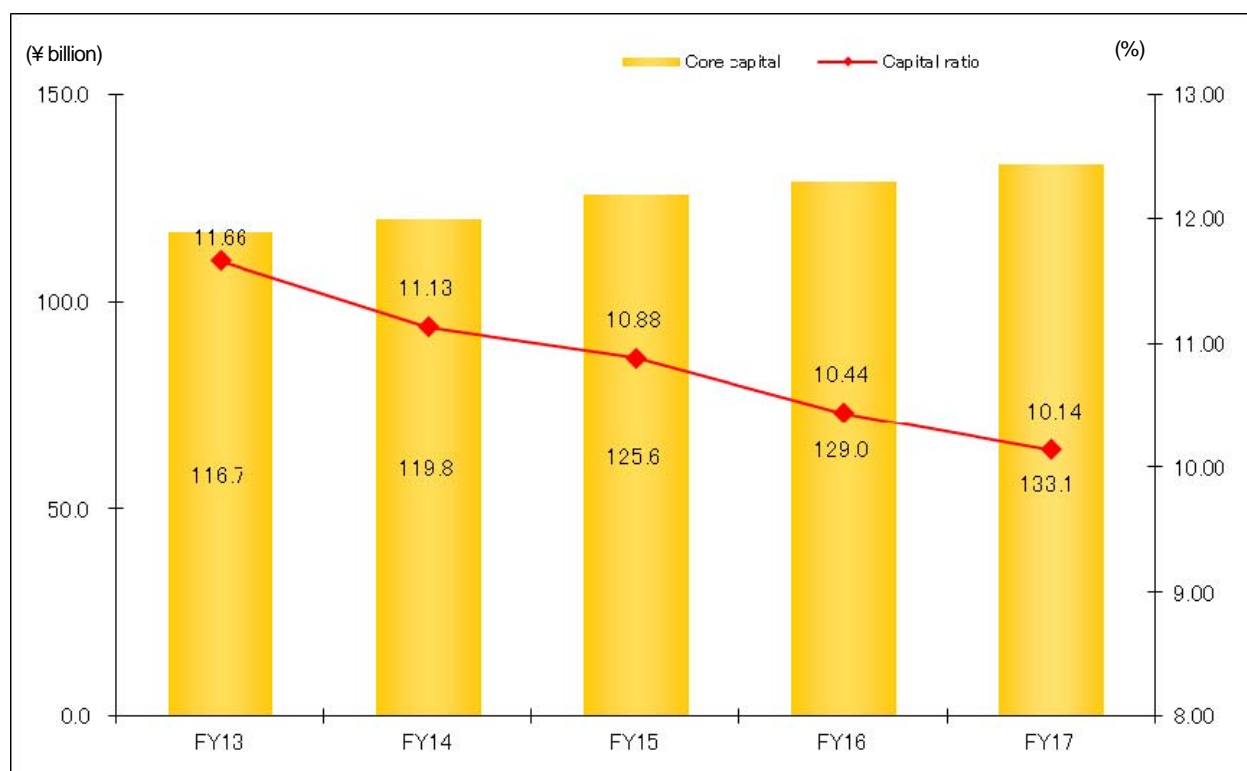
### ➤ Year-on-year comparison, non-consolidated

The capital ratio was 10.14%, a year-on-year decline of 0.30 percentage points, due to an increase in risk-weighted assets led by an increased amount of loans, although (core) regulatory capital increased due to increases in retained earnings.

(¥ billion, %)

		Non-consolidated			Consolidated		
		FY16	FY17		FY16	FY17	
			Amounts	YoY increase (decrease)		Amounts	YoY increase (decrease)
(Core) regulatory capital (a)	自己（コア）資本額	129.0	133.1	4.0	140.2	144.5	4.2
Basic elements	基礎項目	129.8	134.2	4.4	141.0	145.6	4.6
Adjustments	調整項目（△）	0.7	1.1	0.3	0.8	1.1	0.3
Risk-weighted assets (b)	リスクアセット	1,236.4	1,312.9	76.5	1,261.4	1,337.9	76.4
Capital ratio (a/b)	自己資本比率	10.44	10.14	(0.30)	11.11	10.80	(0.31)

### Capital ratio (non-consolidated)



## 6. Performance forecasts

### Non-consolidated full-term performance forecasts

#### ➤ Ordinary income

Ordinary income is forecast to decrease ¥3.4 billion year on year to ¥35.0 billion due chiefly to decreases in gains on sale of securities and interests and dividends on securities, despite expected increases in interest on loans and recoveries of written-off claims as a result of increased sales of assets in custody.

#### ➤ Net business profit on core banking operations

Net business profit on core banking operations is forecast to decrease ¥0.7 billion year on year to ¥7.4 billion. This decrease is largely attributable to a decrease in interest income and an increase in non-personnel expenses, despite expected increases in fees and commissions.

#### ➤ Ordinary profit

Ordinary profit is forecast to be ¥7.4 billion which is a ¥1.4 decrease from the previous fiscal year, chiefly due to a decrease in net business profit on core banking operations and an increase in credit cost.

#### ➤ Net income

Net income is forecast to decrease ¥1.1 billion year on year to ¥5.1 billion.

### Non-consolidated

(¥ billion)

	(Japanese)	FY18 first-half forecasts	FY18 full-term forecasts	
			forecasts	YoY increase (decrease)
Ordinary income	經常収益	17.4	35.0	(3.4)
Business profit on core banking operations	コア業務純益	3.3	7.4	(0.7)
Net business profit	業務純益	3.3	7.3	0.7
Ordinary profit	經常利益	3.2	7.4	(1.4)
Net income	当期(中間)純利益	2.1	5.1	(1.1)
Bad debt disposal*	不良債権処理額	0.6	0.8	0.6

\*Bad debt disposal amounts include under trust accounts.

### Consolidated

(¥ billion)

	(Japanese)	FY18 first-half forecasts	FY18 full-term forecasts	
			forecasts	YoY increase (decrease)
Ordinary income	經常収益	25.0	50.4	(2.4)
Ordinary profit	經常利益	3.9	8.6	(1.5)
Net income	当期(中間)純利益	2.4	5.6	(1.2)

### Mandatory disclosure of bad debt (under the Financial Reconstruction Law)

FY18 first-half forecasts		FY18 full-term forecasts	
Non-consolidated	Consolidated	Non-consolidated	Consolidated
1% to 1.99%	1% to 1.99%	1% to 1.99%	1% to 1.99%

### Capital ratio

FY18 first-half forecasts		FY18 full-term forecasts	
Non-consolidated	Consolidated	Non-consolidated	Consolidated
10% to 10.99%	10% to 10.99%	10% to 10.99%	10% to 10.99%

\*Forecasts for fiscal 2018 in this report are based on information available at the present time and assessments of future factors likely to affect performance. Actual results may differ widely from our forecasts.

## II. Summary of Business Results for the First Half Ended March 31, 2018

### 1. Business performance

#### Non-consolidated

(¥ million)

	(Japanese)	FY17	YoY increase (decrease)		FY16
Gross business profit	業 務 粗 利 益	27,861	(1,289)		29,150
Net interest income	資 金 利 益	27,449	253		27,196
Net fees and commissions	役 務 取 引 等 利 益	2,084	(180)		2,264
Trust fees	う ち 信 託 報 酬	209	(122)		331
Expenses for the disposal of bad debt included in trust account (1)	信 託 勘 定 不 良 債 権 処 理 額	-	-		-
Other business profit	そ の 他 業 務 利 益	(1,672)	(1,362)		(309)
Expenses (excluding non-recurrent items)	経 費 (除 く 臨 時 処 理 分)	21,278	(31)		21,310
Personnel expenses	人 件 費	9,439	10		9,428
Non-personnel expenses	物 件 費	10,313	(171)		10,484
Taxes	税 金	1,526	130		1,396
Net business profit (prior to provision of general allowance for possible loan losses)	業 務 純 益 (一 般 貸 倒 繰 入 前)	6,582	(1,258)		7,840
Excluding gains (losses) on bond trading	除 く 国 債 等 債 券 関 係 損 益 ( 5 勘 定 戻 )	8,106	192		7,913
Provision of general allowance for possible loan losses (2)	一 般 貸 倒 引 当 金 繰 入 額	(7)	(132)		124
Net business profit	業 務 純 益	6,589	(1,126)		7,715
Gains (losses) on bond trading	う ち 国 債 等 債 券 関 係 損 益 ( 5 勘 定 戻 )	(1,523)	(1,451)		(72)
Non-recurrent items	臨 時 損 益	2,262	2,119		142
Recoveries of written-off claims	う ち 償 却 債 権 取 立 益	384	247		137
Net gains (losses) on equity trading	う ち 株 式 等 関 係 損 益 ( 3 勘 定 戻 )	1,720	586		1,133
Losses on bad debt disposal (3)	う ち 不 良 債 権 処 理 損 失	213	(774)		988
Provision of specific allowance for loan losses	個 別 貸 倒 引 当 金 繰 入 額	22	(726)		749
Written-off of loans	貸 出 金 償 却	191	(47)		239
Reversal of reserve for compensation for trust principal losses (4)	う ち 信 託 元 本 補 填 引 当 金 戻 入 額	12	(7)		20
Ordinary profit	経 常 利 益	8,852	993		7,858
Extraordinary gains (losses)	特 別 損 益	(30)	97		(128)
Losses on disposal of noncurrent assets	う ち 固 定 資 産 処 分 損 益	(30)	98		(128)
Income before income taxes	税 引 前 当 期 純 利 益	8,821	1,091		7,730
Income taxes-current	法 人 税、住 民 税 及 び 事 業 税	2,567	907		1,659
Income taxes-deferred	法 人 税 等 調 整 額	37	(673)		710
Total income taxes	法 人 税 等 合 計	2,604	234		2,369
Net income	当 期 純 利 益	6,216	856		5,360
Bad debt disposal ((1) + (3) - (4))	不 良 債 権 処 理 額	200	(767)		968
Credit cost ((1) + (2) + (3) - (4))	与 信 費 用	193	(899)		1,093

Consolidated

(¥ million)

	(Japanese)	FY17	YoY increase (decrease)	FY16
Gross business profit	連結業務粗利益	31,831	(263)	32,095
Interest income	資金利益	28,219	260	27,958
Trust fees	信託報酬	209	(122)	331
Fees and commissions	役務取引等利益	2,953	517	2,436
Other business profit	その他業務利益	450	(919)	1,369
Operating expenses	営業経費	23,908	923	22,984
Loan-loss provisions	貸倒償却引当費用	716	(938)	1,654
Provision of general allowance for possible loan losses	一般貸倒引当金繰入額	(98)	(243)	145
Provision of specific allowance for loan losses	個別貸倒引当金繰入額	57	(658)	716
Written-off of loans	貸出金償却	757	(35)	793
Net gains (losses) on equity securities	株式等関係損益	1,706	607	1,099
Other	その他	1,252	782	470
Ordinary profit	経常利益	10,166	1,140	9,026
Extraordinary gains (losses)	特別損益	(30)	97	(128)
Losses on disposal of noncurrent assets	うち固定資産処分損益	(30)	97	(128)
Income before income taxes	税金等調整前当期純利益	10,136	1,237	8,898
Income taxes-current	法人税、住民税及び事業税	3,114	1,019	2,094
Income taxes-deferred	法人税等調整額	(7)	(687)	680
Total income taxes	法人税等合計	3,106	331	2,774
Net income	当期純利益	7,029	906	6,123
Net income attributable to non-controlling interests	非支配株主に帰属する当期純利益	210	(89)	299
Net income attributable to owners of the parent	親会社株主に帰属する当期純利益	6,819	995	5,824

(Note) Gross business profit = interest income + fund procurement cost for the acquisition of money held in trust + trust fees + fees and commissions + other business profit

(Reference)

(¥ million)

Net business profit (on a consolidated basis)*	連結業務純益	8,469	(954)	9,424
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(Note) Gross business profit - operating expenses (excluding non-recurrent items) - provision of general allowance for possible loan losses

(Consolidated)

(Number of companies)

Number of consolidated subsidiaries	連結子会社数	8	0	8
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## 2. Net business profit (non-consolidated)

(¥ million)

	(Japanese)	FY17	YoY increase (decrease)	FY16
Net business profit (prior to provision of general allowance for possible loan losses)	業 務 純 益 (一般貸引繰入前)	6,582	(1,258)	7,840
Per staff (¥ thousand)	職員一人当たり (千円)	5,830	(1,176)	7,006
Net business profit	業 務 純 益	6,589	(1,126)	7,715
Per staff (¥ thousand)	職員一人当たり (千円)	5,836	(1,058)	6,895

(Note) The average number of employees during the term (excluding those seconded to other organizations) is employed.

## 3. Interest margins (non-consolidated)

(%)

	(Japanese)	FY17	YoY increase (decrease)	FY16
Yield on fund operation (A)	資 金 運 用 利 回	1.40	(0.01)	1.41
Yield on loans	貸 出 金 利 回	1.60	(0.06)	1.66
Yield on securities	有 価 証 券 利 回	0.95	0.03	0.92
Fund procurement cost (B)	資 金 調 達 原 価	1.11	(0.05)	1.16
Yield on deposits	預 金 等 利 回	0.04	(0.02)	0.06
Yield on external debt*	外 部 負 債 利 回	(0.00)	0.01	(0.01)
Gross interest margin (A)-(B)	総 資 金 利 鞘	0.29	0.04	0.25

(Note) External debt\* = call money + bills sold + borrowed money

### (2) Domestic

(%)

	(Japanese)	FY17	YoY increase (decrease)	FY16
Yield on fund operation (A)	資 金 運 用 利 回	1.37	(0.01)	1.38
Yield on loans	貸 出 金 利 回	1.60	(0.06)	1.66
Yield on securities	有 価 証 券 利 回	0.83	0.02	0.81
Fund procurement cost (B)	資 金 調 達 原 価	1.07	(0.05)	1.12
Yield on deposits	預 金 等 利 回	0.04	(0.01)	0.05
Yield on external debt*	外 部 負 債 利 回	(0.00)	0.01	(0.01)
Gross interest margin (A)-(B)	総 資 金 利 鞘	0.30	0.04	0.26

(Note) External debt\* = call money + bills sold + borrowed money



#### 4. Gains and losses on securities (non-consolidated)

(¥ million)

	(Japanese)	FY17	YoY		FY16
			increase (decrease)		
Gains (losses) on securities	有価証券関係損益	196	(864)		1,061
Gains (losses) on bond trading	国債等債券関係損益 (5勘定尻)	(1,523)	(1,451)		(72)
Gains on sale of bonds	売却益	1,244	(851)		2,096
Gains on redemption of bonds	償還益	-	-		-
Losses on sale of bonds	売却損	2,767	599		2,168
Losses on redemption of bonds	償還損	0	0		-
Write-off	償却	-	-		-
Net gains (losses) on equity securities	株式等関係損益 (3勘定尻)	1,720	586		1,133
Gains on sale of equity shares	売却益	1,830	479		1,350
Losses on sale of equity shares	売却損	90	(35)		125
Write-off	償却	19	(72)		91

#### 5. Capital ratio (domestic standards)

##### (1) Capital ratio (domestic standards) (non-consolidated)

(¥ million, %)

	(Japanese)	As of March 31, 2018	Comparison		As of March 31, 2017	As of September 30, 2017
			with the previous balance-sheet date (March 31, 2017)	with the previous interim balance-sheet date (September 30, 2017)		
(1) Capital ratio	自己資本比率	10.14	(0.30)	(0.24)	10.44	10.38
(2) Basic elements of core capital	コア資本に係る 基礎項目	134,293	4,460	2,523	129,832	131,769
45% of the difference between the revalued land and the book value	うち土地の再評価 差額の45%	664	(110)	(110)	775	775
General allowance for possible loan losses	うち一般貸倒 引当金	4,267	(7)	(163)	4,275	4,431
Qualifying subordinated debt	うち負債性資本 調達手段等	-	-	-	-	-
(3) Adjustments to core capital	コア資本に係る 調整項目	1,100	360	346	739	753
(4) Capital ratio (2)-(3)	自己資本	133,193	4,099	2,177	129,093	131,015
(5) Risk-weighted assets	リスクアセット	1,312,973	76,551	51,103	1,236,422	1,261,870

## (2) Capital ratio (domestic standards) (consolidated)

(¥ million, %)

	(Japanese)	As of March 31, 2018			As of March 31, 2017	As of September 30, 2017
			Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)		
(1) Capital ratio	自己資本比率	10.80	(0.31)	(0.28)	11.11	11.08
(2) Basic elements of core capital	コア資本に係る基礎項目	145,697	4,624	2,198	141,073	143,499
45% of the difference between the revalued land and the book value	うち土地の再評価差額の45%	664	(110)	(110)	775	775
General allowance for possible loan losses	うち一般貸倒引当金	5,114	(98)	(239)	5,213	5,354
Qualifying subordinated debt	うち負債性資本調達手段等	-	-	-	-	-
(3) Adjustments to core capital	コア資本に係る調整項目	1,187	368	365	819	822
(4) Capital ratio (2)-(3)	自己資本	144,509	4,255	1,832	140,253	142,676
(5) Risk-weighted assets	リスクアセット	1,337,968	76,493	51,258	1,261,475	1,286,710

## 6. ROE (non-consolidated)

(%)

	(Japanese)	FY17	YoY increase (decrease)	FY16
Net business profit basis	業務純益ベース	4.70	(0.85)	5.55
Business profit on core banking operations basis	コア業務純益ベース	5.78	0.09	5.69
Net income basis	当期純利益ベース	4.43	0.57	3.86

Calculation formula 
$$\frac{\text{Net business profit (business profit on core banking operations, net income)}}{(\text{Net assets at the beginning of period} + \text{net assets at the end of period}) \div 2} \times 100$$

\* Business profit on core banking operations = Net business profit – gains (losses) on bond trading + provision of general allowance for possible loan losses + written-off claims under trust accounts

\* Subscription rights to shares are excluded from net assets.

## (Reference)

## ROE (shareholders' equity basis; non-consolidated)

(%)

	(Japanese)	FY17	YoY increase (decrease)	FY16
Net business profit basis	業務純益ベース	5.16	(1.08)	6.24
Business profit on core banking operations basis	コア業務純益ベース	6.34	(0.06)	6.40
Net income basis	当期純利益ベース	4.86	0.53	4.33

(Calculation formula) 
$$\frac{\text{Net business profit (business profit on core banking operations, net income)}}{(\text{Shareholders' equity at the beginning of period} + \text{shareholders' equity at the end of period}) \div 2} \times 100$$

### III. Loans and Bills Discounted

#### 1. Risk-monitored loans (under the Banking Law)

\* Partial charge-offs are recorded.

\*\* Accrued interests are not recorded (on the self-assessment basis).

#### Non-consolidated

(¥ million)

		(Japanese)	As of March 31, 2018	Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)	As of March 31, 2017	As of September 30, 2017	
Risk-monitored assets	リスク管理債権	Loans to bankrupt borrowers	破綻先債権額	716	33	(17)	683	733
		Delinquent loans	延滞債権額	11,882	(2,167)	(1,033)	14,049	12,915
		Past due loans (3 months or more)	3ヶ月以上延滞債権額	574	154	235	420	339
		Restructured loans	貸出条件緩和債権額	8,363	896	1,073	7,467	7,290
		Total	合計	21,536	(1,084)	258	22,620	21,278

(Note) Including trust accounts.

(¥ million)

Loans (term-end balance)	貸出金残高(未残)	1,562,551	95,319	69,886	1,467,232	1,492,665
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(Note) Including trust accounts.

(%)

		(Japanese)	As of March 31, 2018	Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)	As of March 31, 2017	As of September 30, 2017	
As a percentage of total loans	貸出金残高比	Loans to bankrupt borrowers	破綻先債権	0.04	0.00	(0.01)	0.04	0.05
		Delinquent loans	延滞債権	0.76	(0.19)	(0.10)	0.95	0.86
		Past due loans (3 months or more)	3ヶ月以上延滞債権	0.03	0.01	0.01	0.02	0.02
		Restructured loans	貸出条件緩和債権	0.53	0.03	0.04	0.50	0.49
		Total	合計	1.37	(0.17)	(0.05)	1.54	1.42

(Note) Including trust accounts.

#### Consolidated

(¥ million)

		(Japanese)	As of March 31, 2018	Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)	As of March 31, 2017	As of September 30, 2017	
Risk-monitored assets	リスク管理債権	Loans to bankrupt borrowers	破綻先債権額	745	59	(11)	686	756
		Delinquent loans	延滞債権額	12,400	(2,173)	(969)	14,573	13,369
		Past due loans (3 months or more)	3ヶ月以上延滞債権額	574	154	235	420	339
		Restructured loans	貸出条件緩和債権額	8,363	896	1,073	7,467	7,290
		Total	合計	22,083	(1,063)	327	23,146	21,756

(Note) Including trust accounts.

(¥ million)

Loans (term-end balance)	貸出金残高(未残)	1,550,704	95,243	70,470	1,455,461	1,480,234
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(Note) Including trust accounts.

(%)

As a percentage of total loans	貸出金残高比	Loans to bankrupt borrowers	破綻先債権	0.04	0.00	(0.01)	0.04	0.05
		Delinquent loans	延滞債権	0.79	(0.21)	(0.11)	1.00	0.90
		Past due loans (3 months or more)	3ヶ月以上延滞債権	0.03	0.01	0.01	0.02	0.02
		Restructured loans	貸出条件緩和債権	0.53	0.02	0.04	0.51	0.49
		Total	合計	1.42	(0.17)	(0.04)	1.59	1.46

(Note) Including trust accounts.

## 2. Allowance for loan losses

### Non-consolidated

(¥ million)

	(Japanese)	As of March 31, 2018	Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)	As of March 31, 2017	As of September 30, 2017
Allowance for possible loan losses	貸倒引当金	7,293	(214)	(1,229)	7,507	8,522
General allowance	一般貸倒引当金	4,267	(7)	(163)	4,275	4,431
Specific allowance	個別貸倒引当金	3,025	(207)	(1,066)	3,232	4,091
Reserve for compensation for trust principal losses	信託元本補填引当金	83	(12)	(8)	96	91

### Consolidated

(¥ million)

	(Japanese)	As of March 31, 2018	Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)	As of March 31, 2017	As of September 30, 2017
Allowance for possible loan losses	貸倒引当金	9,644	(605)	(1,611)	10,250	11,256
General allowance	一般貸倒引当金	5,114	(98)	(239)	5,213	5,354
Specific allowance	個別貸倒引当金	4,530	(507)	(1,371)	5,037	5,902
Reserve for compensation for trust principal losses	信託元本補填引当金	83	(12)	(8)	96	91

## 3. Coverage of risk monitored loans

### Non-consolidated

(¥ million, %)

	(Japanese)	As of March 31, 2018	Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)	As of March 31, 2017	As of September 30, 2017
Risk-monitored loans (A)	リスク管理債権額	21,536	(1,084)	258	22,620	21,278
Coverage	保 全 額	18,583	(225)	325	18,808	18,258
Allowance for possible loan losses (B)	貸倒引当金	4,619	(86)	(864)	4,705	5,483
Collateral and guarantees (C)	担保・保証等	13,964	(138)	1,190	14,102	12,774
Coverage ratio (B+C)/(A)	保 全 率	86.28	3.14	0.48	83.14	85.80
Allowance for possible loan losses (B/A)	貸倒引当金	21.45	0.65	(4.31)	20.80	25.76
Collateral and guarantees (C/A)	担保・保証等	64.83	2.49	4.80	62.34	60.03

(Note) Including trust accounts.

**Consolidated**

(¥ million, %)

	(Japanese)	As of March 31, 2018	Comparison with the previous balance-sheet date		As of March 31, 2017	As of September 30, 2017
			(March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)		
Risk-monitored loans (A)	リスク管理債権額	22,083	(1,063)	327	23,146	21,756
Coverage	保 全 額	19,124	(200)	396	19,324	18,728
Allowance for possible loan losses (B)	貸 倒 引 当 金	4,713	(128)	(894)	4,841	5,607
Collateral and guarantees (C)	担 保 ・ 保 証 等	14,410	(73)	1,289	14,483	13,121
Coverage ratio (B+C)/(A)	保 全 率	86.60	3.12	0.52	83.48	86.08
Allowance for possible loan losses (B/A)	貸 倒 引 当 金	21.34	0.43	(4.43)	20.91	25.77
Collateral and guarantees (C/A)	担 保 ・ 保 証 等	65.25	2.68	4.95	62.57	60.30

(Note) Including trust accounts.

#### 4. Mandatory disclosure of bad debt under the Financial Reconstruction Law

\* Partial charge-offs are recorded.

##### Non-consolidated

(¥ million, %)

	(Japanese)	As of March 31, 2018			As of March 31, 2017	As of September 30, 2017
			Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)		
Bankrupt and quasi-bankrupt assets	破産更生債権及びこれらに準ずる債権	6,594	1,856	(95)	4,738	6,689
Doubtful assets	危険債権	6,073	(3,981)	(934)	10,054	7,007
Substandard loans	要管理債権	8,937	1,050	1,308	7,887	7,629
Total (A)	合計	21,605	(1,075)	278	22,680	21,327
Normal assets	正常債権	1,552,335	97,226	70,617	1,455,109	1,481,718
Total credit balance (B)	総与信残高	1,573,941	96,152	70,896	1,477,789	1,503,045
As a percentage of total credit balance (A)/(B)	総与信残高に占める割合	1.37	(0.16)	(0.04)	1.53	1.41
Partial charge-offs	部分直接償却額	1,468	(1,287)	(1,210)	2,755	2,678

(Note) Including trust accounts.

##### Consolidated

(¥ million, %)

	(Japanese)	As of March 31, 2018			As of March 31, 2017	As of September 30, 2017
			Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)		
Bankrupt and quasi-bankrupt assets	破産更生債権及びこれらに準ずる債権	7,129	1,884	(24)	5,245	7,153
Doubtful assets	危険債権	6,084	(3,989)	(937)	10,073	7,021
Substandard loans	要管理債権	8,937	1,050	1,308	7,887	7,629
Total (A)	合計	22,151	(1,055)	347	23,206	21,804
Normal assets	正常債権	1,539,967	97,142	71,139	1,442,825	1,468,828
Total credit balance (B)	総与信残高	1,562,119	96,088	71,486	1,466,031	1,490,633
As a percentage of total credit balance (A)/(B)	総与信残高に占める割合	1.41	(0.17)	(0.05)	1.58	1.46
Partial charge-offs	部分直接償却額	7,383	393	193	6,990	7,189

(Note) Including trust accounts.

#### 5. Coverage of assets subject to mandatory disclosure under the Financial Reconstruction Law

##### Non-consolidated

(¥ million)

	(Japanese)	As of March 31, 2018			As of March 31, 2017	As of September 30, 2017
			Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)		
Coverage (C)	保全額	18,636	(210)	349	18,846	18,287
	貸倒引当金	4,670	(70)	(842)	4,740	5,512
	担保・保証等	13,966	(139)	1,191	14,105	12,775

(Note) Including trust accounts.

							(%)
Coverage ratio (C)/(A)	保全率	86.25	3.16	0.51	83.09	85.74	

**Consolidated**

(¥ million)

	(Japanese)	As of March 31, 2018	Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)	As of March 31, 2017	As of September 30, 2017
Coverage (C)	保 全 額	19,176	(186)	418	19,362	18,758
Allowance for loan losses	貸 倒 引 当 金	4,764	(112)	(871)	4,876	5,635
Collateral and guaranteed	担 保 ・ 保 証 等	14,412	(74)	1,290	14,486	13,122

(Note) Including trust accounts.

Coverage ratio	(C)/(A)	保 全 率	86.56	3.13	0.54	83.43	86.02
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**6. Allowance ratio and coverage ratio of assets subject to mandatory disclosure under the Financial Reconstruction Law by asset category and borrower category**

 Allowance ratios and coverage ratios of assets subject to mandatory disclosure under the Financial Reconstruction Law  
**(non-consolidated)**

(¥ million, %)

	(Japanese)	As of March 31, 2018			
		Bankrupt and quasi-bankrupt assets	Doubtful assets	Substandard loans	Total
Total credit balance (A)	総 与 信 額	6,594	6,073	8,937	21,605
Covered portion (B)	担 保 等 の 保 全 額	4,904	3,665	5,396	13,966
Uncovered portion (C)=(A)-(B)	未 保 全 額	1,689	2,408	3,541	7,639
Allowance for loan losses (D)	引 当 額	1,689	1,385	1,595	4,670
Allowance ratio (D)/(C)	引 当 率	100.00	57.52	45.04	61.13
Coverage ratio [(B)+(D)]/(A)	保 全 率	100.00	83.15	78.22	86.25

(Note) Including trust accounts.

**Allowance ratio and coverage ratio of assets by borrower category (non-consolidated)**

(¥ million, %)

	(Japanese)	As of March 31, 2018			
		Bankrupt assets	Effectively bankrupt assets	Potentially bankrupt assets	Total
Total credit balance (A)	総 与 信 額	716	5,877	6,073	12,667
Covered portion (B)	担 保 等 の 保 全 額	707	4,197	3,665	8,570
Uncovered portion (C)=(A)-(B)	未 保 全 額	8	1,680	2,408	4,097
Allowance for loan losses (D)	引 当 額	8	1,680	1,385	3,074
Allowance ratio (D)/(C)	引 当 率	100.00	100.00	57.52	75.03
Coverage ratio [(B)+(D)]/(A)	保 全 率	100.00	100.00	83.15	91.92

(Note) Including trust accounts.



Allowance ratios and coverage ratios of assets subject to mandatory disclosure under the Financial Reconstruction Law (**consolidated**)  
(¥ million, %)

	(Japanese)	As of March 31, 2018			
		Bankrupt and quasi-bankrupt assets	Doubtful assets	Substandard loans	Total
Total credit balance (A)	総 与 信 額	7,129	6,084	8,937	22,151
Covered portion (B)	担 保 等 の 保 全 額	5,351	3,665	5,396	14,412
Uncovered portion (C)=(A)-(B)	未 保 全 額	1,778	2,419	3,541	7,739
Allowance for loan losses (D)	引 当 額	1,778	1,390	1,595	4,764
Allowance ratio (D)/(C)	引 当 率	100.00	57.47	45.04	61.55
Coverage ratio [(B)+(D)]/(A)	保 全 率	100.00	83.09	78.22	86.56

(Note) Including trust accounts.

Allowance ratio and coverage ratio of assets by borrower category (**consolidated**) (¥ million, %)

	(Japanese)	As of March 31, 2018			
		Bankrupt assets	Effectively bankrupt assets	Potentially bankrupt assets	Total
Total credit balance (A)	総 与 信 額	745	6,384	6,084	13,214
Covered portion (B)	担 保 等 の 保 全 額	733	4,617	3,665	9,016
Uncovered portion (C)=(A)-(B)	未 保 全 額	11	1,766	2,419	4,197
Allowance for loan losses (D)	引 当 額	11	1,766	1,390	3,168
Allowance ratio (D)/(C)	引 当 率	100.00	100.00	57.47	75.49
Coverage ratio [(B)+(D)]/(A)	保 全 率	100.00	100.00	83.09	92.21

(Note) Including trust accounts.

**7. Asset self-assessment and classification of assets (non-consolidated)**

(¥ million, %)

	(Japanese)	As of March 31, 2018		As of March 31, 2017	
		Amounts	As a percentage of total credit (%)	Amount	As a percentage of total credit (%)
Total credit balance	総 与 信 残 高	1,573,941	100.00	1,477,789	100.00
Classification I	非 分 類 額	1,458,512	92.67	1,354,522	91.65
Total classified amount	分 類 額 合 計	115,428	7.33	123,266	8.34
Classification II	Ⅱ 分 類	114,517	7.28	121,682	8.23
Classification III	Ⅲ 分 類	911	0.06	1,584	0.10
Classification IV	Ⅳ 分 類	-	-	-	-

(Notes)

- Total credit balance: total balance of securities loaned, loans and bills discounted, foreign exchanges, accrued interest, suspense payments and customers' liabilities for acceptances and guarantees. The provision of specific allowance for loan losses is deducted from figures of each classification.
- Classification I: Assets not classified under Classifications II, III, or IV assets, with no risks of noncollectivity or impairment of asset value  
 Classification II: Assets perceived to have an above-average risk of noncollectivity  
 Classification III: Assets for which final collection or asset value is very doubtful and which pose a high risk of incurring loss for which reasonable estimation is difficult  
 Classification IV: Assets assessed as uncollectible or worthless

Self-assessment borrower categories 自己査定区分	Standards for write-offs and reserves 償却・引当基準
Bankrupt assets 破綻先債権	Provision of specific allowance for possible loan losses in a full amount of the portion not covered by collateral and guarantees, or direct charge-offs 担保・保証等で保全されていない債権額の100%を個別貸倒引当金として計上するか、又は直接償却する。
Effectively bankrupt assets 実質破綻先債権	
Potentially bankrupt assets 破綻懸念先債権	Provision of specific allowance for possible loan losses in an amount of estimated losses calculated by multiplying the estimated loss rate based on the historical default rate 貸倒実績率に基づく予想損失率を乗じて算定した予想損失額に相当する額を個別貸倒引当金として計上する。
Assets requiring monitoring 要管理先債権	Provision of general allowance for possible loan losses in an amount of estimated losses calculated by multiplying the estimated loss rate for three years based on the historical default rate to the asset balance 対象債権残高に対し、貸倒実績率に基づく今後3年間の予想損失率を乗じて算定した予想損失額を一般貸倒引当金として計上する。
Other assets requiring caution その他要注意先債権	Provision of general allowance for possible loan losses in an amount of estimated losses calculated by multiplying the estimated loss rate for one year based on the historical default rate to the asset balance 対象債権残高に対し、貸倒実績率に基づく今後1年間の予想損失率を乗じて算定した予想損失額を一般貸倒引当金として計上する。
Normal assets 正常先債権	

However, the following standards for write-offs and reserves have been adopted for the DCFs and DDSs.

DCF DCF先	Provision of general allowances for possible loan losses in an amount of asset balance after deduction of discounted present value of future cash flows 対象先の将来キャッシュ・フローの割引現在価値を見積り、当該額を対象債権残高から控除した金額を一般貸倒引当金として計上する。
DDS DDS先	Estimated loan losses on total monetary claims in an amount calculated by using the estimated loss rate without regard to preference or subordination, or in an amount equivalent to acquisition cost or write-off cost estimating that the collectible amount of subordinated loans is zero 当該債務者に対する金銭債権全体について、優先・劣後の関係を考慮せずに予想損失率を用いて計上する。又は、資本的劣後ローンの回収可能見込額をゼロと算定し、取得原価又は償却原価と同額を貸倒見込額として計上する。

8. Asset self-assessment and mandatory disclosure of assets under the Financial Reconstruction Law (non-consolidated)

(¥ million)

Asset self-assessment (by assets category) 自己査定結果 (債務者区分) Scope: Total credits 対象: 総与信					Assets subject to mandatory disclosure under the Financial Reconstruction Law 金融再生法 開示債権 Scope: Total credits 対象: 総与信	Risk-monitored loans リスク 管理債権 Scope: Loans and bills discounted 対象: 貸出金	Allowance 引当金	Coverage ratio (Allowance ratio) 保全率 (引当率)
Assets category (after charge-offs) 債務者区分 (償却後)	Classification 分類							
	I 非分類	II II分類	III III分類	IV IV分類				
Bankrupt assets 破綻先 716	Portion of claims secured by reserves, collateral or guarantees 引当・担保・保証等による保全部分 20      695		Fully reserved 全額引当	Direct charge-offs 償却引当	Bankrupt and quasi-bankrupt assets 破産更生債権及びこれらに準ずる債権 6,594	Bankrupt loans 破綻先債権 716	8	100.00%
Effectively bankrupt assets 実質破綻先 5,877	Portion of claims secured by reserves, collateral or guarantees 引当・担保・保証等による保全部分 2,130      3,746				Coverage ratio: 保全率: 100.00%		Delinquent loans 延滞債権 11,882	1,680
Potentially bankrupt assets 破綻懸念先 6,073	Portion of claims secured by reserves, collateral or guarantees 引当・担保・保証等による保全部分 2,845      2,316		Necessary amount reserved 必要額を引当 911		Doubtful assets 危険債権 6,073 Coverage ratio: 保全率: 83.15%	1,385	83.15% (57.52%)	
Assets requiring monitoring 要管理先 10,630	Collateral: 担保: 6,552 Non-Covered: 信用: 4,077 1,716      8,914		Provision of reserves in an estimated loss amount for three years based on historical default rates. Fully reserved for loans converted to subordinated debt (DDS). 貸倒実績率に基づく3年間の予想損失額を引当。資本的劣後ローン (DDS) は全額引当。		Substandard loans 要管理債権 8,937 Coverage ratio: 保全率: 78.22%	Past due loans (3 months or more) 3ヶ月以上延滞債権 574	1,793	78.50% (43.97%)
	Other assets requiring caution 要管理先以外の要注意先 121,755	22,911      98,843		Provision of reserves in an estimated loss amount for one year based on historical default rates. 貸倒実績率に基づく1年間の予想損失額を引当。	Restructured loans 貸出条件緩和債権 8,363	Total 合計 21,536		
Normal assets 正常先 1,428,887	1,428,887				Subtotal 小計 21,605 Overall coverage 全体の保全率 86.25%		1,929	
					Normal assets 正常債権 1,552,335		549	
<b>Total 合計 1,573,941</b>	<b>1,458,512</b>	<b>114,517</b>	<b>911</b>	<b>-</b>	<b>1,573,941</b>	<b>1,562,551</b>	<b>7,346</b>	<b>85.80% (59.54%)</b>

(Note) Including trust accounts.

## 9. Loans and bills discounted by industrial segment (non-consolidated)

### (1) Loans made by industrial segment (non-consolidated)

(¥ million)

	(Japanese)	As of March 31, 2018			As of March 31, 2017	As of September 30, 2017
			Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)		
Domestic branches (excl. the special account for international financial transactions)	国内店分(除く特別国際金融取引勘定)	1,562,551	95,319	69,886	1,467,232	1,492,665
Manufacturing	製造業	35,344	57	556	35,287	34,788
Agriculture and forestry	農業, 林業	1,954	643	499	1,311	1,454
Fishery	漁業	478	(9)	(4)	488	482
Mining and quarrying of stone and gravel	鉱業, 採石業, 砂利採取業	3,718	255	438	3,463	3,279
Construction	建設業	49,649	3,823	5,259	45,826	44,389
Electricity, gas, heat and water supply	電気・ガス・熱供給・水道業	6,601	1,744	902	4,857	5,699
Telecommunications	情報通信業	11,235	1,348	1,062	9,886	10,172
Transport and postal activities	運輸業, 郵便業	16,242	(1,686)	1,444	17,929	14,798
Wholesaling and retailing	卸売業, 小売業	100,918	(1,436)	925	102,355	99,993
Finance and insurance	金融業, 保険業	22,664	(5,259)	(5,279)	27,923	27,944
Real estate, and goods rental and leasing	不動産業, 物品賃貸業	454,854	51,997	32,524	402,856	422,329
Miscellaneous services	各種サービス業	177,015	7,324	4,388	169,691	172,627
Local government bodies	地方公共団体	126,411	15,513	15,424	110,897	110,987
Others	その他	555,461	21,003	11,743	534,458	543,718

(Note) Including trust accounts.

### (2) Risk-monitored loans by industrial segment (non-consolidated)

(¥ million)

	(Japanese)	As of March 31, 2018			As of March 31, 2017	As of September 30, 2017
			Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)		
Domestic branches (excl. the special account for international financial transactions)	国内店分(除く特別国際金融取引勘定)	21,536	(1,084)	258	22,620	21,278
Manufacturing	製造業	1,952	541	491	1,411	1,461
Agriculture and forestry	農業, 林業	4	(37)	0	41	4
Fishery	漁業	440	(4)	0	444	440
Mining and quarrying of stone and gravel	鉱業, 採石業, 砂利採取業	30	(12)	(6)	42	36
Construction	建設業	461	(238)	(35)	699	496
Electricity, gas, heat and water supply	電気・ガス・熱供給・水道業	22	(1)	(1)	23	23
Telecommunications	情報通信業	256	43	(68)	213	324
Transport and postal activities	運輸業, 郵便業	56	(282)	9	338	47
Wholesaling and retailing	卸売業, 小売業	2,730	(121)	(206)	2,851	2,936
Finance and insurance	金融業, 保険業	-	-	-	-	-
Real estate, and goods rental and leasing	不動産業, 物品賃貸業	4,124	(550)	54	4,674	4,070
Miscellaneous services	各種サービス業	6,055	(208)	98	6,263	5,957
Local government bodies	地方公共団体	-	-	-	-	-
Others	その他	5,399	(216)	(80)	5,615	5,479

(Note) Including trust accounts.

## (3) Loan and bad debt balances – wholesaling &amp; retailing, construction, real estate, finance (excluding banking)

(¥ million)

			Risk-monitored loans (Banking Law)				
			Total loans	Past due loans (3 months or more)	Restructured loans	Delinquent loans	Bankrupt loans
Wholesaling/ retailing	卸売・小売業	March 31, 2017	102,355	-	870	1,979	1
		September 30, 2017	99,993	-	955	1,979	1
		March 31, 2018	100,918	8	1,171	1,549	1
Construction	建設業	March 31, 2017	45,826	-	34	658	6
		September 30, 2017	44,389	0	63	426	5
		March 31, 2018	49,649	5	104	346	5
Real estate	不動産業	March 31, 2017	376,418	5	2,394	2,233	32
		September 30, 2017	396,771	52	2,253	1,747	14
		March 31, 2018	429,601	157	2,666	1,285	13
Finance (excl. banking)	その他金融	March 31, 2017	15,608	-	-	-	-
		September 30, 2017	15,638	-	-	-	-
		March 31, 2018	12,369	-	-	-	-

(Note) Including trust accounts.

(¥ million)

			Mandatory disclosure under the Financial Reconstruction Law			
			Total credit balance	Substandard loans	Doubtful assets	Bankrupt borrowers
Wholesaling/ retailing	卸売・小売業	March 31, 2017	105,736	870	1,376	606
		September 30, 2017	103,541	955	1,520	461
		March 31, 2018	104,421	1,179	1,172	379
Construction	建設業	March 31, 2017	47,739	34	525	143
		September 30, 2017	46,126	63	286	146
		March 31, 2018	52,688	109	260	92
Real estate	不動産業	March 31, 2017	377,600	2,399	1,199	1,118
		September 30, 2017	397,912	2,305	1,107	698
		March 31, 2018	430,716	2,823	1,010	325
Finance (excl. banking)	その他金融	March 31, 2017	15,616	-	-	-
		September 30, 2017	15,652	-	-	-
		March 31, 2018	12,373	-	-	-

(Note) Including trust accounts.

## (4) Consumer loan balance (non-consolidated)

(¥ million)

	(Japanese)	As of March 31, 2018	Comparison with the previous balance-sheet date (March 31, 2017)		As of March 31, 2017	As of September 30, 2017
			Comparison with the previous interim balance-sheet date (September 30, 2017)			
Loans to consumers	生活密着型ローン 残 高	652,538 [653,006]	35,046 [34,931]	22,122 [22,055]	617,491 [618,075]	630,415 [630,951]
Housing loans (incl. mortgage loans)	うち住宅ローン 残 高	578,834 [579,030]	30,467 [30,407]	19,193 [19,153]	548,366 [548,622]	559,641 [559,877]
Other than housing loans	うちその他ローン 残 高	73,704 [73,976]	4,579 [4,523]	2,929 [2,902]	69,124 [69,453]	70,774 [71,074]

(Note) Amounts posted under trust accounts are included in the figures recorded on the lower rows.

## (5) Loans to SMEs and ratio of loans to SMEs to total loans (non-consolidated)

(¥ million, %)

	(Japanese)	As of March 31, 2018	Comparison with the previous balance-sheet date (March 31, 2017)		As of March 31, 2017	As of September 30, 2017
			Comparison with the previous interim balance-sheet date (September 30, 2017)			
Loans to SMEs	中小企業等貸出残高	1,365,956 [1,367,585]	89,805 [89,430]	60,771 [60,573]	1,276,151 [1,278,155]	1,305,184 [1,307,012]
As a percentage of total loans	中小企業等貸出比率	87.50 [87.52]	0.41 [0.41]	(0.04) [(0.04)]	87.09 [87.11]	87.54 [87.56]

(Note) Amounts posted under trust accounts are included in the figures recorded on the lower rows.

## 10. Loans guaranteed by credit guarantee associations (non-consolidated)

(¥ million)

	(Japanese)	As of March 31, 2018	As of March 31, 2017	As of September 30, 2017
Loans guaranteed by credit guarantee associations	信用保証協会保証付の 融 資 残 高	52,964	51,974	51,385
Special credit lines	うち特別保証枠分	3	6	4

## 11. Loan balance to affiliate non-bank financial institutions (non-consolidated)

(¥ million)

As of March 31, 2018	As of March 31, 2017	As of September 30, 2017
14,918	14,582	14,855

## 12. Deposits and loan balances (non-consolidated)

(¥ million)

			As of March 31, 2018	Comparison with the previous balance-sheet date (March 31, 2017)		As of March 31, 2017	As of September 30, 2017
				Comparison with the previous interim balance-sheet date (September 30, 2017)			
Deposits	預 金	(term-end balance)	1,976,986 [2,005,281]	123,185 [107,389]	26,651 [20,661]	1,853,801 [1,897,891]	1,950,335 [1,984,620]
		(average balance)	1,924,919 [1,959,760]	88,290 [70,244]	17,057 [13,379]	1,836,628 [1,889,516]	1,907,861 [1,946,381]
Loans	貸 出 金	(term-end balance)	1,560,922 [1,562,551]	95,693 [95,319]	70,084 [69,886]	1,465,228 [1,467,232]	1,490,837 [1,492,665]
		(average balance)	1,474,628 [1,476,400]	78,236 [77,820]	23,755 [23,662]	1,396,392 [1,398,579]	1,450,873 [1,452,738]

(Note) Amounts posted under trust accounts are included in the figures recorded on the lower rows.

### 13. Deposit made by individuals and corporations by deposit category (average balance; non-consolidated)

(¥ million)

	(Japanese)	As of March 31, 2018			As of March 31, 2017	As of September 30, 2017	
			Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)			
Individuals	個人預金	1,211,787	41,665	11,002	1,170,121	1,200,785	
	Liquid deposits	流動性預金	720,471	66,774	17,514	653,697	702,957
	Time deposits	定期性預金	491,315	(25,108)	(6,511)	516,424	497,827
Corporations	法人預金	586,847	18,906	5,816	567,941	581,031	
	Liquid deposits	流動性預金	376,722	33,651	3,499	343,070	373,222
	Time deposits	定期性預金	210,125	(14,744)	2,317	224,870	207,808

(Notes) 1. Including trust accounts.

2. Deposits from corporations exclude deposits made by local governments and other public bodies and financial institutions.

## IV. Performance Forecasts

### 1. Full-year performance forecasts for the year ending March 31, 2019 (non-consolidated)

(¥ million)

	(Japanese)	Year ending March 31, 2019 forecasts	Year ended March 31, 2018 results
Ordinary income	経 常 収 益	35,000	38,486
Ordinary profit	経 常 利 益	7,400	8,852
Net income	当 期 純 利 益	5,100	6,216
Net business profit	業 務 純 益	7,300	6,589
Net business profit (prior to provision of general allowance )	業 務 純 益 (一 般 貸 倒 繰 入 前)	7,400	6,582
	Excl. gains (losses) on bond transactions	除 く 国 債 等 債 券 関 係 損 益	8,106
Bad debt disposal	不 良 債 権 処 理 額	800	200

(Note) Including bad debt disposal posted under trust accounts.

### Net business profit (non-consolidated)

(¥ million)

	Prior to provision of general allowance		After making provision of general allowance	Net business profit posted under trust account (prior to write-off)			
				信託勘定償却前業務純益			
	Excluding gains (losses) on bond trading			Prior to provision of general allowance		After making provision of general allowance	
	一般貸引繰入前	除く債券損益		一般貸引繰入前	除く債券損益		
Year ended March 31, 2017	7,840	7,913	7,715	7,840	7,913	7,715	
Year ended March 31, 2018	6,582	8,106	6,589	6,582	8,106	6,589	
	IH ended September 30, 2017	4,018	3,990	3,861	4,018	3,990	3,861
Year ending March 31, 2019 forecasts	7,400	7,400	7,300	7,400	7,400	7,300	
	IH ending September 30, 2018 forecasts	3,300	3,300	3,300	3,300	3,300	3,300

### 2. Employees and branches (non-consolidated)

#### (1) Employees

	(Japanese)	As of March 31, 2018	Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)	As of March 31, 2017	As of September 30, 2017
Regular employees	在 籍 行 員 数	1,123	(1)	(41)	1,124	1,164

#### (2) Branches

	(Japanese)	As of March 31, 2018	Comparison with the previous balance-sheet date (March 31, 2017)	Comparison with the previous interim balance-sheet date (September 30, 2017)	As of March 31, 2017	As of September 30, 2017
Number of branches	店 舗 数	65 (4)	0 (0)	0 (0)	65 (4)	65 (4)

(Note) Branches include sub-branches. Figures in parenthesis are the number of sub-branches.



### 3. Shareholdings (non-consolidated)

#### (1) Value of shares held by the Bank

(¥ million)

	Acquisition cost	Fair market value
	取得原価ベース	時価ベース
As of March 31, 2017	18,536	27,962
As of September 30, 2017	19,097	28,583
As of March 31, 2018	20,519	31,434

#### (2) Impairment accounting

(¥ million)

	Net gains (losses) on equity securities	Impairment loss
	株式等関係損益	うち減損処理額
Year ended March 31, 2017	1,133	91
Year ended March 31, 2018	1,720	19

### 4. Bad debt (non-consolidated)

#### (1) Credit cost

(¥ million)

	1) Net provision (reversal) of general allowance	2) Bad debt disposal (bank account)	3) Bad debt disposal (trust account)	Total credit cost 1) + 2) + 3)
	一般貸倒引当金 純繰入額	不良債権処理額 (銀行勘定)	不良債権処理額 (信託勘定)	総与信費用
Year ended March 31, 2017	124	968	-	1,093
Year ended March 31, 2018	(7)	200	-	193
1H ended September 30, 2017	156	1,032	-	1,188

(Note) 2) Bad debt disposal (bank account) = specific allowance for loan losses + written-off of loans + losses on sale of credit

#### (2) Bad debt balance

(¥ million)

	Asset self-assessment				
	自己査定				
	Bankrupt assets	Potentially bankrupt assets	Potentially bankrupt assets or below	Assets requiring caution	Total
	1)	2)	1) + 2)	3)	1) + 2) + 3)
	破綻・実質破綻先	破綻懸念先	破綻懸念先以下	要注意先	計
As of March 31, 2017	4,738	10,054	14,793	139,100	153,893
As of September 30, 2017	6,689	7,007	13,697	133,219	146,916
As of March 31, 2018	6,594	6,073	12,667	132,386	145,053

	Under the Financial Reconstruction Law	
	金融再生法基準	
	Substandard loans	Total
	4)	1) + 2) + 4)
	要管理債権	計
As of March 31, 2017	7,887	22,680
As of September 30, 2017	7,629	21,327
As of March 31, 2018	8,937	21,605

(Note) Including trust accounts.

## (3) Bad debt final disposal and new occurrence

## a. Bad debt balance (under the Financial Reconstruction Law)

(¥ million)

	Bankrupt and quasi-bankrupt assets, etc.	Doubtful assets	Total
	破産更生等債権	危険債権	合計
As of March 31, 2017	4,738	10,054	14,793
As of September 30, 2017	6,689	7,007	13,697
As of March 31, 2018	6,594	6,073	12,667
New occurrence during FY17	1,458	962	2,421
Removed from balance sheet during FY17	2,392	2,154	4,547
Net increase (decrease) during FY17	1,856	(3,981)	(2,125)
New occurrence during 2H FY17	483	836	1,319
Removed from balance sheet during 2H FY17	1,213	1,135	2,349
Net increase (decrease) during 2H FY17	(95)	(934)	(1,029)

(Note) Including trust accounts.

## b. Removal from balance sheet by type of disposal measure

(¥ million)

	(Japanese)	FY17 results	1H FY17 results	FY16 results
Liquidation and similar measures	清算型処理	-	-	-
Corporate rehabilitation	再建型処理	-	-	-
Improved performance by corporate rehabilitation	再建型処理に伴う業況改善	-	-	-
Securitization	債権流動化	-	-	-
Sale to RCC	RCC向け売却	-	-	-
Direct charge-offs	直接償却	421	177	1,573
Other	その他	4,125	1,371	5,224
Collection/repayment	回収・返済	2,983	468	3,591
Improved performance	業況改善	1,142	902	1,632
Total	合計	4,547	1,549	6,797

## (4) Reserves for possible loan losses by borrower category and reserve ratios

				As of March 31, 2018		As of September 30, 2017		As of March 31, 2017	
Bankrupt and effectively bankrupt assets	実質破綻・破綻先債権	As a percentage of portion not secured by collateral	無担保部分の	100.00 %	¥1.6 billion	100.00 %	¥2.4 billion	100.00 %	¥0.8 billion
Potentially bankrupt assets	破綻懸念先債権	As a percentage of portion not secured by collateral	無担保部分の	57.53 %	¥1.3 billion	57.82 %	¥1.7 billion	58.54 %	¥2.4 billion
Assets requiring monitoring (substandard loans)	要管理先債権	As a percentage of debt amount	債権額の	16.87 %	¥1.7 billion	16.44 %	¥1.5 billion	16.98 %	¥1.6 billion
Assets requiring caution (excl. substandard loans)	その他要注意先債権	As a percentage of debt amount	債権額の	1.58 %	¥1.9 billion	2.12 %	¥2.6 billion	1.71 %	¥2.2 billion
Normal assets	正常先債権	As a percentage of debt amount	債権額の	0.04 %	¥0.5 billion	0.02 %	¥0.2 billion	0.03 %	¥0.4 billion

(Note) The Bank recorded provisions for possible losses on assets requiring caution (excl. substandard loans), assets requiring monitoring (substandard loans) and potentially bankrupt assets in the amount of ¥1.5 billion, ¥0.6 billion and ¥0.0 billion respectively, as of March 31, 2018, with regard to the portion which has been converted to Debt Debt Swap (DDS).

## (5) Bad debt ratios (under the Financial Reconstruction Law)

(%)

	<i>(Japanese)</i>	FY15	1HFY16	FY16	1HFY17	FY17
Non-consolidated	単体ベース	1.66	1.55	1.53	1.41	1.37
Consolidated	連結ベース	1.71	1.60	1.58	1.46	1.41