# Financial Statements for the Year Ended March 31, 2017

The Bank of Okinawa, Ltd.

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#### I. Bank of Okinawa Financial Statements for the Year Ended March 31, 2017

#### 1. Earnings (non-consolidated)

#### Year-on-year comparison

Ordinary income for the reporting period increased ¥497 million year on year to ¥38,316 million. Despite a decrease in interest on loans, this increase was largely attributable to the increases in interest and dividends on securities and gains on sale of securities.

Business profit on core banking operations decreased ¥2,263 million year on year to ¥7,913 million. This result was mainly due to decreases in interest income and fees and commissions, as well as an increase in non-personnel expenses.

Ordinary profit decreased \$2,866 million year on year to \$7,858 million. This result was mainly due to a decrease in business profit on core banking operations, as well as an increase in credit costs. In addition, net income for the reporting period came to \$5,360 million, down \$1,781 million year on year.

#### **Business performance (non-consolidated)**

(¥ million)

				FY	(¥ IIIIII0II) 716
	(Japanese)	No.	FY15	Amounts	YoY increase (decrease)
Ordinary income	経 常 収 益	1	37,818	38,316	497
Gross business profit	業務粗利益	2	30,900	29,150	(1,749)
Interest income	資 金 利 益	3	27,855	27,196	(659)
Fees and commissions	役務取引等利益	4	2,686	2,264	(422)
Expenses for the disposal of bad debt included in trust account	うち信託勘定不良債権処理額	5	-	-	-
Other business profit	その他業務利益	6	358	(309)	(668)
Gains (losses) on bond trading	うち国債等債券関係損益	7	331	(72)	(403)
Expenses (excluding non-recurrent items)	経費(除く臨時処理分)	8	20,392	21,310	917
Personnel expenses	う ち 人 件 費	9	9,387	9,428	41
Non-personnel expenses	う ち 物 件 費	10	9,454	10,484	1,030
usiness profit on core banking operations A)	コア業務純益	11	10,177	7,913	(2,263)
Provision of general allowance for possible loan losses	一般貸倒引当金繰入額	12	973	124	(848)
let business profit (B)	業 務 純 益	13	9,534	7,715	(1,818)
Non-recurrent items	臨 時 損 益	14	1,190	142	(1,047)
Recoveries of written-off claims	うち償却債権取立益	15	289	137	(151)
Net gains (losses) on equity securities	うち株式等関係損益	16	676	1,133	457
Bad debt disposal (non-recurrent items)	うち不良債権処理額	17	(48)	968	1,016
Ordinary profit	経 常 利 益	18	10,725	7,858	(2,866)
Extraordinary gains (losses)	特 別 損 益	19	75	(128)	(204)
Income before income taxes	税引前当期純利益	20	10,801	7,730	(3,070)
Total income taxes and other taxes	法 人 税 等 合 計	21	3,658	2,369	(1,288)
let income	当 期 純 利 益	22	7,142	5,360	(1,781)

(Note) The total amount for bad debt disposal

No. (17+5) FY16 ¥968 million FY15 ¥(48) million

#### **(Explanation of terms)**

(A) Business profit on core banking operations

No. (13+12-7+5)

An indicator of Bank earnings capacity, comprising net business profit (non-consolidated) excluding variable factors.

(B) Net business profit

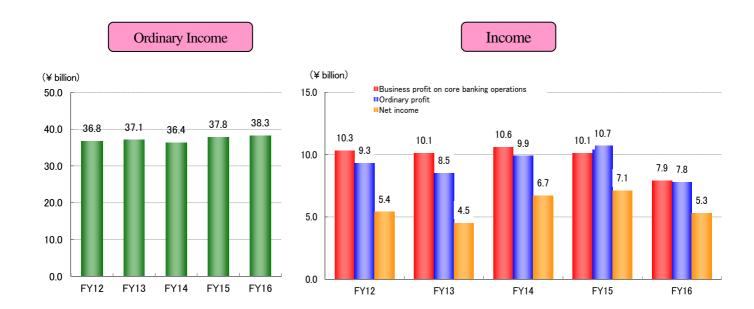
No. (2-8-12)

Roughly equivalent to operating income at companies outside the banking sector

From the first half ended September 30, 2016, amortization of actuarial gains or losses included in retirement benefit plan costs is reclassified from personnel expenses to non-recurrent expenses to be aggregated. In line with this, the same adjustments are made for the year ended March 31, 2016.

 $\langle\!\langle Amortization \ of \ actuarial \ gains \ or \ losses \rangle\!\rangle$ 

FY16: ¥419 million FY15: ¥223 million



#### 2. Major assets and liabilities (non-consolidated)

#### (1) Loans and bills discounted

#### Year-on-year comparison

The aggregate balance of loans and bills discounted under banking and trust accounts stood at ¥1,467.2 billion as of the end of the reporting period, up ¥74.9 billion year on year. This increase was largely attributable to steady increases in mortgage loans and apartment loans as a result of stronger marketing for consumer loans, as well as a steady increase in business loans on the back of successful efforts to build more robust customer relationships under our "Strong Relations Plan."

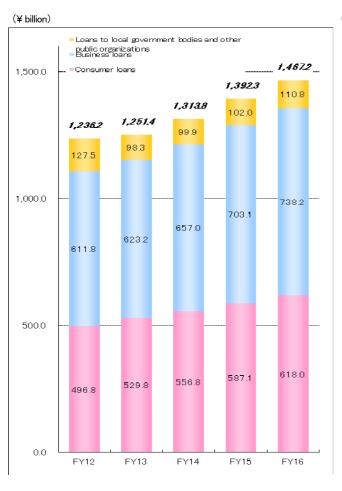
Term-end balance (¥ billion, %)

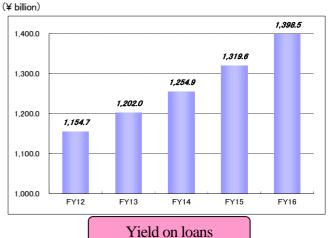
				FY16	
	(Japanese)	FY15	Amounts	YoY increase (decrease)	%
Loans and bills discounted (term-end balance)	貸出金(期末残高)	1,392.3	1,467.2	74.9	5.37
Business loans	事業性貸出	703.1	738.2	35.1	4.99
Consumer loans	生活密着型ローン	587.1	618.0	30.8	5.25
Mortgage loans	住 宅 ロ ー ン	520.2	548.6	28.3	5.45
Loans to local government bodies and other public organizations	国・地公体向け貸出	102.0	110.8	8.8	8.70
Loans and bills discounted (average balance)	貸出金(平均残高)	1,319.6	1,398.5	78.9	5.97

(Note) Including trust accounts.

#### Loans and bills discounted (term-end balance)

#### Loans and bills discounted (average balance)







(\*) Trust accuonts are not included in the yield calculation.

#### Year-on-year comparison

The aggregate balance of deposits under banking and trust accounts increased ¥17.7 billion year on year to ¥1,897.8 billion. This result mainly reflected the steady increase in deposits by individuals, primarily due to enhanced efforts including capturing retirement payments and direct payroll deposits, and strengthened marketing to client employees, as well as the increase in deposits by corporations, mainly liquid deposits, on the back of successful efforts to build more robust customer relationships under our "Strong Relations Plan," although deposits by financial institutions decreased due to a lowered deposit yield affected by the negative interest policy enforced by the Bank of Japan.

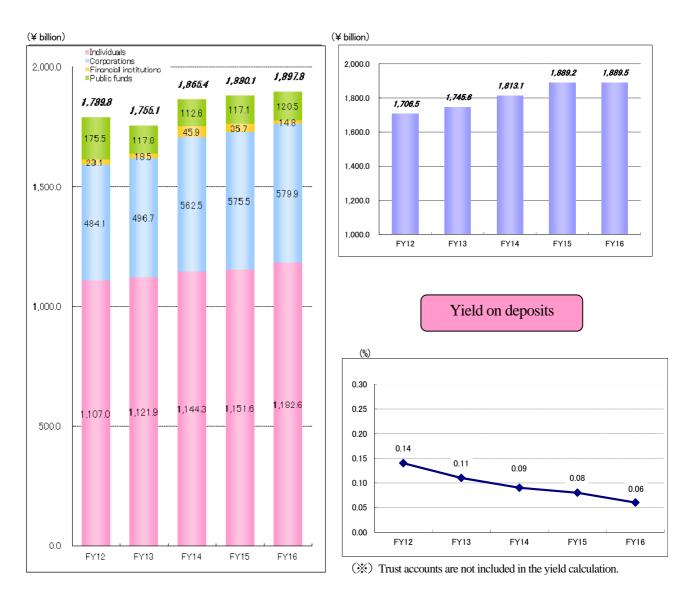
Term-end balance (¥ billion, %)

												FY16	
				(3	Iapa	nese)	)			FY15	Amounts	YoY increase (decrease)	%
Deposits (term-end balance)			金	(	期	末	残	高	)	1,880.1	1,897.8	17.7	0.94
	Individuals	個							人	1,151.6	1,182.6	30.9	2.68
	Corporations	法							人	575.5	579.9	4.3	0.75
	Financial institutions	金							融	35.7	14.8	(20.9)	(58.50)
	Public funds								金	117.1	120.5	3.4	2.92
De	Deposits (average balance)			(	平	均	残	高	)	1,889.2	1,889.5	0.2	0.01

(Note) Including trust accounts.

Deposits (term-end balance)

Deposits (average balance)



#### > Year-on-year comparison

The balance of securities stood at ¥521.4 billion, a year-on-year decrease of ¥77.9 billion. This was primarily due to efficient fund management and efforts made towards stable earnings with attention to financial market trends, mainly in domestic bonds and investment trusts.

The total unrealized gain on securities decreased ¥8.2 billion year on year to ¥16.7 billion.

Term-end balance (¥ billion, %)

								FY16		
			(Јара	inese)		FY15	Amounts	YoY increase (decrease)	%	
Se	curities	有	価	証	券	599.4	521.4	(77.9)	(13.00)	
	Bonds	債			券	467.6	374.9	(92.7)	(19.82)	
	Stocks	株			式	26.0	27.9	1.8	7.17	
	Others	そ	0	か	他	105.7	118.5	12.8	12.17	

Unrealized gains and losses

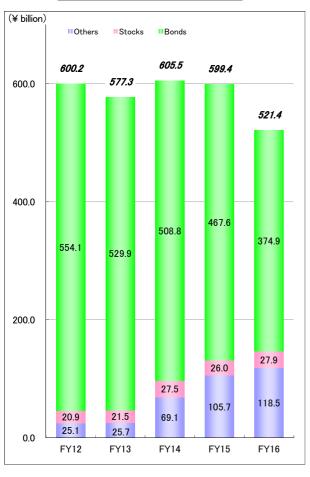
(¥ billion, %)

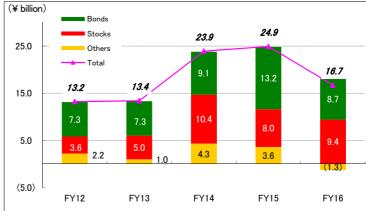
								FY16	
		(Japanese)					FY15 Amounts		%
Se	curities	有	価	証	券	24.9	16.7	(8.2)	(32.90)
	Bonds	債			券	13.2	8.7	(4.5)	(34.20)
	Stocks	株			式	8.0	9.4	1.4	17.73
	Others	そ	0.	)	他	3.6	(1.3)	(5.0)	(137.81)

(Note) "Others" include foreign securities and investment trusts.

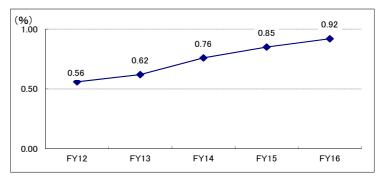
#### Balance of securities

#### Trends in unrealized gains (losses)





#### Trends in yields on securities



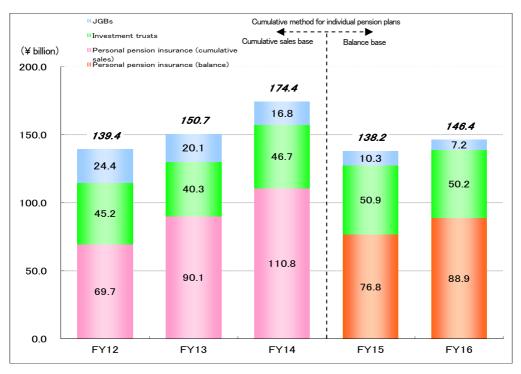
#### > Year-on-year comparison

The balance of total assets in custody stood at ¥146.4 billion as of the end of the reporting period, up ¥8.2 billion year on year. Although assets in custody for JGBs and investment trusts decreased due to sluggish sales as well as increases in redemptions and cancellations, this increase was largely attributable to strong sales of personal pension insurance, etc.

Te	rm-end balance							_		(¥ billion)
									FY	716
		$(J_{\epsilon})$	apanes		FY15	.3 7.2	YoY increase			
									Amounts	(decrease)
As	sets in custody	預	カュ	ŋ	Ï	Ť	産	138.2	146.4	8.2
	JGBs	国					債	10.3	7.2	(3.1)
	Investment trusts	投	資		信		託	50.9	50.2	(0.7)
	Personal pension insurance	個	人 年	金	保	険	等	76.8	88.9	12.1

⟨Assets in custody⟩⟩

#### Assets in custody



<sup>\*</sup> Figures for FY14 and before refer to cumulative sales, while those for FY15 and after refer to year-end balance.

<sup>\* &</sup>quot;Assets in custody" collectively refers to the customers' asset management products.

#### 3. Expenses (non-consolidated)

#### > Year-on-year comparison

Personnel expenses increased ¥41 million year on year to ¥9,428 million owing partly to increases in employee salaries and temporary employment costs.

Non-personnel expenses increased ¥1,030 million year on year to ¥10,484 million mainly due to increases in depreciation and amortization expenses and business consignment expenses.

Taxes decreased ¥153 million year on year to ¥1,396 million, mainly as a reaction to the consumption tax increase due to capital investment in the previous fiscal year despite an increase in factor-based enterprise tax.

#### Breakdown of expenses

(¥ million, %)

				FY	16
		(Japanese)	FY15	Amounts	YoY increase (decrease)
Ex	penses	経 費	20,392	21,310	917
	Personnel expenses	人 件 費	9,387	9,428	41
	Non-personnel expenses	物件費	9,454	10,484	1,030
	Taxes	税 金	1,550	1,396	(153)
pro	oss business ofit on core nking operations	コア業務粗利益	30,569	29,223	(1,346)
	ore OHR	コアOHR	66.7	72.9	6.2

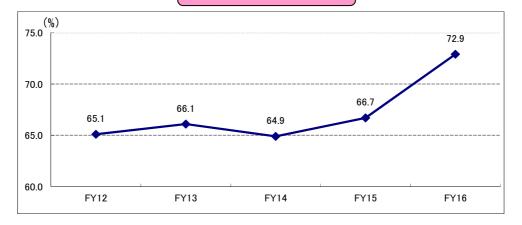
From the first half ended September 30, 2016, amortization of actuarial gains or losses included in retirement benefit plan costs is reclassified from personnel expenses to non-recurrent expenses to be aggregated. In line with this, the same adjustments are made for the year ended March 31, 2016.

《Amortization of actuarial gains or losses》 FY16: ¥419 million FY15: ¥223 million

#### Expenses



#### Core OHR



#### 4. Asset soundness (non-consolidated)

#### (1) Credit cost

#### > Year-on-year comparison

Provision of general allowance for possible loan losses decreased ¥848 million year on year to ¥124 million. This decrease was mainly due to a decrease in the historical rate of assets requiring caution/monitoring owing to the expansion of the economy in Okinawa Prefecture and the decreased number of corporate bankruptcy.

Bad debt disposal increased ¥1,016 million year on year to ¥968 million as provision of specific allowance for loan losses increased ¥937 million year on year to ¥749 million due to ranked-down debts in major customers.

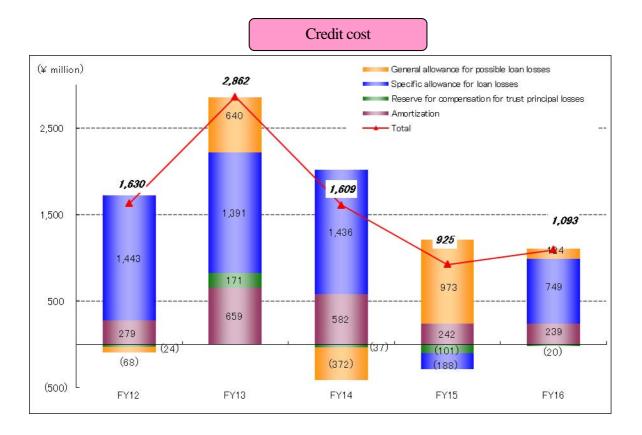
In overall terms, credit cost increased ¥167 million year on year to ¥1,093 million.

Credit cost (¥ million)

									(1 1111111011
								FY	716
	(Japanese)						FY15	Amounts	YoY increase (decrease)
Credit cost	与	,	信	費		用	925	1,093	167
Provision of general allowa for possible loan losses	nce _ +	设貨	倒引当	鱼金	繰入	. 額	973	124	(848)
Bad debt disposal	不	良	債 権	処	理	額	(48)	968	1,016
Provision of specific allowance for loan losse	s 個 5	引 貸	倒引当	金金	繰入	. 額	(188)	749	937
Provision of reserve for compensation for trust principal losses	信言	<b></b>	補填引	当金	を繰り	額	(101)	(20)	81
Written-off of loans	貸	出	金	1	賞	却	242	239	(3)

#### (Notes)

- 1. Including trust accounts.
- 2. Credit cost refers to expenses incurred in ensuring the soundness of claims (total of provision of general allowance for possible loan losses and bad debt disposal).



#### (2) Mandatory disclosure of bad debt

#### > Year-on-year comparison

The balance of bad debt subject to mandatory disclosure under Japan's Financial Reconstruction Law as of the end of the reporting period decreased year on year ¥0.6 billion. The ratio of loans subject to mandatory disclosure also decreased 0.13 percentage points to 1.53%.

The above-mentioned balance decreased year on year and the above-mentioned ratio remains at a low level, which poses no problem with the soundness of bank assets.

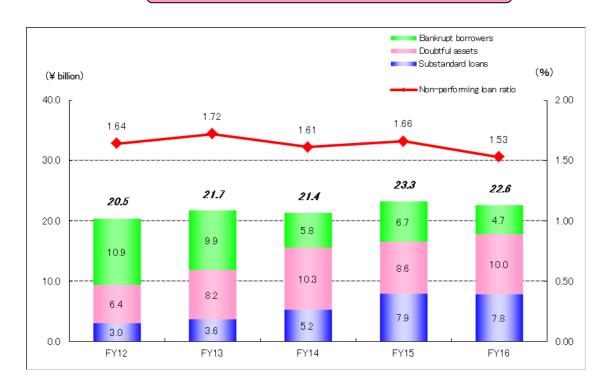
#### (Mandatory disclosure of bad debt under the Financial Reconstruction Law)

(¥ billion, %)

								I	FY16	(Reference)
	(Japanese)						FY15	Amounts	YoY increase (decrease)	Prior to partial charge-offs
	andatory disclosure bad debt (a)	開	示		債	権	23.3	22.6	(0.6)	25.4
	Bankrupt borrowers	破	産 更	生	等	債 権	6.7	4.7	(1.9)	7.4
	Doubtful assets	危	険		債	権	8.6	10.0	1.3	10.0
	Substandard loans	要	管	理	債	権	7.9	7.8	0	7.8
No	ormal assets	正	常		債	権	1,379.2	1,455.1	75.8	1,455.1
To	tal credit balance (b)	総	与		信	額	1,402.6	1,477.7	75.1	1,480.5
	on-performing loan io (a/b)	開	示 債	ŧ ŧ	雀 亅	比 率	1.66	1.53	(0.13)	1.71

(Note) Including trust accounts.

#### Mandatory disclosure of bad debt (non-consolidated)



#### 5. Capital ratio (domestic standards)

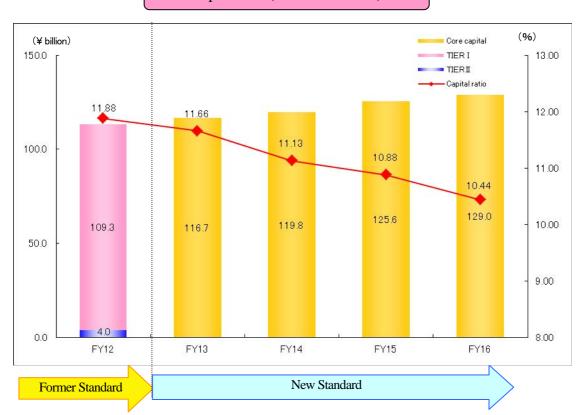
#### > Year-on-year comparison, non-consolidated

The capital ratio was 10.44%, a year-on-year decline of 0.44 percentage points, due to an increase in risk-weighted assets led by an increased amount of loans, although (core) regulatory capital increased due to an increase in retained earnings.

(Y billion, %)

		N	on-consolida	ted		Consolidated	d
			FY16			FY16	
		FY15	FY15 Amounts		FY15	Amounts	YoY increase (decrease)
(Core) regulatory capital (a)	自己(コア)資本額	125.6	129.0	3.4	136.8	140.2	3.4
Basic elements	基 礎 項 目	126.0	129.8	3.7	137.3	141.0	3.7
Adjustments	調整項目(△)	0.4	0.7	0.3	0.4	0.8	0.3
Risk-weighted assets (b)	リスクアセット	1,154.5	1,236.4	81.9	1,178.8	1,261.4	82.5
Capital ratio (a/b)	自 己 資 本 比 率	10.88	10.44	(0.44)	11.60	11.11	(0.49)

#### Capital ratio (non-consolidated)



#### 6. Performance forecasts

#### Non-consolidated performance forecasts

#### > Ordinary income

Ordinary income is forecast to decrease ¥3.1 billion year on year to ¥35.2 billion due chiefly to decreases in gain on sales of securities such as bond trading and interests and dividends on securities, despite increases in interest on loans as well as fees and commissions.

#### Net business profit

Net business profit is forecast to decrease ¥0.3 billion year on year to ¥7.4 billion. This decrease is largely attributable to a decrease in interest income as well as increases in expenses, despite an expected decrease in provision of general allowance for possible loan losses.

#### Ordinary profit

Ordinary profit is forecast to decrease ¥0.3 billion year on year to ¥7.5 billion chiefly due to a decrease in net business profit, despite an expected decrease in bad debt disposal.

#### Net income

Net income is forecast to be ¥5.3 billion, which is almost the same as the previous year.

Non-consolidated (¥ billion)

		FY17 first-half	FY17 f	ull-term
	(Japanese)	forecasts	forecasts	YoY increase (decrease)
Ordinary income	経常収益	17.8	35.2	(3.1)
Business profit on core banking operations	コア業務 純 益	3.3	7.2	(0.7)
Net business profit	業務純益	3.7	7.4	(0.3)
Ordinary profit	経常利益	3.8	7.5	(0.3)
Net income	当期(中間)純利益	2.7	5.3	(0.0)
Bad debt disposal*	不良債権 処 理 額	0.3	0.6	(0.2)

Consolidated				(¥ billion)
		FY17 first-half	FY17 f	ull-term
	(Japanese)	forecasts	forecasts	YoY increase (decrease)
Ordinary income	経常収益	25.1	49.8	(1.4)
Ordinary profit	経常利益	4.4	8.8	(0.2)
Net income	当期(中間) 純 利 益	2.9	5.8	(0.0)

#### Mandatory disclosure of bad debt (under the Financial Reconstruction Law)

FY17 first-ha	alf forecasts	FY17 full-term forecasts			
Non-consolidated Consolidated		Non-consolidated	Consolidated		
1% to 1.99%	1% to 1.99%	1% to 1.99%	1% to 1.99%		

#### Capital ratio

FY17 first-ha	alf forecasts				
Non-consolidated	Consolidated	Non-consolidated	Consolidated		
10% to 10.99%	10% to 10.99%	10% to 10.99%	10% to 10.99%		

<sup>\*</sup>Forecasts for fiscal 2017 in this report are based on information available at the present time and assessments of future factors likely to affect performance. Actual results may differ widely from our forecasts.

<sup>\*</sup>Bad debt disposal amounts include under trust accounts.

#### II. Summary of Business Results for the Year Ended March 31, 2017

#### 1. Business performance

Non-consolidated (¥ million) FY16 FY15 (Japanese) YoY increase (decrease) 29,150 30,900 Gross business profit 丵 務 粗 利 益 (1,749)Net interest income 資 益 27,196 (659)27,855 役 務取引等利益 2,264 (422)2,686 Net fees and commissions 331 405 信 託 (73)Expenses for the disposal of bad debt included 信託勘定不良債権 (1) その他業務利益 (309)358 Other business profit (668)Expenses (excluding non-recurrent items) 経費(除く臨時処理分) 21,310 917 20,392 Personnel expenses 件 9,428 41 9,387 物 件 費 10,484 1,030 9,454 Non-personnel expenses 税 1,396 (153)1,550 金 Net business profit (prior to provision of general allowance for possible loan 務 益 7.840 10,508 (2,667)般貸引繰入前) 除く国債等債券関係 Excluding gains (losses) on bond trading 7,913 (2,263)10,177 損益(5 勘定尻) 般貸倒引当 Provision of general allowance for possible loan losses (2) 124 (848)973 Net business profit 益 7,715 (1,818)9,534 うち国債等債券関係 Gains (losses) on bond trading (72)(403)331 損益(5 勘定尻) Non-recurrent items 時 142 (1,047)1,190 損 益 Recoveries of written-off claims うち償却債権取立益 137 (151)289 うち株式等関係損益 Net gains (losses) on equity trading 1,133 457 676 勘定尻 988 934 53 Losses on bad debt disposal うち不良債権処理損失 (3) 749 個別貸倒引当金繰入額 937 (188)Provision of specific allowance for loan losses 貸 239 Written-off of loans 出 金 償 (3) 242 うち信託元本補填引当金 101 20 Reversal of reserve for compensation for trust principal losses (4) (81)戻 Ordinary profit 経 常 利 益 7,858 (2,866)10,725 特 別 益 (128)(204)75 Extraordinary gains (losses) 損 Compensation income 2,166 ち受取賠償 (2,166)うち固定資産処分損益 (128)1,942 (2,071)Losses on disposal of noncurrent assets Income before income taxes 税引前当期純利益 7.730 (3.070)10,801 法人税、住民税及び 1,659 (1,947)3,606 Income taxes-current 事 業 Income taxes-deferred 法人税等調整額 710 658 52 2,369 Total income taxes 法 税 等 合 計 (1,288)3,658 人 当 利 5,360 (1,781)7,142 Net income 純 不良債権処理額 Bad debt disposal ((1) + (3) - (4))968 1,016 (48)Credit cost ((1) + (2) + (3) - (4))与 信 費 用 1,093 167 925

<sup>(</sup>Note) From the first half ended September 30, 2016, amortization of actuarial gains or losses included in retirement benefit plan costs is reclassified from personnel expenses to non-recurrent expenses to be aggregated. In line with this, the same adjustments are made for the year ended March 31, 2016.

#### Consolidated

(¥ million)

		1			(# million)
		(Japanese)	FY16	YoY increase (decrease)	FY15
Gross business pr	rofit	連結業務粗利益	32,095	(1,828)	33,923
	Interest income	資 金 利 益	27,958	(657)	28,616
	Trust fees	信 託 報 酬	331	(73)	405
	Fees and commissions	役務取引等利益	2,436	(330)	2,766
	Other business profit	その他業務利益	1,369	(766)	2,136
Operating expens	ses	営 業 経 費	22,984	1,254	21,730
Loan-loss provisi	ons	貸倒償却引当費用	1,654	129	1,525
	Provision of general allowance for possible loan losses	一般貸倒引当金繰入額	145	(743)	888
	Provision of specific allowance for loan losses	個別貸倒引当金繰入額	716	817	(101)
	Written-off of loans	貸出金償却	793	54	738
Net gains (losses)	) on equity securities	株式等関係損益	1,099	423	676
Other		そ の 他	470	(363)	834
Ordinary profit		経 常 利 益	9,026	(3,152)	12,178
Extraordinary gai	ins (losses)	特 別 損 益	(128)	(211)	83
	Compensation income	うち受取賠償金	-	(2,166)	2,166
	Losses on disposal of noncurrent assets	うち固定資産処分損益	(128)	1,935	(2,063)
Income before in	come taxes	税 金 等 調 整 前 当 期 純 利 益	8,898	(3,363)	12,261
Income taxes-cur	rent	法 人 税、住 民 税 及 び 事 業 税	2,094	(1,802)	3,896
Income taxes-def	ièrred	法 人 税 等 調 整 額	680	440	239
Total income taxe	es	法 人 税 等 合 計	2,774	(1,361)	4,136
Net income		当 期 純 利 益	6,123	(2,002)	8,125
Net income attrib	outable to non-controlling interests	非支配株主に帰属する当期純利 益	299	(78)	377
Net income attrib	outable to owners of the parent	親会社株主に帰属する当期純利 益	5,824	(1,923)	7,747

 $(Note)\ Gross\ business\ profit=interest\ income+fund\ procurement\ cost\ for\ the\ acquisition\ of\ money\ held\ in\ trust+trust\ fees+fees\ and\ commissions+other\ business\ profit\ prof$ 

(Reference)								_	(¥ million)
Net business profit (on a consolidated basis)*	連	結	業	務	純	益	9,424	(2,141)	11,565

(Notes)

1. Gross business profit - operating expenses (excluding non-recurrent items) - provision of general allowance for possible loan losses
2. From the first half ended September 30, 2016, amortization of actuarial gains or losses included in retirement benefit plan costs is reclassified from personnel expenses to be aggregated. In line with this, the same adjustments are made for the year ended March 31, 2016.

-	(Consolidated)								(	Number of companies)
	Number of consolidated subsidiaries	連	結	子	会	社	数	8	1	7

#### 2. Net business profit (non-consolidated)

(¥ million)

		(Japanese)	FY16	YoY increase (decrease)	FY15
	s profit (prior to provision of vance for possible loan losses)	業務純益 (一般貸引繰入前)	7,840	(2,667)	10,508
	Per staff (¥ thousand)	職員一人当たり(千円)	7,006	(2,633)	9,640
Net business	profit	業 務 純 益	7,715	(1,818)	9,534
	Per staff (¥ thousand)	職員一人当たり (千円)	6,895	(1,852)	8,747

 $(Note)\ The\ average\ number\ of\ employees\ during\ the\ term\ (excluding\ those\ seconded\ to\ other\ organizations)\ is\ employed.$ 

#### 3. Interest margins (non-consolidated)

(%)

		(Japanese)	FY16	YoY increase (decrease)	FY15
Yield on fund	d operation (A)	資金運用利回	1.41	(0.11)	1.52
	Yield on loans	貸出金利回	1.66	(0.23)	1.89
	Yield on securities	有価証券利回	0.92	0.07	0.85
Fund procure	ement cost (B)	資 金 調 達 原 価	1.16	(0.02)	1.18
	Yield on deposits	預 金 等 利 回	0.06	(0.02)	0.08
	Yield on external debt*	外部負債利回	(0.01)	(0.01)	0.00
Gross interes	t margin (A)-(B)	総資金利鞘	0.25	(0.09)	0.34

(Note) External debt\* = call money + bills sold + borrowed money

#### (2) Domestic

(%

					(%)
		(Japanese)	FY16	YoY increase (decrease)	FY15
Yield on fun	d operation (A)	資 金 運 用 利 回	1.38	(0.12)	1.50
	Yield on loans	貸出金利回	1.66	(0.23)	1.89
	Yield on securities	有 価 証 券 利 回	0.81	0.05	0.76
Fund procur	rement cost (B)	資 金 調 達 原 価	1.12	(0.02)	1.14
	Yield on deposits	預 金 等 利 回	0.05	(0.03)	0.08
	Yield on external debt*	外部負債利回	(0.01)	(0.01)	0.00
Gross interes	st margin (A)-(B)	総 資 金 利 鞘	0.26	(0.10)	0.36

(Note) External debt\* = call money + bills sold + borrowed money

#### 4. Gains and losses on securities (non-consolidated)

(¥ million)

		(Japanese)	FY16	YoY increase (decrease)	FY15
Gains (losses) on securities		有 価 証 券 関係 損 益	1,061	53	1,007
Gains (losses) on bond trading		国債等債券関係損益 (5勘定 尻)	(72)	(403)	331
	Gains on sale of bonds	売 却 益	2,096	1,631	464
	Gains on redemption of bonds	償 還 益	-	-	-
	Losses on sale of bonds	売 却 損	2,168	2,035	133
	Losses on redemption of bonds	償 還 損	-	-	-
	Write-off	償却	-	-	-

Net gains (losses) on equity securities		株式 (3	等関係勘 定		1,133	457	676
	Gains on sale of equity shares	売	却	益	1,350	368	982
	Losses on sale of equity shares	売	却	損	125	(173)	298
	Write-off	償		却	91	83	7

### **5.** Capital ratio (domestic standards)

(1) Capital ratio (domestic standards) (non-consolidated)

(¥ million, %)

	(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
(1) Capital ratio	自己資本比率	10.44	(0.44)	(0.37)	10.88	10.81
(2) Basic elements of core capital	コア資本に係る 基 礎 項 目	129,832	3,791	1,425	126,041	128,407
45% of the difference between the revalued land and the book value	うち土地の再評 価差額の45%	775	(167)	(167)	943	943
General allowance for possible loan losses	うち一般貸倒 引 当 金	4,275	124	273	4,150	4,001
Qualifying subordinated debt	うち負債性資本 調達手段等	-	-	-	-	-
(3) Adjustments to core capital	コア資本に係る 調整項目	739	312	259	426	479
(4) Capital ratio (2)-(3)	自己資本	129,093	3,478	1,166	125,614	127,927
(5) Risk-weighted assets	リスクアセット	1,236,422	81,917	53,621	1,154,505	1,182,800

#### (2) Capital ratio (domestic standards) (consolidated)

(¥ million, %)

		(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
(1	1) Capital ratio	自己資本比率	11.11	(0.49)	(0.46)	11.60	11.57
(2	2) Basic elements of core capital	コア資本に係 る 基 礎 項 目	141,073	3,732	1,013	137,340	140,060
	45% of the difference between the revalued land and the book value	うち土地の再 評価差額の 4 5 %	775	(167)	(167)	943	943
	General allowance for possible loan losses	うち一般貸倒 引 当 金	5,213	145	306	5,067	4,906
	Qualifying subordinated debt	うち負債性資 本調達手段等	-	-	-	-	-
(3	B) Adjustments to core capital	コア資本に係る調整項目	819	325	278	494	541
(4	4) Capital ratio (2)-(3)	自己資本	140,253	3,407	734	136,846	139,518
(5	5) Risk-weighted assets	リスクアセット	1,261,475	82,586	56,567	1,178,888	1,204,908

#### 6. ROE (non-consolidated)

(%)

	(Japanese)	FY16	YoY increase (decrease)	FY15
Net business profit basis	業務純益ベース	5.55	(1.41)	6.96
Business profit on core banking operations basis	コア業務純益ベース	5.69	(1.74)	7.43
Net income basis	当期純利益ベース	3.86	(1.35)	5.21

(Calculation formula) Net business profit (business profit on core banking operations, net income)  $\times 100$  (Net assets at the beginning of period + net assets at the end of period)  $\div 2$ 

#### (Reference)

ROE (shareholders' equity basis; non-consolidated)

(%)

	(Japanese)	FY16 YoY increase (decrease)		FY15
Net business profit basis	業務純益ベース	6.24	(1.76)	8.00
Business profit on core banking operations basis	コア業務純益ベース	6.40	(2.14)	8.54
Net income basis	当期純利益ベース	4.33	(1.66)	5.99

(Calculation formula) Net business profit (business profit on core banking operations, net income)  $\times 100$  (Shareholders' equity at the beginning of period + shareholders' equity at the end of period)  $\div 2$ 

 $<sup>*</sup> Business \ profit \ on \ core \ banking \ operations = Net \ business \ profit - gains \ (losses) \ on \ bond \ trading + provision \ of \ general \ allowance \ for \ possible \ loan \ losses + written-off \ claims \ under \ trust \ accounts$ 

<sup>\*</sup> Subscription rights to shares are excluded from net assets.

#### III. Loans and Bills Discounted

### 1. Risk-monitored loans (under the Banking Law)

<sup>\*\*</sup> Accrued interests are not recorded (on the self-assessment basis).

Non	-cons	solidated	<u>.</u>				_	(¥ million)
			(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
R		Loans to bankrupt borrowers	破綻先債権額	683	(205)	48	888	634
Risk- r	IJ	Delinquent loans	延滞債権額	14,049	(380)	635	14,430	13,413
monitored assets	スク管理債権	Past due loans (3 months or more)	3ヶ月以上延 滞 債 権 額	420	(53)	(45)	473	465
d asse	賃権	Restructured loans	貸出条件緩和 債 権 額	7,467	(9)	(88)	7,477	7,555
डिं		Total	合 計	22,620	(649)	550	23,270	22,069
(Note)	) Includ	ling trust accounts.						

(Nota)	Including	trust accounts.
(INote)	Including	trust accounts.

								(¥ million)
Loa	Loans (term-end balance) 貸出金残高 (末残)			1,467,232	74,901	54,139	1,392,331	1,413,093
(Note)	) Includ	ling trust accounts.			-			(%)
_	貸出金残高比	Loans to bankrupt borrowers	破綻先債権	0.04	(0.02)	0.00	0.06	0.04
\s a pe		Delinquent loans	延滞債権	0.95	(0.08)	0.01	1.03	0.94
As a percentage of total loans		Past due loans (3 months or more)	3ヶ月以上延 滞 債 権	0.02	(0.01)	(0.01)	0.03	0.03
total loan	局 比	Restructured loans	貸出条件緩和 債 権	0.50	(0.03)	(0.03)	0.53	0.53
120		Total	合 計	1.54	(0.13)	(0.02)	1.67	1.56

(Note) Including trust accounts.

Cons	solida	ated	1					(¥ million)
		(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016	
R		Loans to bankrupt borrowers	破綻先債権額	686	(232)	34	918	651
isk- r	IJ	Delinquent loans	延滞債権額	14,573	(362)	697	14,935	13,875
Risk- monitored assets	スク管理債権	Past due loans (3 months or more)	3ヶ月以上延 滞 債 権 額	420	(53)	(45)	473	465
d asse	憤 権	Restructured loans	貸出条件緩和 債 権 額	7,467	(9)	(88)	7,477	7,555
Ŝ		Total	合 計	23,146	(658)	598	23,804	22,547

<sup>\*</sup> Partial charge-offs are recorded.

(¥ million)

	貸出金残高					\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
Loans (term-end balance)	(末残)	1,455,461	74,785	54,620	1,380,675	1,400,840

(Note) Including trust accounts.

								(%)
As		Loans to bankrupt borrowers	破綻先債権	0.04	(0.02)	0.00	0.06	0.04
s a percentage of total loans	貸	Delinquent loans	延滞債権	1.00	(0.08)	0.01	1.08	0.99
	員出金残	Past due loans (3 months or more)	3ヶ月以上延 滞 債 権	0.02	(0.01)	(0.01)	0.03	0.03
	残高比	Restructured loans	貸出条件緩和 債 権	0.51	(0.03)	(0.02)	0.54	0.53
IIIS		Total	合 計	1.59	(0.13)	(0.01)	1.72	1.60

#### 2. Allowance for loan losses

Non-consolidated (¥ million)

						_	(1 111111011)
		(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
Allowa losses	ance for possible loan	貸倒引当金	7,507	(460)	599	7,967	6,908
	General allowance	一般貸倒引当金	4,275	124	273	4,150	4,001
	Specific allowance	個別貸倒引当金	3,232	(584)	325	3,817	2,907
Reserve for compensation for trust principal losses		信託元本補填引 当 金	96	(20)	(7)	116	103

Consolidated (¥ million)

COHSON	uateu			( <del>‡</del> 111111011)					
		(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016		
Allowa losses	ance for possible loan	貸倒引当金	10,250	(455)	517	10,706	9,733		
	General allowance	一般貸倒引当金	5,213	145	306	5,067	4,906		
	Specific allowance	個別貸倒引当金	5,037	(601)	210	5,638	4,826		
	e for compensation for incipal losses	信託元本補填引 当 金	96	(20)	(7)	116	103		

#### 3. Coverage of risk monitored loans

Non-consolidated (¥ million, %) Comparison Comparison with the with the As of As of March As of March previous previous interim September 30, (Japanese) 31, 2017 31, 2016 2016 balance-sheet balance-sheet date (March 31, date (September 30, 2016) 2016) Risk-monitored loans (A) リスク管理債権額 22,620 (649)550 23,270 22,069 18,808 Coverage (681) 612 19,489 18,195 全 Allowance for possible 貸倒引当 4,705 (366)507 5,072 4,198 loan losses (B) Collateral and guarantees 104 担保 · 保証等 14,102 (315)14,417 13,997 (C) Coverage ratio (B+C)/(A) 全 83.14 (0.61)0.70 83.75 82.44 Allowance for possible 貸 倒 引 当 20.80 (0.99)1.78 21.79 19.02 金 loan losses (B/A) Collateral and guarantees 担保 · 保証等 62.34 0.39 (1.08)61.95 63.42 (C/A)

Consolidated (¥ million, %)

-							(========, , , , , ,
		(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
Risk-n	nonitored loans (A)	リスク管理債権 額	23,146	(658)	598	23,804	22,547
Covera	age	保 全 額	19,324	(688)	658	20,012	18,665
	Allowance for possible loan losses (B)	貸倒引当金	4,841	(416)	496	5,257	4,344
	Collateral and guarantees (C)	担保·保証等	14,483	(272)	162	14,755	14,320
Covera	age ratio (B+C)/(A)	保 全 率	83.48	(0.58)	0.70	84.06	82.78
	Allowance for possible loan losses (B/A)	貸倒引当金	20.91	(1.17)	1.65	22.08	19.26
	Collateral and guarantees (C/A)	担保·保証等	62.57	0.59	(0.94)	61.98	63.51

#### 4. Mandatory disclosure of bad debt under the Financial Reconstruction Law

\* Partial charge-offs are recorded.

Non-consolidated (¥ million, %)

	(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
Bankrupt and quasi-bankrupt assets	破産更生債権及び これらに準ずる債 権	4,738	(1,966)	(948)	6,704	5,686
Doubtful assets	危 険 債 権	10,054	1,363	1,622	8,691	8,432
Substandard loans	要管理債権	7,887	(63)	(133)	7,950	8,021
Total (A)	合 計	22,680	(666)	540	23,346	22,139
Normal assets	正常債権	1,455,109	75,825	53,755	1,379,283	1,401,353
Total credit balance (B)	総与信残高	1,477,789	75,158	54,296	1,402,630	1,423,493
As a percentage of total credit balance (A)/(B)	総与信残高に占め る 割 合	1.53	(0.13)	(0.02)	1.66	1.55
Partial charge-offs	部 分 直 接 償 却 額	2,755	(1,398)	(2,430)	4,154	5,186

(Note) Including trust accounts.

Consolidated (¥ million, %)

	(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
Bankrupt and quasi-bankrupt assets	破産更生債権及び これらに準ずる債 権	5,245	(1,970)	(901)	7,216	6,147
Doubtful assets	危 険 債 権	10,073	1,359	1,623	8,714	8,449
Substandard loans	要管理債権	7,887	(63)	(133)	7,950	8,021
Total (A)	合 計	23,206	(675)	588	23,881	22,618
Normal assets	正常債権	1,442,825	75,720	54,193	1,367,105	1,388,631
Total credit balance (B)	総与信残高	1,466,031	75,045	54,781	1,390,986	1,411,249
As a percentage of total credit balance (A)/(B)	総与信残高に占め る 割 合	1.58	(0.13)	(0.02)	1.71	1.60
Partial charge-offs	部 分 直 接 償 却 額	6,990	1,894	659	5,095	6,330

(Note) Including trust accounts.

#### $\textbf{5. Coverage of assets subject to mandatory disclosure under the Financial \, Reconstruction \, Law}\\$

Non-consolidated (¥ million)

		(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
Coverage	(C)	保 全 額	18,846	(696)	604	19,542	18,241
	Allowance for loan losses	貸倒引当金	4,740	(377)	500	5,117	4,239
	Collateral and guaranteed	担保·保証等	14,105	(319)	103	14,425	14,002

									(%)
Coverage ratio	(C)/(A)	保	全	率	83.09	(0.61)	0.70	83.70	82.39

Consolidated (¥ million)

		(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
Coverage	(C)	保 全 額	19,362	(702)	651	20,065	18,710
	Allowance for loan losses	貸倒引当金	4,876	(426)	490	5,302	4,385
	Collateral and guaranteed	担保・保証等	14,486	(276)	160	14,762	14,325

									(%)
Coverage ratio	(C)/(A)	保	全	率	83.43	(0.59)	0.71	84.02	82.72

## 6. Allowance ratio and coverage ratio of assets subject to mandatory disclosure under the Financial Reconstruction Law by asset category and borrower category

Allowance ratios and coverage ratios of assets subject to mandatory disclosure under the Financial Reconstruction Law (non-consolidated)

(non-consolidated)									(¥ million, %)			
							As of March 31, 2017					
			(Јара	mese)		Bankrupt and quasi-bankrupt assets	Doubtful assets	Substandard loans	Total			
Total credit balance	(A)	総	与	信	額	4,738	10,054	7,887	22,680			
Covered portion	(B)	担但	呆等 0	り保ま	全 額	3,874	5,902	4,329	14,105			
Uncovered portion	(C)=(A)-(B)	未	保	全	額	863	4,152	3,558	8,574			
Allowance for loan l	osses (D)	引	큐	¥	額	863	2,431	1,445	4,740			
Allowance ratio	(D)/(C)	引	=	¥	率	100.00	58.54	40.62	55.28			
Coverage ratio	[(B)+(D)]/(A)	保	刍	È	率	100.00	82.87	73.21	83.09			

(Note) Including trust accounts.

Allowance ratio and coverage ratio of assets by borrower category (non-consolidated)

(¥ million, %)

							As of March	31, 2017	
			(Јара	anese)		Bankrupt assets	Effectively bankrupt assets	Potentially bankrupt assets	Total
Total credit balance	(A)	総	与	信	額	683	4,054	10,054	14,793
Covered portion	(B)	担任	呆 等 🤇	の 保	全 額	657	3,216	5,902	9,776
Uncovered portion	(C)=(A)-(B)	未	保	全	額	25	838	4,152	5,016
Allowance for loan	losses (D)	引	=	当	額	25	838	2,431	3,294
Allowance ratio	(D)/(C)	引	=	当	率	100.00	100.00	58.54	65.68
Coverage ratio	[(B)+(D)]/(A)	保	3	全	率	100.00	100.00	82.87	88.36

(Note) Including trust accounts.

Allowance ratios and coverage ratios of assets subject to mandatory disclosure under the Financial Reconstruction Law **(consolidated)** 

(¥ million, %)

							As of March	31, 2017	
			(Japanese)			Bankrupt and quasi-bankrupt assets	Doubtful assets	Substandard loans	Total
Total credit balance	(A)	総	与	信	額	5,245	10,073	7,887	23,206
Covered portion	(B)	担货	R 等 (	の保	全 額	4,254	5,902	4,329	14,486
Uncovered portion	(C)=(A)-(B)	未	保	全	額	990	4,171	3,558	8,720
Allowance for loan lo	osses (D)	引	=	当	額	990	2,440	1,445	4,876
Allowance ratio	(D)/(C)	引	<u> </u>	当	率	100.00	58.49	40.62	55.91
Coverage ratio	[(B)+(D)]/(A)	保	<u> </u>	全	率	100.00	82.81	73.21	83.43

(Note) Including trust accounts.

Allowance ratio and coverage ratio of assets by borrower category (consolidated)

(¥ million, %)

Tillowance ratio and	coverage ratio or	asse	us	COII	J VV C1	category (componida	icu)		( <del>T</del> IIIIIIOII, /0)
							As of March	31, 2017	
			(Јара	mese)		Bankrupt assets	Effectively bankrupt assets	Potentially bankrupt assets	Total
Total credit balance	(A)	総	与	信	額	686	4,559	10,073	15,318
Covered portion	(B)	担任	呆 等 (	の保ま	全額	657	3,596	5,902	10,156
Uncovered portion	(C)=(A)-(B)	未	保	全	額	28	962	4,171	5,162
Allowance for loan	losses (D)	引	<u> </u>	当	額	28	962	2,440	3,430
Allowance ratio	(D)/(C)	引	<u> </u>	当	率	100.00	100.00	58.49	66.45
Coverage ratio	[(B)+(D)]/(A)	保	4	全	率	100.00	100.00	82.81	88.69

#### 7. Asset self-assessment and classification of assets (non-consolidated)

(¥ million, %)

					As of Ma	arch 31, 2017	As of Ma	arch 31, 2016
			(Japanese)	)	Amount	As a percentage of total credit (%)	Amount	As a percentage of total credit (%)
Tot	al credit balance	総	与 信	残 高	1,477,789	100.00	1,402,630	100.00
Cla	ssification I	非	分 類	額	1,354,522	91.65	1,275,597	90.94
Tot	al classified amount	分	類額	合 計	123,266	8.34	127,032	9.05
	Classification II	Π	分	類	121,682	8.23	126,130	8.99
	Classification III	Ш	分	類	1,584	0.10	902	0.06
	Classification IV	IV	分	類	1	1	1	-

#### (Notes)

- 1. Total credit balance: total balance of securities loaned, loans and bills discounted, foreign exchanges, accrued interest, suspense payments and customers' liabilities for acceptances and guarantees. The provision of specific allowance for loan losses is deducted from figures of each classifications.
- 2. Classification I: Assets not classified under Classifications II, III, or IV assets, with no risks of noncollectivity or impairment of asset value Classification II: Assets perceived to have an above-average risk of noncollectivity

Classification III: Assets for which final collection or asset value is very doubtful and which pose a high risk of incurring loss for which reasonable estimation is difficult Classification IV: Assets assessed as uncollectible or worthless

Self-assessment borrower categories 自己查定区分	Standards for write-offs and reserves 償却・引当基準
Bankrupt assets 破綻先債権	Provision of specific allowance for possible loan losses in a full amount of the portion not covered by collateral and guarantees, or direct charge-offs
Effectively bankrupt assets 実質破綻先債権	担保・保証等で保全されていない債権額の100%を個別貸倒引当金として計上するか、又は直接償却する。
Potentially bankrupt assets 破綻懸念先債権	Provision of specific allowance for possible loan losses in an amount of estimated losses calculated by multiplying the estimated loss rate based on the historical default rate 貸倒実績率に基づく予想損失率を乗じて算定した予想損失額に相当する額を個別貸倒引当金として計上する。
Assets requiring monitoring 要管理先債権	Provision of general allowance for possible loan losses in an amount of estimated losses calculated by multiplying the estimated loss rate for three years based on the historical default rate to the asset balance 対象債権残高に対し、貸倒実績率に基づく今後3年間の予想損失率を乗じて算定した予想損失額を一般貸倒引当金として計上する。
Other assets requiring caution その他要注意先債権	Provision of general allowance for possible loan losses in an amount of estimated losses calculated by multiplying the estimated loss rate for one year based on the historical default rate to the asset balance
Normal assets 正常先債権	対象債権残高に対し、貸倒実績率に基づく今後1年間の予想損失率を乗じて算定した予想損失額を一 般貸倒引当金として計上する。

### However, the following standards for write-offs and reserves have been adopted for the DCFs and DDSs.

	<u>.</u>
<b>DCF</b> DCF先	Provision of general allowances for possible loan losses in an amount of asset balance after deduction of discounted present value of future cash flows 対象先の将来キャッシュ・フローの割引現在価値を見積り、当該額を対象債権残高から控除した金額を一般貸倒引当金として計上する。
DDS DDS先	Estimated loan losses on total monetary claims in an amount calculated by using the estimated loss rate without regard to preference or subordination, or in an amount equivalent to acquisition cost or write-off cost estimating that the collectible amount of subordinated loans is zero 当該債務者に対する金銭債権全体について、優先・劣後の関係を考慮せずに予想損失率を用いて計上する。又は、資本的劣後ローンの回収可能見込額をゼロと算定し、取得原価又は償却原価と同額を貸倒見込額として計上する。

#### 8. Asset self-assessment and mandatory disclosure of assets under the Financial Reconstruction Law (non-consolidated)

	Asset	Scope:	R(債務者区分) Fotal credits :総与信	)		Assets subject to mandatory disclosure under the Financial Reconstruction	Risk-monitored loans リスク 管理債権	Allowance	Coverage ratio (Allowance
ch 信	ets category (after arge-offs) 責務者区分 (償却後)	I 非分類	Classific 分類 II II 分類		IV IV分類	Law 金融再生法 開示債権 Scope: Total credits 対象:総与信	Scope:Loans and bills discounted 対象:貸出金	引当金	ratio) 保全率 (引当率)
Ban	krupt assets 破綻先 683	collate guara 引当・担	of claims by reserves, eral or untees 保・保証 保全部分	Fully	Bankrupt and quasi-bankrupt assets 破産更生債権 及びこれらに 準ずる債権 4,738		Bankrupt loans 破綻先債権 683	25	100.00%
ban	ffectively krupt assets 度質破綻先 4,054	secured by collate guara 引当・担	of claims y reserves, eral or untees 保・保証 保全部分	全額引当	償却引当	Coverage ratio: 保全率: 100.00%	Delinquent	838	100.00%
ban	otentially krupt assets 按腚懸念先 10,054	secured by collate guara	of claims y reserves, eral or antees 以保・保証 保全部分	Necessary amount reserved 必要額を 引当 1,584		Doubtful assets 危険債権 10,054 Coverage ratio: 保全率: 82.87%	loans 延滞債権 14,049	2,431	82.87% (58.54)
Assets requiring caution	Assets requiring monitoring 要管理先 9,756	Collateral: 担保: 5; Non-Cover 信用: 4,	red:	reservestimm amount years historicates. for low to sub (DDS) 貸倒) づく、想提	実績率に基 3年間の予 失額を引 資本的劣後	Substandard loans 要管理債権 7,887  Coverage ratio: 保全率: 73.21%	Past due loans (3 months or more) 3 ヶ月以上 延滯債権 420  Restructured loans 貸出条件 緩和債権 7,467 Total	1,656	75.91% (41.34)
ition	Other assets requiring caution 要管理先 以外の 要注意先 129,343	22,981	106,362	は全種 Provi reserv estim amou based	当。資本的劣後 ローン(DDS) は全額引当。  Provision of reserves in an estimated loss amount for one year based on historical	小計 22,680 Overall coverage 全体の保全率 83.09%	合計 22,620	2,221	
	rmal assets 正常先 ,323,896	1,323,896		貸倒 基づ	lt rates. 実績率に く1年間 想損失額 当。	Normal assets 正常債権 1,455,109		401	
1	Total 合計 ,477,789	1,354,522	121,682	1,584	_	1,477,789	1,467,232	7,574	83.41% (54.87)

#### 9. Loans and bills discounted by industrial segment (non-consolidated)

(1) Loans made by industrial segment (non-consolidated)

(¥ million)

	(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
Domestic branches (excl. the special account for international financial transactions)	国内店分(除く特別国 際金融取引勘定)	1,467,232	74,901	54,139	1,392,331	1,413,093
Manufacturing	製 造 業	35,287	(1,693)	520	36,980	34,766
Agriculture and forestry	農業,林業	1,311	228	199	1,083	1,111
Fishery	漁業	488	(19)	(9)	507	498
Mining and quarrying of stone and gravel	鉱業,採石業, 砂利採取業	3,463	(238)	(103)	3,701	3,566
Construction	建 設 業	45,826	2,580	6,760	43,246	39,066
Electricity, gas, heat and water supply	電気・ガス・熱供給・ 水 道 業	4,857	(2,400)	769	7,257	4,087
Telecommunications	情報通信業	9,886	(28)	(182)	9,915	10,069
Transport and postal activities	運輸業,郵便業	17,929	(971)	4,388	18,900	13,540
Wholesaling and retailing	卸売業,小売業	102,355	(2,574)	(772)	104,930	103,127
Finance and insurance	金融業,保険業	27,923	(2,073)	(919)	29,996	28,843
Real estate, and goods rental and leasing	不動産業,物品賃貸業	402,856	39,308	21,883	363,548	380,973
Miscellaneous services	各種サービス業	169,691	14,650	7,894	155,040	161,796
Local government bodies	地方公共団体	110,897	8,878	3,515	102,019	107,382
Others	その他	534,458	19,254	10,195	515,203	524,262

(Note) Including trust accounts.

(2) Risk-monitored loans by industrial segment (non-consolidated) (¥ million)

(-)	on monetarion of magazina seg	, (					(1 1111111011)
		(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
	tic branches (excl. the special account for international	国内店分(除く特別国 際金融取引勘定)	22,620	(649)	550	23,270	22,069
	Manufacturing	製 造 業	1,411	(780)	(123)	2,191	1,534
	Agriculture and forestry	農業,林業	41	38	0	2	41
	Fishery	漁業	444	(12)	(6)	456	450
	Mining and quarrying of stone and gravel	鉱業,採石業, 砂利採取業	42	(51)	(6)	94	48
	Construction	建 設 業	699	(492)	(221)	1,192	921
	Electricity, gas, heat and water supply	電気・ガス・熱供給・ 水 道 業	23	23	23	-	-
	Telecommunications	情 報 通 信 業	213	(132)	71	346	142
	Transport and postal activities	運輸業,郵便業	338	(190)	(18)	529	357
	Wholesaling and retailing	卸売業,小売業	2,851	(635)	(802)	3,486	3,654
	Finance and insurance	金融業,保険業	-	(5)	(3)	5	3
	Real estate, and goods rental and leasing	不動産業,物品賃貸業	4,674	(576)	(317)	5,251	4,992
	Miscellaneous services	各種サービス業	6,263	2,173	2,283	4,090	3,979
	Local government bodies	地方公共団体	-	-	-	-	-
	Others	その他	5,615	(6)	(327)	5,621	5,942

#### (3) Loan and bad debt balances -- wholesaling & retailing, construction, real estate, finance (excluding banking)

(¥ million)

			Risk-monitored loans (Banking Law)						
			Total loans	Past due loans (3 months or more)	Restructured loans	Delinquent loans	Bankrupt loans		
		March 31, 2016	104,930	111	926	2,449	-		
Wholesaling/ retailing	卸売・小売業	September 30, 2016	103,127	11	902	2,739	1		
		March 31, 2017	102,355	-	870	1,979	1		
	建 設 業	March 31, 2016	43,246	-	20	1,050	121		
Construction		September 30, 2016	39,066	31	46	817	25		
		March 31, 2017	45,826	-	34	658	6		
		March 31, 2016	338,149	-	2,374	2,849	26		
Real estate	不 動 産 業	September 30, 2016	354,909	123	2,323	2,511	33		
		March 31, 2017	376,418	5	2,394	2,233	32		
		March 31, 2016	14,696	-	-	1	-		
Finance (excl. banking)	その他金融	September 30, 2016	14,715	-	-	-	-		
		March 31, 2017	15,608	-	-	-	-		

(Note) Including trust accounts.

(¥ million)

			Mandatory disclosure under the Financial Reconstruction Law				
			Total credit balance	Substandard loans	Doubtful assets	Bankrupt and quasi-bankrupt assets	
		March 31, 2016	108,138	1,037	1,661	788	
Wholesaling/ retailing	卸売・小売業	September 30, 2016	106,543	913	1,900	840	
		March 31, 2017	105,736	870	1,376	606	
		March 31, 2016	44,869	20	747	425	
Construction	建 設 業	September 30, 2016	40,555	78	682	164	
		March 31, 2017	47,739	34	525	143	
		March 31, 2016	339,488	2,374	1,710	1,236	
Real estate	不 動 産 業	September 30, 2016	356,166	2,447	1,169	1,439	
		March 31, 2017	377,600	2,399	1,199	1,118	
		March 31, 2016	14,702	-	1	-	
Finance (excl. banking)	その他金融	September 30, 2016	14,720	-	-	-	
		March 31, 2017	15,616	-	-	-	

(4) Consumer loan balance (non-consolidated)

(¥ million)

	(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
Loans to consumers	生活密着型ローン 残 高	617,491 [618,075]	31,006 [30,884]	16,247 [16,204]	586,485 [587,190]	601,243 [601,871]
Housing loans (incl. mortgage loans)	うち住宅ローン 残 高	548,366 [548,622]	28,431 [28,391]	14,297 [14,278]	519,935 [520,231]	534,068 [534,343]
Other than housing loans	うちその他ローン 残 高	69,124 [69,453]	2,574 [2,493]	1,949 [1,925]	66,549 [66,959]	67,175 [67,527]

(Note) Amounts posted under trust accounts are included in the figures recorded on the lower rows.

(5) Loans to SMEs and ratio of loans to SMEs to total loans (non-consolidated)

(¥ million, %)

	(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
Loans to SMEs	中小企業等貸出残高	1,276,151	67,618	47,960	1,208,532	1,228,190
Loans to Siviles		[1,278,155]	[67,185]	[47,775]	[1,210,969]	[1,230,380]
As a percentage	<b>中工人类然代山山</b> 志	87.09	0.14	0.05	86.95	87.04
of total loans	中小企業等貸出比率	[87.11]	[0.14]	[0.05]	[86.97]	[87.06]

(Note) Amounts posted under trust accounts are included in the figures recorded on the lower rows.

10. Loans guaranteed by credit guarantee associations (non-consolidated)

(¥ million)

	(Japanese)	As of March 31, 2017	As of March 31, 2016	As of September 30, 2016
s guaranteed by credit guarantee ciations	信用保証協会保証付の 融 資 残 高	51,974	54,274	52,149
Special credit lines	うち特別保証枠分	6	11	8

#### 11. Loan balance to affiliate non-bank financial institutions (non-consolidated)

(¥ million)

	,	,
As of March 31, 2017	As of March 31, 2016	As of September 30, 2016
14,582	13,686	14,143

12. Deposits and loan balances (non-consolidated)

(¥ million)

		As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016	
Danasita	預金	(term-end balance)	1,853,801 [1,897,891]	32,227 [17,755]	21,487 [12,433]	1,821,573 [1,880,136]	1,832,313 [1,885,457]
Deposits	頂 金	(average balance)	1,836,628 [1,889,516]	9,010 [240]	(11,626) [(14,650)]	1,827,617 [1,889,275]	1,848,254 [1,904,166]
Lagra	# III A	(term-end balance)	1,465,228 [1,467,232]	75,333 [74,901]	54,325 [54,139]	1,389,895 [1,392,331]	1,410,903 [1,413,093]
Loans	貸出金	(average balance)	1,396,392 [1,398,579]	79,508 [78,908]	13,478 [13,388]	1,316,883 [1,319,670]	1,382,913 [1,385,190]

(Note) Amounts posted under trust accounts are included in the figures recorded on the lower rows.

13. Deposit made by individuals and corporations by deposit category (average balance; non-consolidated)

(¥ million)

		(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet date (March 31, 2016)	Comparison with the previous interim balance-sheet date (September 30, 2016)	As of March 31, 2016	As of September 30, 2016
Individuals		個 人 預 金	1,170,121	13,222	7,894	1,156,899	1,162,227
	Liquid deposits	流動性預金	653,697	39,250	15,156	614,447	638,540
	Time deposits	定期性預金	516,424	(26,027)	(7,261)	542,452	523,686
Corporation	Corporations		567,941	(4,236)	(8,287)	572,177	576,228
	Liquid deposits	流動性預金	343,070	32,840	2,906	310,230	340,164
	Time deposits	定期性預金	224,870	(37,076)	(11,193)	261,947	236,063

<sup>(</sup>Notes) 1. Including trust accounts.

<sup>2.</sup> Deposits from corporations exclude deposits made by local governments and other public bodies and financial institutions.

#### IV. Performance Forecasts

#### 1. Full-year performance forecasts for the year ending March 31, 2018 (non-consolidated)

(¥ million)

		(Japanese)		Japanese)		Year ending March 31, 2018 forecasts	Year ended March 31, 2017 results	
Ordinary in	come	経	常		収	益	35,200	38,316
Ordinary profit		経	常		利	益	7,500	7,858
Net income	Net income		期	純	利	益	5,300	5,360
Net busines	s profit	業	務		純	益	7,400	7,715
Net busines allowance)	s profit (prior to provision of general	業務	純益(-	一般的	貸引繰入	前)	7,500	7,840
	Excl. gains (losses) on bond transactions 除く国債等債券関係打				損益	7,200	7,913	
Bad debt di	Bad debt disposal		良債	権	処 理	額	600	968

(Note) Including bad debt disposal posted under trust accounts.

#### Net business profit (non-consolidated)

(¥ million)

		Prior to provision of general allowance		After	accou	under trust e-off) 纯益	
			Excluding gains (losses) on bond trading	making provision of general allowance	Prior to provision of general allowance  Excluding gains (losses) on bond trading		After making provision of general allowance
			除く債券損益	一般貸引 繰 入 後	一般貸引 繰入前	除く債券損益	一般貸引 繰入後
Year ende	ed March 31, 2016	10,508	10,177	9,534	10,508	10,177	9,534
Year ende	ed March 31, 2017	7,840	7,913	7,715	7,840	7,913	7,715
	1H ended September 30, 2016	4,200	3,763	4,200	4,200	3,763	4,200
Year ending March 31, 2018 forecasts		7,500	7,200	7,400	7,500	7,200	7,400
	1H ending September 30, 2017 forecasts	3,600	3,300	3,700	3,600	3,300	3,700

#### 2. Employees and branches (non-consolidated)

(1) Employees

	(Japanese)	As of March 31, 2017	Comparison with the previous balance-sheet data (March 31, 2016)	Comparison with the previous interim balance-sheet data (September 30, 2016)	As of March 31, 2016	As of September 31, 2016
Regular employees	在籍行員数	1,124	25	(22)	1,099	1,146

#### (2) Branches

	(Japanese)		·)	As of March 31, 2017	Comparison with the previous balance-sheet data (March 31, 2016)	Comparison with the previous interim balance-sheet data (September 30, 2016)	As of March 31, 2016	As of September 31, 2016
Number of branches	店 舗 数		数	65 (4)	0 (0)	0 (0)	65 (4)	65 (4)

 $(Note)\ Branches\ include\ sub-branches.\ Figures\ in\ parenthesis\ are\ the\ number\ of\ sub-branches.$ 

#### 3. Shareholdings (non-consolidated)

#### (1) Value of shares held by the Bank

(¥ million)

	Acquisition cost	Fair market value
	取得原価ベース	時価ベース
As of March 31, 2016	18,084	26,090
As of September 30, 2016	17,252	24,575
As of March 31, 2017	18,536	27,962

#### (2) Impairment accounting

(¥ million)

	Net gains (losses) on	(Timmon)
	equity securities	Impairment loss
	株式等関係損益	うち減損処理額
Year ended March 31, 2016	676	7
Year ended March 31, 2017	1,133	91

#### 4. Bad debt (non-consolidated)

#### (1) Credit cost

(¥ million)

		Net provision     (reversal) of general     allowance	2) Bad debt disposal (bank account)	3) Bad debt disposal (trust account)	Total credit cost $1) + 2) + 3$
		一般貸倒引当金 純繰入額	不良債権処理額 (銀行勘定)	不良債権処理額 (信託勘定)	総与信費用
Year ende	d March 31, 2016	973	(48)	-	925
Year ended March 31, 2017		124	968	-	1,093
	1H ended September 30, 2016	(149)	158	-	9

 $(Note)\ 2)\ Bad\ debt\ disposal\ (bank\ account) = specific\ allowance\ for\ loan\ losses + written-off\ of\ loans\ + \ losses\ on\ sale\ of\ credit$ 

#### (2) Bad debt balance

(¥ million)

					(1 111111011)				
	Asset self-assessment								
		自己查定							
	Bankrupt assets	Potentially bankrupt assets	Potentially bankrupt assets or below	Assets requiring caution	Total				
	1)	2)	1) + 2)	3)	1) + 2) + 3)				
	破綻·実質破綻先	破綻懸念先	破綻懸念先以下	要注意先	1111				
As of March 31, 2016	6,704	8,691	15,396	146,709	162,105				
As of September 30, 2016	5,686	8,432	14,118	139,430	153,549				
As of March 31, 2017	4,738	10,054	14,793	139,100	153,893				

	Under the Financial	Reconstruction Law		
	金融再生	上法基準		
	Substandard loans	Total		
	4)	1) + 2) + 4)		
	要管理債権	計		
As of March 31, 2016	7,950	23,346		
As of September 30, 2016	8,021	22,139		
As of March 31, 2017	7,887	22,680		

#### (3) Bad debt final disposal and new occurrence

#### a. Bad debt balance (under the Financial Reconstruction Law)

(¥ million)

	Bankrupt and quasi-bankrupt assets, etc.	Doubtful assets	Total
	破産更生等債権	危険債権	合計
As of March 31, 2016	6,704	8,691	15,396
As of September 30, 2016	5,686	8,432	14,118
As of March 31, 2017	4,738	10,054	14,793
New occurrence during FY16	884	5,310	6,194
Removed from balance sheet during FY16	3,392	3,405	6,797
Net increase (decrease) during FY16	(1,966)	1,363	(602)
New occurrence during 2H FY16	441	3,836	4,278
Removed from balance sheet during 2H FY16	1,666	1,938	3,604
Net increase (decrease) during 2H FY16	(948)	1,622	674

(Note) Including trust accounts.

b. Removal from balance sheet by type of disposal measure

(¥ million)

u. Kemovai me	om barance sheet by type of	uisposai measure			(# IIIIIIOII)
		(Japanese)	FY16 results	1H FY16 results	FY15 results
Liquidation a	nd similar measures	清算型処理	-	-	-
Corporate rel	nabilitation	再 建 型 処 理	-	-	-
Improved performance by corporate rehabilitation		再建型処理に伴う 業 況 改 善	ı	-	-
Securitization	1	債 権 流 動 化	-	-	-
	Sale to RCC	RCC向け売却	-	-	-
Direct charge	-offs	直 接 償 却	1,573	1,081	682
Other		そ の 他	5,224	3,042	6,001
	Collection/repayment	回収・返済	3,591	1,821	3,751
	Improved performance	業 況 改 善	1,632	1,220	2,250
Total		合 計	6,797	4,123	6,684

#### (4) Reserves for possible loan losses by borrower category and reserve ratios

				As of March 31, 2017		As of September 30, 2016		As of March 31, 2016	
Bankrupt and effectively bankrupt assets	実質破綻· 破綻先債権	As a percentage of portion not secured by collateral	無担保部分の	100.00	¥0.8 billion	100.00	¥1.2 billion	100.00	¥1.9 billion
Potentially bankrupt assets	破綻懸念先債 権	As a percentage of portion not secured by collateral	無担保部分の	58.54 %	¥2.4 billion	59.65 %	¥1.7 billion	64.76 %	¥1.9 billion
Assets requiring monitoring (substandard loans)	要管理先債権	As a percentage of debt amount	債権額の	16.98 %	¥1.6 billion	14.63 %	¥1.4 billion	14.74 %	¥1.4 billion
Assets requiring caution (excl. substandard loans)	その他要注意 先 債 権	As a percentage of debt amount	債権額の	1.71%	¥2.2 billion	1.86 %	¥2.4 billion	1.87 %	¥2.5 billion
Normal assets	正常先債権	As a percentage of debt amount	債権額の	0.03 %	¥0.4 billion	0.01 %	¥0.1 billion	0.01 %	¥0.1 billion

<sup>(</sup>Note) The Bank recorded provisions for possible losses on assets requiring caution (excl. substandard loans), assets requiring monitoring (substandard loans) and potentially bankrupt assets in the amount of ¥1.5 billion, ¥0.6 billion and ¥0.0 billion respectively, as of March 31, 2017, with regard to the portion which has been converted to Debt Debt Swap (DDS).

#### (5) Bad debt ratios under the Financial Reconstruction Law

(%) FY14 1H FY15 FY15  $1H\,FY16$ FY16 (Japanese) 単体ベース 1.53 Non-consolidated 1.61 1.63 1.66 1.55 連結ベース 1.58 1.66 1.68 1.71 1.60 Consolidated